



Two Years into the Implementation of the Public Procurement Law Monitoring Public Procurement in Lebanese Public Administrations

From 01/08/2023 to 01/08/2024



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The analysis in the report below covers all procurement processes announced between August 1, 2023, and August 1, 2024, marking the second year following the entry into force of the Public Procurement Law. This report serves as a continuation of the initial report, which covered the period from August 1, 2022, to August 1, 2023.

Disclaimer 1: Please note that the mentioned figures may have changed on Monaqasa Platform since the preparation of this report, as Gherbal Initiative continues to monitor procurement activities conducted after August 1, 2024. To ensure accurate data on all recorded transactions during the period covered by the report, Gherbal Initiative reviewed the status of these transactions on November 7, 2024, confirming the cancellation or awarding of certain operations recorded between August and October 2024.

Disclaimer 2: Procurements by invoices have been excluded from this monitoring process, as they were published in a batch on the Public Procurement Authority's platform and divided between 2023 and 2024.

Noting that Gherbal Initiative will analyze them and publish related information in a separate report. However, they will be addressed in a dedicated section of this report, with the total expenditure for 2024 included in the overall procurement spending of each administration.

Disclaimer 3: To issue this report and compare operations in a single currency, all procurement operations have been calculated based on an exchange rate of 89,000 Lebanese Pounds per U.S. Dollar and 1.1 Dollars per Euro.



#### **Preamble**



The Lebanese Public Procurement Law, enacted under Law No. 244 of 2021, represents an important step toward improving the management of public procurement and enhancing transparency and accountability in this field. This law is part of Lebanon's efforts to reform its administrative and financial systems and reflects the country's commitment to international standards in public procurement.

Since its adoption, Gherbal Initiative has dedicated part of its efforts to monitor the implementation of this law. Therefore, in collaboration with the Middle East Partnership Initiative (MEPI) and the Institut des Finances Basil Fuleihan, "Monaqasa.org" platform was launched to monitor, track, and publish all announced bids. This platform allows all visitors (individuals, small and medium-sized enterprises, oversight bodies, researchers, etc.) to search within the bids and view their statuses; whether still active, awarded, or canceled, along with the names of the winning bidders, contract values, and other relevant information.

In addition to its research efforts and the monitoring platform mentioned earlier, Gherbal Initiative organized a series of 20 workshops across all Lebanese regions to explain the new Public Procurement Law to the attendees, broaden their understanding of its provisions (with 25-35 participants per workshop), and address their questions. The targeted participants included citizens (including civil society organizations and small and medium-sized enterprises) and public sector employees.

To further support these efforts, Gherbal Initiative is launching this report to mark the second anniversary of the enactment of the Public Procurement Law. The report aims to assess the extent of the laws implementation, track the number of announced bids, document the number of administrations involved in procurement operations, and analyze the sectors, services, and districts where these operations occurred, along with other relevant data.

Additionally, the report seeks to evaluate the impact of the Public Procurement Law on procurement operations, assess its role in enhancing transparency, and contribute to improving the overall procurement landscape in Lebanon.

This report documents all bids collected by Gherbal Initiative from various sources, including the Public Procurement Authority's platform, the Official Gazette, public administrations' websites, and other platforms. These bids were published on "Monaqasa.org" platform and followed up on through official requests for information sent to the administrations, and field visits to gather data on winning bidders and the value of awarded contracts.

Monitoring public procurement in Lebanese public administrations remains a pivotal issue, particularly in the second year of the implementation of the Public Procurement Law. While the law aims to promote transparency and integrity in managing public funds, the findings so far highlight significant challenges.

- The Initiative successfully gathered information on 1,501 bids from various sources. Noting that 280 were canceled, while 128 others were not awarded (as reported by the administrations). Of the remaining 1,093 operations, 932 were awarded. Despite this improvement compared to the previous year, these numbers remain limited, considering the law requires compliance by over 200 public administrations nationwide, more than 1,100 municipalities and municipal unions locally, and all diplomatic and representative missions abroad.
- One of the key findings of Gherbal Initiative was the complete absence of procurement activities reported by Lebanese diplomatic missions.

- Furthermore, Lebanon's largest municipality, the Municipality of Beirut, did not record any procurement activities, while the Parliament registered only 2 procurement operations over the entire year.
- It is noteworthy that only 72 municipalities and municipal unions announced a total of 79 procurement operations, regardless of whether they were later canceled or awarded. This is an extremely low figure by two measures:
- **1. Number of transactions**: This number represents only 5% of the total 1,501 announced bids.
- **2. Number of administrations:** It accounts for only 6% of the approximately 1,100 municipalities and municipal unions required to comply with the law.
- The data also reveals that 25% of the assessed procurement activities continue to be conducted through direct contracting. The number of such contracts increased from 206 in the first year to 271 in the second year of the law's implementation, despite the theoretical reduction in cases where such contracts could be used.
- Regarding tenders and their values, tenders amounting to 219 million USD were recorded, indicating a relative improvement compared to the first year. However, the high proportion of direct contracts raises concerns about the effectiveness of the law's implementation and its impact on improving public procurement mechanisms.
- Additionally, certain procurement activities were awarded despite violating the law. Gherbal Initiative identified 22 requests for quotations, 16 tenders, and 2 auctions in which only one bidder participated, yet they were awarded without valid justification, rendering them non-compliant with the law.

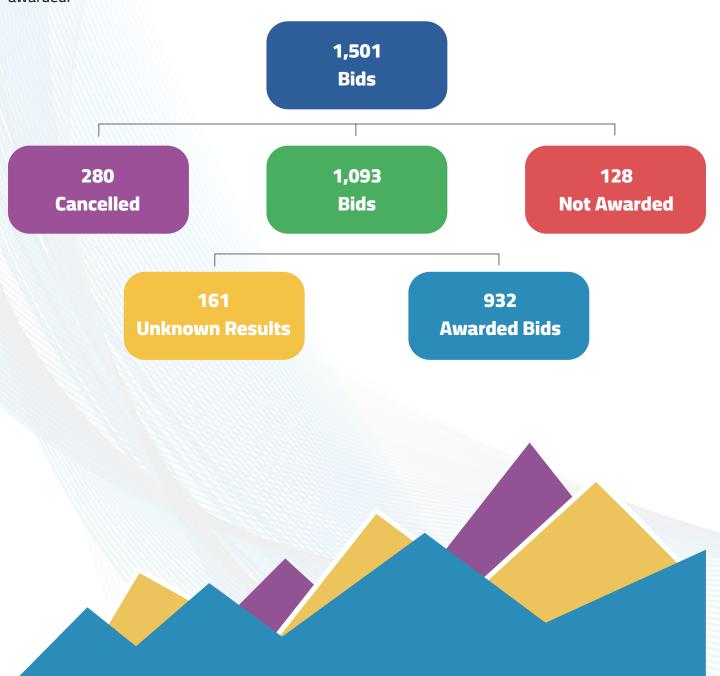
This study is based on a comprehensive analysis of available data, emphasizing the importance of enhancing transparency and accountability in public procurement operations to ensure the optimal use of public funds and to strengthen citizen trust in government institutions.



# **Comprehensive Analysis**

Two years after the implementation of Public Procurement Law No. 244 of 2021, Gherbal Initiative continues to publish all announced procurement operations between August 1, 2023, and August 1, 2024, on its platform "Monaqasa.org" collecting data on 1,501 bids from various sources.

It is noteworthy that 280 out of the 1,501 bids were canceled, while 128 remained not awarded (as reported by the respective administrations). Of the remaining 1,093 bids, 932 were successfully awarded.





#### The Number of Bids in Comparison to the Number of Administrations

Initially, we analyzed the bids based on the administrations that announced them. The analysis showed that only 139 administrations issued procurement announcements, despite the fact that more than 200 public administrations and institutions, approximately 1,100 municipalities and municipal unions, as well as all Lebanese diplomatic missions and embassies abroad, are required to comply with the Public Procurement Law. This number constitutes a small percentage, not exceeding 10% of all administrations subject to the law.

The number of procurement operations announced by administrations varied during the second year, as 62 administrations announced only 1 bid each, while 22 administrations announced 2 bids, 12 administrations announced 3 bids, 4 administrations announced 4 procurement operations and 3 administrations announced 5 operations. Additionally, 9 administrations announced between 5 and 10 bids, 8 administrations announced between 10 and 20 transactions and 12 administrations announced between 20 and 50 bids. Moreover, 4 administrations announced between 50 and 100 procurement operations, while only 3 announced more than 100 operations.

Number of announced bids	Number of administrations
1	62
2	22
3	12
4	4
5	3
5-10	9
10-20	8
20-50	12
50-100	4
More than 100	3

Thus, the number of administrations that announced more than 20 bids in one year does not exceed 27 administrations nationwide, which is considered an extremely low percentage, barely surpassing 2% of all public administrations. This remains the case even when taking into account smaller administrations (municipalities) or those with limited budgets, as well as the ongoing economic crisis, which has entered its fifth year.

## The below table shows the number of bids announced by each administration:

Administration		Administration		
Alfa (MIC1)	187	Directorate General of Presidency of Council of Ministers Ministry of Information - Directorate General of Ministry of		
Ministry of Public Works and Transport - Directorate General of Roads and Buildings	155	Information  Ministry of Information - Directorate General of Ministry of Interior and Municipalities - Directorate General of General Security  Rafic Hariri University Hospital		
Touch Lebanon (MIC2)	113			
Ogero Commission	99	Central Fund for the Displaced General Directorate of State Security	5	
Electricity of Lebanon	67	Ministry of Education and Higher Education - Directorate General of Education and Higher Education	,	
Central Bank of Lebanon  Council for Development and Reconstruction	63	North Lebanon Water Establishment Ministry of Interior and Municipalities - Directorate General of Civil Defense Directorate General of Civil Aviation	4	
National Social Security Fund	48	Railway and Public Transportation Authority		
Establishment of the Water of Beirut and Mount Lebanon (EBML)	47	Cooperative Fund of the Mayors / Bekaa Water Establishment Ministry of Energy & Water - Directorate General of Water and Electrical Resources / Ministry of Environment - Directorate		
Lebanese University Directorate General of Oil	45	General of Environment / Ministry of Foreign Affairs and Emigrants - General Secretariat / Municipality of Beit Meri / Municipality of Chekka / Municipality of Chiyah / Municipality of Dekweneh / Municipality of Kfarhamam / Municipality of Saida / Municipality of Zahle - Maalaka - Taanayel	3	
Beirut Port Investment and Management	37	Cooperative of Government Employees / General Secretariat of		
Internal Security Forces	36	the Lebanese Parliament / Ministry of Agriculture - Directorate of Agricultural Wealth / Ministry of Agriculture - General Directorate of Cooperatives / Lebanese Petroleum Administration / Ministry		
South Lebanon Water Establishment	26	of Industry - Directorate General of Ministry of Industry / Ministry of Telecommunications - General Directorate of Construction and		
Tripoli Port Authority	25	Equipment / Municipal Union of Jbeil / Municipal Union of Saida - Zahrani / Municipality of Ain Dara / Municipality of Bchamoun	2	
Council for South High Relief Commission Tebnine Governmental Hospital	24	/ Municipality of Dbayeh-Zouk El Khrab-Haret El Bellaneh-Awka / Municipality of Falougha - Khalwat Falougha / Municipality of Hasbaya / Municipality of Jezzine - Ain Maidalain / Municipality		
Rachaya Governmental Hospital	21	Central Administration of Statistics / Central Inspection Bureau Faihaa Municipal Union / Ministry of Economy and Trade -		
Ministry of Agriculture - Directorate General of Agriculture	17	Directorate General of Economy and Trade / Radio Lebanon / Ministry of Interior and Municipalities - Directorate General of Civil Status / Traffic, Trucks, and Vehicles Management Authority		
General Directorate of Ministry of Public Health North Lebanon Electricity Company- Qadicha	16	/ Tyre Port Authority / Ministry of Telecommunications - Joint / Administrative Authority / Municipal Union of Baalbek / Municipal Union of Tyre / Municipality of Aghmid / Municipality of Aaramta / Municipality of Ablah / Municipality of Aitanit /		
Litani River Authority (LRA)	15	Municipality of Akoura / Municipality of Anfeh / Municipality of Arabsalim / Municipality of Baabda-Louaize / Municipality of Balloune / Municipality of Barouk-Fraidis / Municipality of		
Tripoli Governmental Hospital	14	Barsa / Municipality of Bkassine / Municipality of Bmohray / Municipality of Bourj El Brajneh / Municipality of Bourj Hammoud / Municipality of Chwaya / Municipality of Dmit / Municipality of Ebel El Saqi / Municipality of El Mina / Municipality of El Monsef / Municipality of Faraya / Municipality of Fardis / Municipality of Fih / Municipality of Haitoura / Municipality of Hebbarieh / Municipality of Houla / Municipality of Jbaa / Municipality of Jbeil / Municipality of Jdeideh-Bauchrieh-Sed / Municipality of Jeb Jannine / Municipality of Jeita / Municipality of Kfarhabou		
Ministry of Finance - Directorate of Public Finance Ministry of National Defense - Directorate General of Ministry of National Defense	13			
Directorate General of the Presidency of the Lebanese Republic	11			
Ministry of Finance - Directorate General for Customs	10			
Lebanese Agricultural Research Institute	9	Mayfadoun / Municipality of Mimess / Municipality of Mtayleb / Municipality of Naameh - Haret El Naameh / Municipality of		
Center for Educational Research and Development Ministry of Finance - Directorate General of Land Registry and Cadastre Higher Council of Customs	7	Qab Elias / Municipality of Qornayel / Municipality of Rachaya Al Foukhar / Municipality of Roum / Municipality of Sabbah / Municipality of Sehaile / Municipality of Terbol / Municipality of Zouk Mosbeh / Nabih Berri Governmental University Hospital of Nabatieh / Tele Liban / Turkish Trauma and Emergency Hospital		

#### The Months During Which the Highest Number of Bids were Announced

We categorized the announced procurements according to the months the administrations planned to open the bids. The data revealed that the number of public procurement announcements ranged between 50 and 200 per month, except for September 2024 (as our monitoring of announced procurements ceased on August 1, 2024, noting that September included only 20 purchases scheduled for bid opening in the following month).

The chart below illustrates that procurement announcements did not follow a systematic increase or significant growth due to the law's implementation. Instead, the numbers were tied to the specific purchasing needs of the administrations. The figures further indicate that the number of announced bids remains limited compared to the number of Lebanese public administrations and their procurement needs. It is implausible for over 200 public administrations and institutions, more than 1,100 municipalities and municipal unions, and dozens of diplomatic and political missions abroad to require fewer than 250 procurement operations per month at most.





### Cancelled and Not Awarded Bids according to Administration

Based on the monitoring conducted by Gherbal Initiative, 280 bids were cancelled by procuring entities during the observed year. Additionally, 128 bids were announced but not awarded to any bidder, as a result of the insufficient number of bidders or other reasons specified by the administration.

Upon reviewing these cancelled bids, it was found that both the Electricity of Lebanon and Ogero Commission topped the list, each cancelling 34 bids. The Central Bank of Lebanon and the Internal Security Forces came in second, cancelling 19 procurement operations each. They were followed by the Directorate General of Oil and MIC2 (Touch Lebanon), each with 17 cancelled operations, then MIC1 (Alpha) with 16 cancelled bids.

Administration	No. of Announced Bids	No. of Cancelled Bids	% of Cancelled bids from Total No. of Bids
Electricity of Lebanon	67	34	50.7
Ogero Commission	99	34	34.3
Central Bank of Lebanon	63	19	30.2
Internal Security Forces	36	19	52.8
Directorate General of Oil	45	17	37.8
Touch Lebanon (MIC2)	113	17	15.0
Alfa (MIC1)	187	16	8.6
Beirut Port Investment and Management	37	12	32.4
North Lebanon Electricity Company- Qadisha	16	10	62.5
South Lebanon Water Establishment	26	9	34.6
National Social Security Fund	48	9	18.8

Concerning the bids that were not awarded, Rachaya Governmental Hospital topped the list with 14 announced procurement operations that were not awarded. Additionally, the Directorate General of Roads and Buildings at the Ministry of Public Works and Transport, the Directorate General of the Ministry of Agriculture, and Tebnine Governmental Hospital each recorded 9 bids that remained unawarded.

Administration	No. of Announced Bids	No. of Not Awarded Bids	% of Not Awarded Bids from Total No. of Bids
Rachaya Governmental Hospital	21	14	66.7
Ministry of Agriculture - Directorate General of Agriculture	17	9	52.9
Ministry of Public Works and Transport - Directorate General of Roads and Buildings	155	9	5.8
Tebnine Governmental Hospital	24	9	37.5
Tripoli Governmental Hospital	14	7	50.0
South Lebanon Water Establishment	26	6	23.1
Directorate General of Oil	45	6	13.3
Tripoli Port Authority	25	5	20.0
Electricity of Lebanon	67	4	6.0
Ministry of Finance - Directorate of Public Finance	13	4	30.8

When combining both cancelled and not awarded bids and calculating their proportion out of the total announced bids by the administrations, we noticed that 22 administrations cancelled or failed to award all the procurement operations they had announced. Notably, these administrations did not announce more than 5 bids throughout the year.



Administration	No. of Announced Bids	No. of Canceled Bids	No. of Not Awarded Bids	% of Not Awarded and/or Canceled Bids from Total No. of Announced Bids
Ministry of Environment - Directorate General of Environment	3	0	3	100
Central Fund for the Displaced	5	3	2	100
Municipality of Dbayeh-Zouq El Khrab- Haret El Bellaneh-Awkar	2	0	2	100
Ministry of Agriculture - Directorate of Agricultural Wealth	2	1	1	100
Faihaa Municipal Union	1	0	1	100
Ministry of Information - Radio Lebanon	1	0	1	100
Municipality of Ablah	1	0	1	100
Municipality of Arabsalim	1	0	1	100
Municipality of Dmit	1	0	1	100
Municipality of Jbaa	1	0	1	100
Municipality of Kfeir	1	0	1	100
Municipality of Roum	1	0	1	100
Municipality of Terbol	1	0	1	100
Municipality of Saida	3	3	0	100
Municipality of Bchamoun	2	2	0	100
Municipality of Raiit	2	2	0	100
Rachid Karami International Fair - Tripoli	2	2	0	100
Central Administration of Statistics	1	1	0	100
Municipality of Aghmid	1	1	0	100
Municipality of Fardis	1	1	0	100
Municipality of Fih	1	1	0	100
Municipality of Khalwat	1	1	0	100



We note that the cancellation and non-awarding of bids were not limited to administrations that announced a small number of bids but also included prominent administrations that announced many procurement operations. Notably:

Ogero Commission: 35 cancelled or not awarded bids out of 99 (35.5%)

Directorate General of Oil: 23 cancelled or not awarded bids out of 45 (51.1%)

Electricity of Lebanon: 38 cancelled or not awarded bids out of 67 (56.7%)

Internal Security Forces: 22 cancelled or not awarded bids out of 36 (61.1%)

North Lebanon Electricity Company- Qadisha: 11 cancelled or not awarded bids out of 16 (68.7%)

Alternatively, it is noteworthy that some administrations cancelled a limited number of the announced procurement operations. Among the most significant are:

Council for Development and Reconstruction: 63 announced bids, 61 of which were awarded (97%)

**Higher Relief Commission:** 24 announced bids, only 1 of which was cancelled (96%)

**Directorate General of Roads and Buildings – Ministry of Public Works and Transport:** 155 announced bids, 145 of which were awarded (93.5%)

**Lebanese University:** 45 announced bids, 41 of which were awarded (91%)

MIC1: 187 announced bids, 170 of which were awarded (91%)

Administration	No. of Announced Bids	No. of Canceled Bids	No. of Not Awarded Bids	% of Awarded Bids
Council for Development and Reconstruction	63	0	2	96.8
High Relief Commission	24	1	0	95.8
Ministry of Public Works and Transport - Directorate General of Roads and Buildings	155	1	9	93.5
Lebanese University	45	3	1	91.1
Alfa (MIC1)	187	16	1	91
Council for South	24	2	1	87.5
Center for Educational Research and Development	7	0	1	85.7
Establishment of the Water of Beirut and Mount Lebanon (EBML)	47	5	2	85.1
Touch Lebanon (MIC2)	113	17	1	84.1
Rafic Hariri University Hospital	6	0	1	83.3

#### Top 5 Administrations in Terms of the Number of Announced Bids

For the second consecutive year, the 3 telecommunications companies (MIC1, MIC2, and Ogero Commission) continued to top the list of the 5 administrations with the highest number of announced bids.

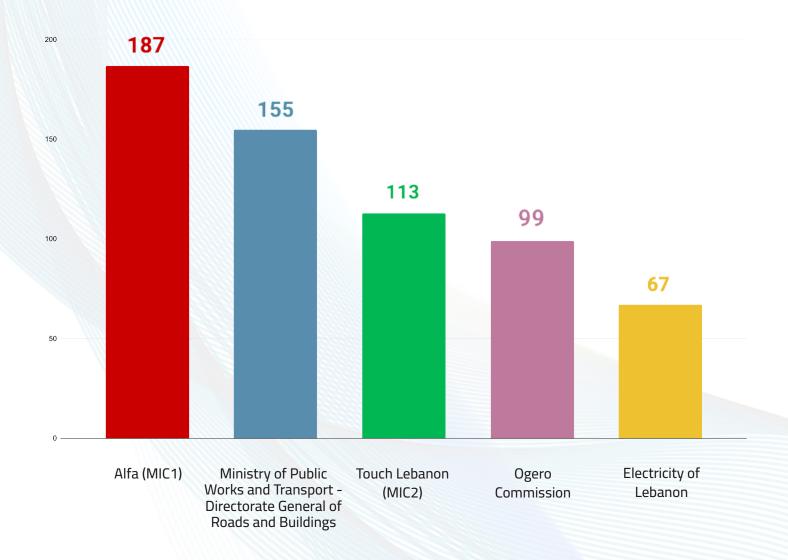
This year also saw the commitment of 2 additional administrations to the provisions of the Public Procurement Law, namely the Directorate General of Roads and Buildings and the Electricity of Lebanon. The table below shows the number of announced bids for each administration:

MIC1: 187 bids

Ministry of Public Works and Transport - Directorate General of Roads and Buildings: 155 bids

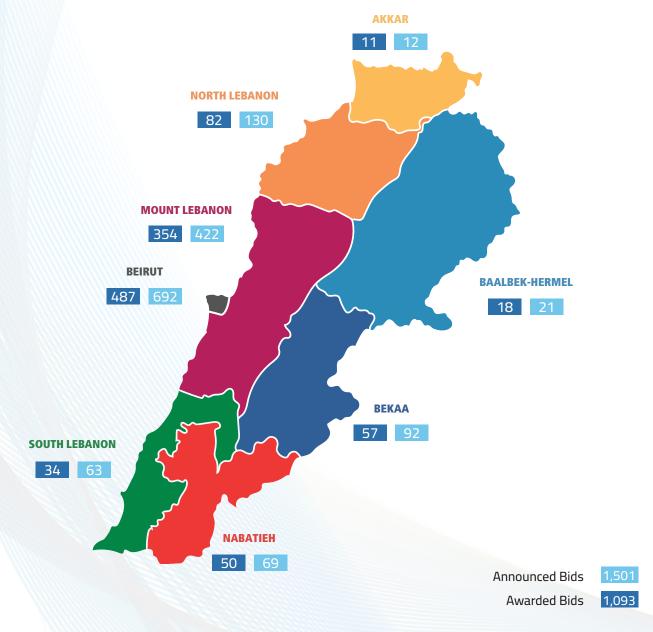
MIC2: 113 bids

**Ogero Commission:** 99 bids **Electricity of Lebanon:** 67 bids



#### **Distribution of Procurements by Governorates**

The following map illustrates the distribution of the number of procurement operations announced in each of Lebanon>s governorates during the second year of the implementation of the new Public Procurement Law.



Nearly half of the procurement operations took place in the capital. In fact, 491 bids were announced in Beirut, compared to 613 in the other governorates. This significant disparity is likely due to the centralization of governance and the presence of most public administrations and institutions in the capital.

The map above indicates that Akkar and Baalbek-Hermel recorded the lowest number of announced bids. This raises many questions regarding the level of awareness of the law in remote areas, particularly at the level of municipalities and municipal unions, as well as the central authorities, interest in conducting public procurement operations for these regions. This highlights the lack of a balanced development approach and local development in the planning and operations of the central government.

In Baalbek-Hermel governorate, only 18 bids were announced, 1 of which was by Baalbek Municipal Union, while the remaining 17 announcements were distributed across several entities. The Directorate General of Roads and Buildings announced 12 bids, the Council for Development and Reconstruction announced 2, and each of the Electricity of Lebanon, the Lebanese University, and MIC1 announced 1 bid. Although the 12 announcements made by the said Directorate may seem like a high number, they account for less than 9% of the total bids announced by the Directorate this year (149 bids). Notably, this Directorate did not announce any bids for Akkar, the governorate which figures we will proceed to analyze.

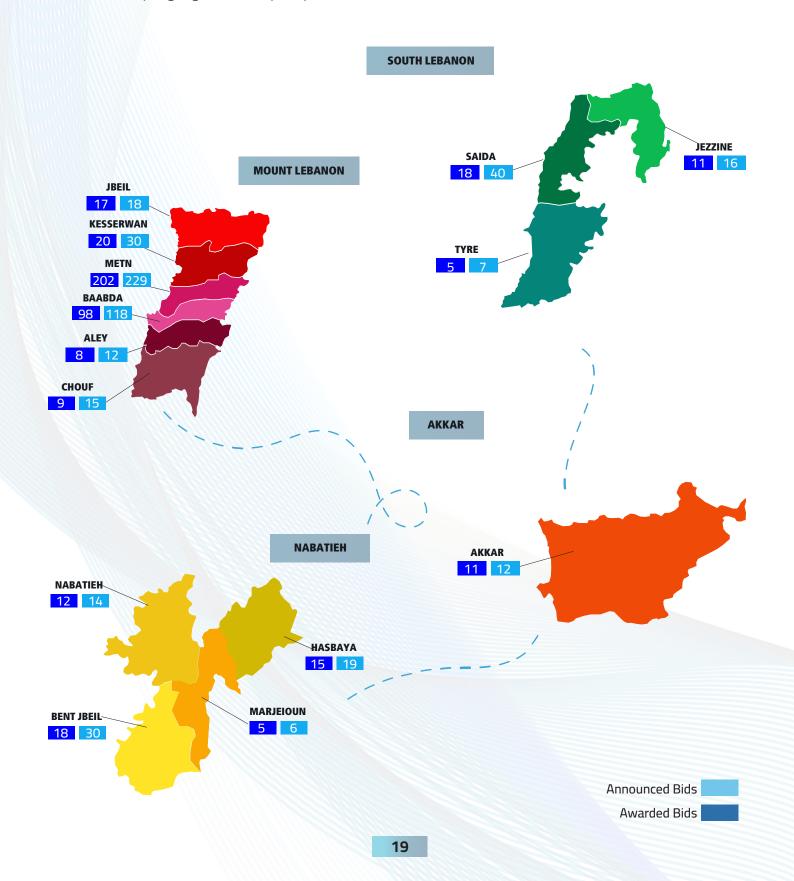
In Akkar, 4 procurement operations were announced by the Council for Development and Reconstruction, and 7 by the High Relief Commission. Notably, neither the municipal unions nor the municipalities in the governorate announced any bids throughout the year. It is also worth mentioning that Akkar accounted for 33% of the total bids announced by the High Relief Commission (7/24), while the bids announced by the Council for Development and Reconstruction for the governorate accounted for only 6% of its total announcements (4/61).

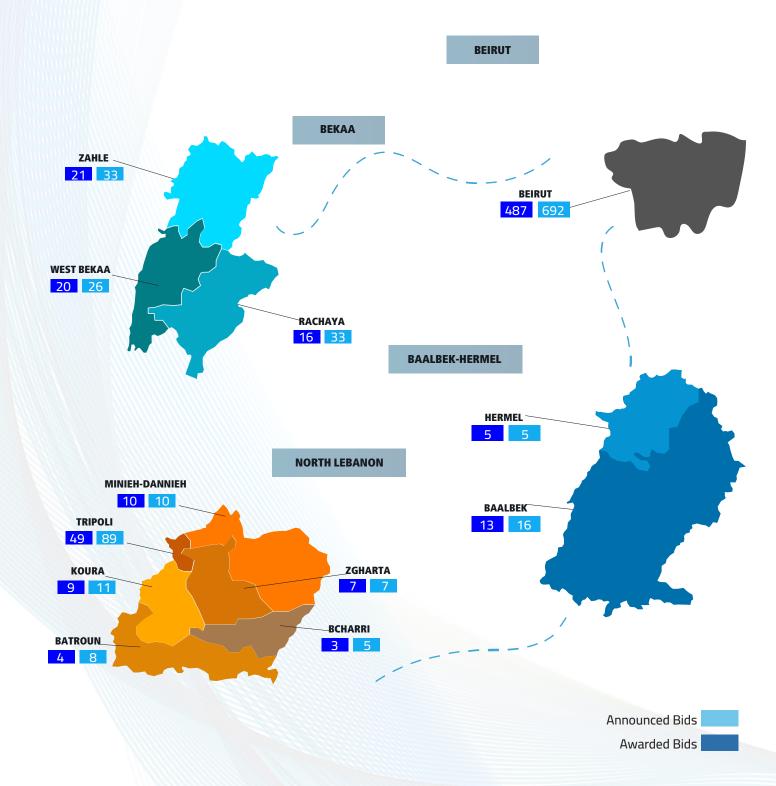
No other public entities announced any procurement operations related to the governorate during the monitored year.



## Distribution of the Number of Bids by Districts

The below map highlights the disparity in the number of bids across different districts.





After reviewing the data, it became clear that the highest number of bids were conducted in Beirut, with a total of 692 announced bids, of which 487 were executed. Meth district ranked second with 229 announced bids, 202 of which were executed, followed by the Baabda district with 118 announced bids, 98 of which were implemented. Tripoli came in fourth with 89 announced bids, 49 of which were awarded, and fifth place was shared by Zahle and Rachaya districts, each with 33 announced bids, though only 21 were executed in Zahle and just 16 in Rachaya.

When analyzing the data by the percentage of announced and executed procurement operations, the districts of Zgharta, Minieh-Dannieh, and Hermel recorded the highest execution rates as 100% of their announced bids being executed (only 22 public procurement bids were announced across these districts combined). In contrast, the execution rate dropped to just 45% in Saida, where 40 bids were announced but only 18 were executed.

District	Percentage of awarded bids in each district
Akkar	91.7
Aley	66.7
Baabda	83.1
Baalbek	81.2
Batroun	50
Beirut	70.4
Bent Jbeil	60
Bcharri	60
Chouf	60
Hasbaya	78.9
Hermel	100
Jbeil	94.4
Jezzine	68.7
Kesserwan	66.7
Koura	81.8
Marjeioun	83.3
Metn	88.2
Minieh-Dannieh	100
Nabatieh	85.7
Rachaya	48.5
Saida	45
Tripoli	55.1
Tyre	71.4
West Bekaa	76.9
Zahle	63.6
Zgharta	100

Noting that only 72 municipalities and municipal unions have announced 79 bids, regardless of whether they were later cancelled or awarded, which is a very low number on 2 scales. First, compared to the total number of bids, which reached 1,501 (approximately 5%). Second, compared to the number of municipalities and municipal unions, around 1,100 (at an approximate rate of only 6%).

#### Distribution of Bids by Districts in Terms of Value

Upon analyzing the value of the conducted bids by district, it was evident that spending in the capital, Beirut, accounts for 36.8% of the total value of contracts we were able to track. Baabda ranks second with 32.6%, followed by Metn at 12.7%, Zahle at 3.1%, and Tripoli at 2.9%.

These figures demonstrate the limited spending by public administrations in other Lebanese districts, especially in peripheral areas, where the value of contracts in Bekaa and Akkar governorates combined did not exceed 3.4% of the total value. The numbers also highlight the lack of transparency and commitment by local administrations in publishing information about their public procurement operations and contracts, alongside a lack of funding and budgets allocated to support the needed spending.

District	Value of awarded bids in each district/USD
Beirut	150,400,280
Baabda	133,154,432
Metn	51,790,953
Zahle	12,911,967
Tripoli	11,762,023
Baalbek	9,998,882
Chouf	8,049,725
Saida	4,514,508
West Bekaa	3,901,687
Kesserwan	3,819,396
Jbeil	3,153,911
Hermel	2,340,600
Bsharri	2,106,570
Minyeh - Denneyeh	1,838,320
Akkar	1,458,362
Nabatieh	1,360,042
Koura	1,266,973
Jezzine	1,141,433
Rachaya	854,509
Batroun	613,007
Marjaayoun	581,745
Zgharta	564,259
Bint Jbeil	535,909
Aley	312,668
Hasbaya	143,175
Tyre	99,514

#### **Distribution of Bids by Sectors**

At Gherbal Initiative, we classified the announced procurement operations into key sectors to gain a deeper understanding of public spending mechanisms. Of course, the analysis below does not provide a complete picture of the Lebanese state's spending priorities by sector, as many administrations have refrained from publishing information about their public bids on the Public Procurement Authority's platform or their websites. Additionally, certain expenditures, such as salaries and wages, are not included. Nonetheless, we can draw certain conclusions from monitoring these public procurement operations.

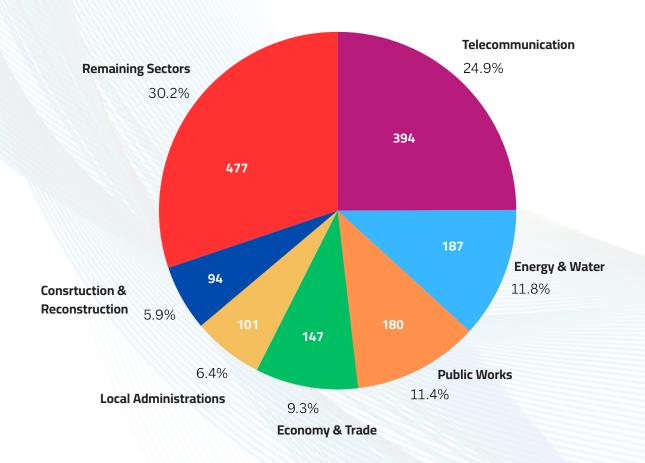
The following sectors ranked highest in terms of the number of announced bids:

Telecommunications: 394 contracts (24.9%)
Energy and Water: 187 contracts (12.4%)
Public Works: 180 contracts (11.4%)
Economy and Trade: 147 contracts (9.3%)
Local Administrations: 101 contracts (6.4%)

**Construction and Reconstruction:** 94 contracts (5.9%)

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Note: The total number of bids in the following chart reaches 1,580 procurement operations instead of 1,501, which is a normal occurrence as some operations are categorized under multiple sectors. It should be noted that only 970 bids are awarded.

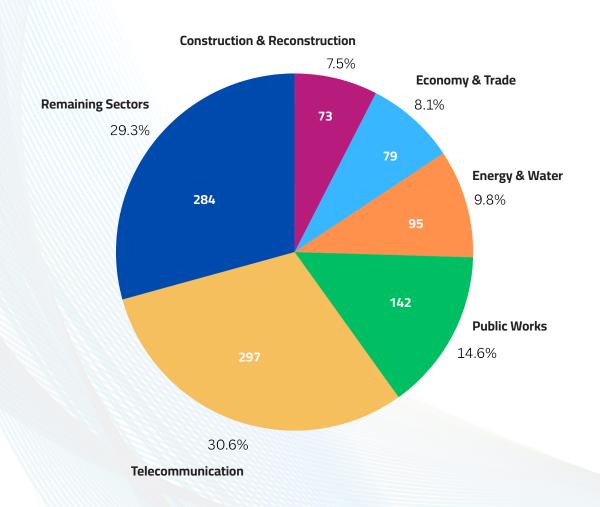


However, when considering only the awarded bids, excluding those that were cancelled or not awarded, the percentages become as follows:

**Telecommunication:** 297 contracts (30.6%)

Public Works: 142 contracts (14.6%) Energy and Water: 95 contracts (9.8%) Economy and Trade: 79 contracts (8.1%)

**Construction and Reconstruction**: 73 contracts (7.5%)



Upon analyzing the cancelled and not awarded bids by sector, the following results emerged:

The "telecommunication" and "economy and trade" sectors ranked first, each with 95 bids. These were followed by the "energy and water" sector with 91 bids. The "health" sector ranked third with 60 procurements, followed by the "public works" sector with 36 bids. "Local administrations" came next with 35 operations. The "agriculture" sector secured sixth place with 34 bids, and the "education" sector came seventh with 30 contracts. The "security" sector ranked eighth with 28 bids, and finally, the "construction and reconstruction" sector ranked ninth with 22 procurement operations.

Sector	No. of Announced Bids	No. of Canceled and/or Not Awarded Bids	% of Canceled and/or Not Awarded Bids from Total No. of Bids
Telecommunication	394	95	24.1
Energy & Water	187	91	48.6
Public Works	180	36	20
Economy & Trade	147	95	64.6
Local Administrations	99	35	35.3
Construction & Reconstruction	94	22	23.4
Health	87	60	68.9
Agriculture	64	34	53.1
Security	63	28	44.4
Education	55	30	54.5

In comparison to the first year of the laws implementation, the telecommunication sector remained in the lead, with 394 bids this year compared to 236 in the previous year. This increase is attributed to the commitment of the 2 mobile interim companies and Ogero Commission to publish all information related to their public procurement operations, in addition to the size of this sector in the Lebanese economy.

The energy and water sector secured the second rank, with 187 bids announced this year compared to 159 in the first year.

The public works sector ranked third with 180 contracts, followed by the economy and trade with 147 bids. Local administrations came in fifth place with 101 bids, and finally, the construction and reconstruction sector ranked sixth with 94 announcements.









#### Distribution of Bids by Sectors in Terms of Value

Upon analyzing the bids by sectors in terms of their values, we noticed that the security sector dominated all others, as bids announced under this sector exceeded 100 million U.S. Dollars (including 3 bids conducted by security agencies for healthcare services). The telecommunication sector followed, with a value reaching approximately 93 million U.S. Dollars, followed by the energy and water sector with a value of 51 million U.S. Dollars. The public works sector ranked fourth with contracts valued at 41 million U.S. Dollars, and the construction and reconstruction sector secured the fifth rank with a value approaching 40 million U.S. Dollars.



#### **Distribution of Bids by Services**

In each sector, a variety of services are provided, and these services may vary based on the specific scope of the procurement operation. As a result, each bid may be linked to one or more services. This explains why the total number of bids in this chart reaches 1,580, instead of 1,501 which represents the total number of public procurement operations.

When comparing the services under which all announced bids were categorized, the statistics show that the following services topped the list:

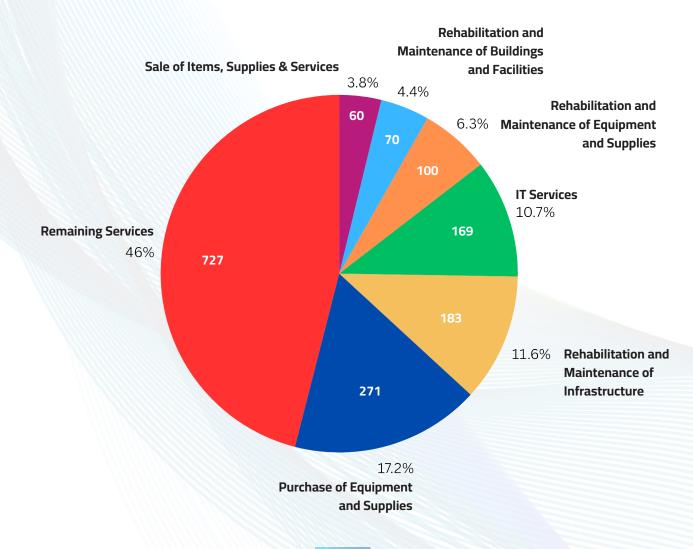
Purchase of equipment and supplies: 271 bids (17.1%)

Rehabilitation and maintenance of infrastructure: 183 bids (11.6%)

IT services: 169 contracts (10.7%)

Rehabilitation and maintenance of equipment and supplies: 100 bids (6.3%) Rehabilitation and maintenance of buildings and facilities: 70 bids (4.4%)

Sale of items, supplies, and services: 60 bids (3.8%)



Upon calculating these figures based on awarded bids, excluding those cancelled or not awarded, the following results emerged:

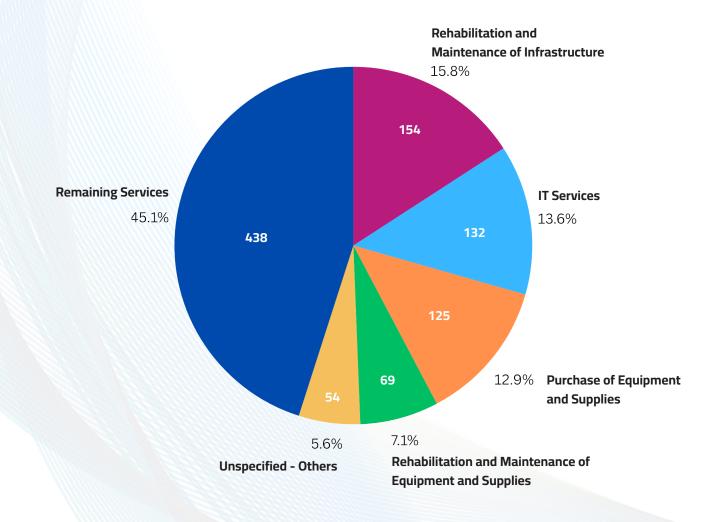
**Rehabilitation and maintenance of Infrastructure:** 154 contracts (15.8%)

**IT services:** 132 bids (13.6%)

**Purchase of equipment and supplies:** 125 bids (12.9%)

Rehabilitation and maintenance of equipment and supplies: 69 bids (7.1%)

**Unspecified:** 54 bids (5.5%)

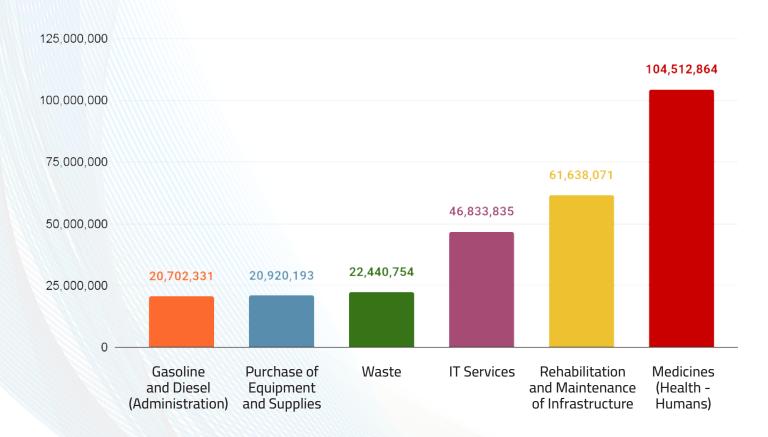


Upon analyzing the cancelled and not awarded bids by service categories, we noticed that the «Purchase of Equipment and Supplies» category topped the list, with 135 bids being either cancelled or not awarded. Following, the "Other Services" category came in second, with 39 bids. The "IT Services" category ranked third, with 35 canceled or not awarded bids. Next was the "Sale of Items, Supplies and Services" category (mostly included auctions related to the sale of crops) with 34 canceled or not awarded bids.

The "Rehabilitation and Maintenance of Buildings and Facilities" category followed, with 30 such bids. Lastly, both the "Rehabilitation and Maintenance of Equipment and Supplies" and "Rehabilitation and Maintenance of Infrastructure" categories recorded 27 cancelled or not awarded bids each.

#### Distribution of Bids by Services in Terms of Value

In terms of financial value, upon analyzing the awarded bids according to the services provided, we noticed that the services with the highest expenditure were led by the purchase of "Medicines" which amounted to 104 million USD. This was followed by "Rehabilitation and Maintenance of Infrastructure", with a value close to 62 million USD, and "IT Services", which recorded expenditures of approximately 46 million USD. «Waste" management services ranked fourth, with an expenditure of 22 million USD, followed by "Purchase of Equipment and Supplies" with a value of around 21 million USD. Finally, the purchase of "Gasoline and Diesel" for administrations accounted for 20 million USD.

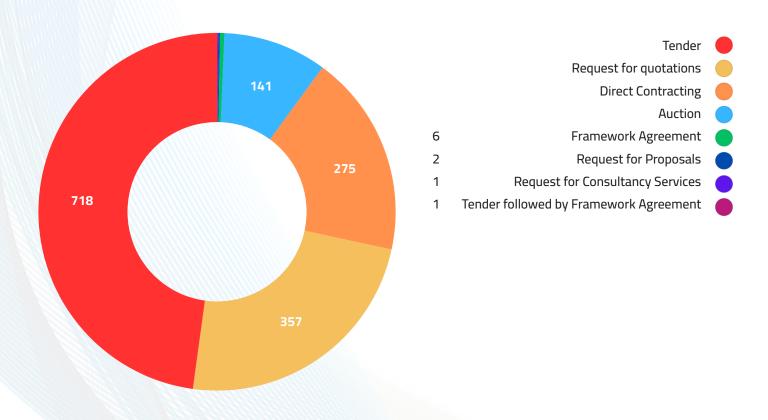




### **Distribution of Bids by Type**

The Public Procurement Law provides various types of bids, aiming at enhancing the principles of transparency and effective competition. However, this law reduced the cases that allowed the adoption of direct contracting from 12 to 6, making the resort to this type of contract an exception rather than the rule.

The different types of announced bids were distributed as follows:



Upon analyzing the data, we notice that the bids announced during the second year of the new Public Procurement Law's implementation fall under the 4 main types of bids:

Public Tender: 718 bids (47.8%)

Request for Quotations: 357 bids (23.8%)

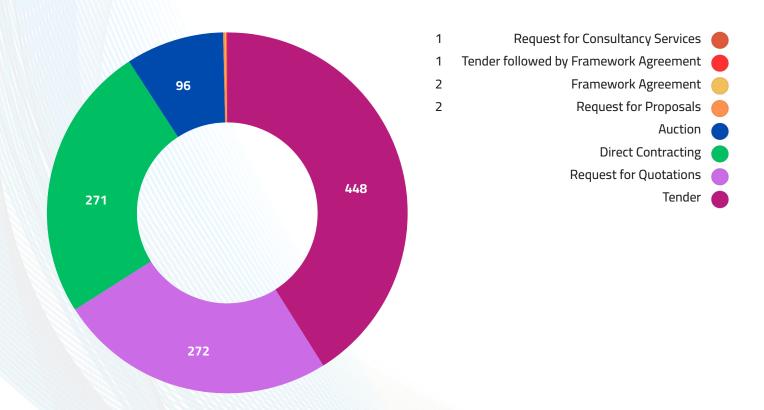
**Direct Contract:** 274 bids (18.3%) **Public Auction:** 141 bids (9.4%)

However, when considering only the awarded bids, excluding those that were cancelled or not awarded, the results become as follows:

Public Tender: 448 bids (41%)

Request for Quotations: 272 bids (22.9%)

**Direct Contract:** 271 bids (24.8%) **Public Auction:** 96 bids (8.8%)



In comparison to the first year of the law's implementation, we observe that the administrations began using the correct legal terminology to describe the type of bids they intend to conduct. In the first year, the terms "requests for proposals" and "requests for prices" stipulated in the Public Accounting Law and the Tender System, were commonly used instead of the term "request for quotations" specified in the Public Procurement Law. However, in the second year of implementing the law, the use of these 2 terms declined, which indicates the importance of mandatory training for employees in charge of procurement tasks, to develop their knowledge of the law and be familiar with its new terminology and procedures.

It was also noted that the administrations stopped relying on limited tenders in the second year of the law's implementation, after registering 3 bids of this type in the first year.



#### Distribution of Bids by Type in Terms of Value

Upon analyzing the bids by type in relation to their financial value, we observed that public tenders accounted for the highest value, exceeding 219 million USD (53.6%). This was followed by direct contracts, with a value surpassing 174 million USD (42.6%).

The request for quotations ranked third with a value exceeding 8 million USD (2.1%), while auctions ranked fourth, totaling more than 5 million USD (1.4%).

Tenders followed by framework agreements secured the fifth rank with a value exceeding 700,000 USD (0.2%).



#### **Direct Contracts**

The conducted analysis shows that 25% of the announced bids were conducted by direct contracting.

The number of these contracts has increased compared to the first year of the law's implementation, rising from 206 to 271 agreements in the second year, despite the theoretical reduction in the cases where such agreements are allowed under the new law.

The following table indicates the top 10 administrations in terms of the number of announced direct contracts:

Administration	No. of Direct Contracts	Awarded Value/USD
Alfa (MIC1)	80	31,841,441.2
National Social Security Fund	32	230,423.6
Central Bank of Lebanon	25	1,519,675.7
Touch Lebanon (MIC2)	23	8,747,257.8
Council for Development and Reconstruction	20	2,309,595.5
Electricity of Lebanon	15	131,789.0
Ogero Commission	14	6,907,298.8
Internal Security Forces	8	280,898.9
Directorate General of Oil	3	4,969,950.0
Municipality of Beit Meri	3	83,775.3
Municipality of Dekwaneh	3	43,415.7
Rachaya Governmental Hospital	3	0.0
Rafic Hariri University Hospital	3	97,780.0

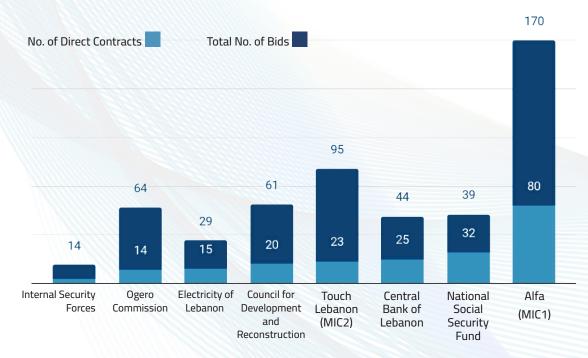


The above table's figures indicate that MIC1 conducted the highest number of direct contracts during the second year of the law's execution, with a value amounting to 31.8 million USD.

Furthermore, the below table presents the highest-value direct contracts conducted by the top 10 administrations:

Administration	Awarded Value/USD	No. of Direct Contracts
Ministry of National Defense - Directorate General of Ministry of National Defense	98,910,112.4	1
Alfa (MIC1)	31,841,441.2	80
Ministry of Telecommunications - Joint Administrative Authority	12,584,269.7	1
Touch Lebanon (MIC2)	8,747,257.8	23
Ogero Commission	6,907,298.8	14
Directorate General of Oil	4,969,950.0	3
Ministry of Telecommunications - General Directorate of Construction and Equipment	4,746,067.4	2
Council for Development and Reconstruction	2,309,595.5	20
Central Bank of Lebanon	1,519,675.7	25
Internal Security Forces	280,898.9	8

The following chart indicates the administrations that have conducted the highest number of direct contracts compared to the total number of their announced bids:



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This comparison reveals that some administrations have entered into a significant number of direct contracts with certain companies and service providers, where this number exceeded 80% of their total procurement operations.

The table below shows the percentage of direct contracts of the total bids conducted by these administrations during the second year of the laws implementation:

MIC1: 80 out of 170 bids (47%)

National Social Security Fund: 23 out of 39 bids (82%) Central Bank of Lebanon: 25 out of 44 bids (56.8%)

MIC2: 23 out of 95 bids (24.2%)

Council for Development and Reconstruction: 20 out of 61 bids (32.7%)

**Electricity of Lebanon:** 15 out of 29 bids (51.7%) **Ogero Commission:** 14 out of 64 bids (21.8%)

**Directorate General of the Interior Security Forces:** 5 out of 14 bids (35.7%)



It is noteworthy that certain administrations conducted all their procurement operations through direct contracts: Central Inspection Bureau, Cooperative Fund for Mayors, Cooperative of Government Employees, Ministry of Information - Directorate General of Ministry of Information, Ministry of Telecommunications - General Directorate of Construction and Equipment, Ministry of Telecommunications - Joint Administrative Authority, Nabih Berri Governmental University Hospital of Nabatieh.

As for local administrations, the following stood out in terms of the number of direct contracts: Municipal Union of Tyre, Municipality of Baabda-Louaize, Municipality of Balloune, Municipality of Beit Meri, Municipality of Bourj Hammoud, Municipality of Dekwaneh, Municipality of Faraya, Municipality of Jeita, Municipality of Naameh - Haret El Naameh, Municipality of Sehaile, Municipality of Zouk Mosbeh. This indicates the continued tendency of municipalities to resort to this type of agreement for procurement operations, where most of these contracts were concluded to maintain and develop specialized information systems and software for financial and administrative work within the municipalities.

Meanwhile, the National Social Security Fund resorted to direct contracts to be represented before the courts and all judicial authorities, and to appoint the winning contractor, in accordance with applicable laws and regulations, for all legal tasks required by the Fund's interests. Additionally, these contracts covered the transportation of the director general, hospitality and protocol services, and similar tasks at the director general's office, as well as actuarial and statistical studies and other services.

Similarly, the telecommunications companies MIC1 and MIC2 relied on the execution of these contracts based on paragraph (1) of Article 46 of the Public Procurement Law in most cases. Likely, the contractors providing services or technical assistance to MIC1 and MIC2 are the exclusive suppliers of these services, but this claim cannot be verified or confirmed.

It is worth noting that the Central Bank of Lebanon concluded 56.8% of its bids through direct contracting, aiming to secure various services, including electronic access to judicial rulings and decisions, support for all operational systems and software licenses, purchase and maintenance of filters for devices used in the Bank, in addition to technical and informational support services, among others.

As for the Council for Development and Reconstruction, it entered into direct contracts for several tasks, including providing technical assistance to the IT Department, auditing project accounts, filling various potholes, technical safety audits for traffic safety, and other tasks.



The highest-value direct contracts are divided as follows:

#### **Contracts in Lebanese Pounds:**

The Directorate General of the Ministry of National Defense conducted a direct contract with several private hospitals and medical centers, to provide the beneficiaries of the military medical services with hospitalization and treatment services for 2024, amounting to 8,803,000,000,000 LBP.



#### **Contracts in U.S. Dollars:**

MIC1 conducted a direct contract, on March 13, 2024, for Support and SSPS covering the period from January 1, 2024 to December 31, 2024, valued at 9,502,916 USD, with Ericsson EAB and ELC.



MIC2 conducted a direct contract with Nokia Solutions & Networks Oy, for Nokia Care Renewal from August 1, 2023 to July 31, 2024, valued at 2,400,000 €.





#### **Procurement by Invoice**

Article 47 of the Public Procurement Law stipulates the conditions for procurement by invoice, stating that the procuring entity may resort to such a method if the estimated value of the procurement, including consulting services, does not exceed a financial ceiling set at 500 million LBP, previously capped at 100 million LBP. The article also notes that this financial ceiling may be amended based on a recommendation from the Public Procurement Authority and by a decree issued by the Council of Ministers upon the Prime Ministers proposal, provided that the amendment does not conflict with the objectives of this article and the principles enshrined in the law.

Due to the ongoing war in Lebanon and the urgent need for quick intervention during emergencies and relief efforts, the Council of Ministers issued Decree No. 14063 on October 3, 2024, which amended some financial ceilings specified in the Public Procurement Law. Among these amendments was the increase in the maximum value for procurement by invoice, raising it from 500 million LBP to 1.5 billion LBP.

It is noteworthy that the law mandates the publication of procurement operations conducted by invoice on the Public Procurement Authority's platform at least once a year. Our monitoring and tracking efforts revealed that certain public entities published their invoice operations conducted from January to June 2024. This analysis is detailed in the following section.

As for the years 2022 and 2023, their respective data were published at a later date. Therefore, Gherbal Initiative will conduct a detailed analysis of these procurements in an upcoming report. Note that this data will also be made available on the "Monagasa.org" platform.

According to Gherbal Initiatives monitoring of procurement by invoice operations published on the Public Procurement Authority's platform dated from January to June 2024, the procuring entities that resorted to this type of procurement were distributed as follows:



Administration	No. of Procurements by Invoice	Value/LBP	Value/USD	
Lebanese Army	1,946	342,072,781,673	3,843,514.4	
Directorate General of the Presidency of the Lebanese Republic	253	17,830,741,540	200,345.4	
South Lebanon Water Establishment	202	20,546,468,350	230,859.2	
Council for South	97	1,963,052,000	22,056.8	
National Social Security Fund	69	11,915,775,986	133,885.1	
Municipality of Zahle-Maalaka-Taanayel	53	8,058,152,300	90,541.0	
Municipality of Shweir-Ain Sindyaneh	45	1,188,629,736	13,355.4	
Institut des Finances Basil Fuleihan	37	1,945,592,490	21,860.6	
Municipality of Tripoli	28	2,169,703,285	24,378.7	
Municipality of Saida	23	1,055,946,930	11,864.6	
National Anti-Corruption Commission	6	1,193,538,885	13,410.5	
Ogero Commission	2	498,530,000	5,601.5	
Cooperative Fund for Mayors	1	74,925,000	841.9	
Councils of the Unitarian Druze Community	1	150,000,000	1,685.4	
Total	2,763	410,663,838,175	4,614,200.4	

The figures in the table above indicate that only 14 procuring entities published their procurement by invoice operations. Upon reviewing the entities with the highest spending in this category, the Lebanese Army ranked first, with its spending exceeding 3.8 million USD. It is noteworthy that the Army has not published any other type of procurement on the Public Procurement Authority's platform.

The South Lebanon Water Establishment ranked second, spending 230,000 USD on procurements by invoice. The Directorate General of the Presidency of the Lebanese Republic came third, with expenditures exceeding 200,000 USD.

The National Social Security Fund ranked fourth, with its invoices amounting to over 133,000 USD. In fifth place, the Municipality of Zahle-Maalaka-Taanayel spent 90,000 USD through procurement by invoice.

When comparing these figures to the total number of procurement operations announced by these entities, as monitored in this report, we noticed that the majority of their operations were conducted by invoice, and can be illustrated as follows:

Administration	No. of Procurements by Invoice	Total no. of Bids	
Lebanese Army	1,946	0	
Directorate General of the Presidency of the Lebanese Republic	253	11	
South Lebanon Water Establishment	202	26	
Council for South	97	24	
National Social Security Fund	69	48	
Municipality of Zahle-Maalaka-Taanayel	53	3	
Municipality of Shweir-Ain Sindyaneh	45	0	
Institut des Finances Basil Fuleihan	37	0	
Municipality of Tripoli	28	0	
Municipality of Saida	23	3	
National Anti-Corruption Commission	6	0	
Ogero Commission	2	99	
Cooperative Fund for Mayors	1	3	
Councils of the Unitarian Druze Community	1	0	
Total	2,763	217	

The table above highlights that 6 administrations exclusively relied on procurement by invoice to meet their needs: the Lebanese Army, the Institut des Finances Basil Fuleihan, the Municipality of Tripoli, the Municipality of Shweir-Ain Sindiyaneh, the National Anti-Corruption Authority, the Druze Unitarian Religious Council.

Upon reviewing the invoices, we noticed that some procuring entities exceeded the maximum limit of 500 million LBP for procurement by invoice, which constitutes a violation of the law. These entities are:

#### **National Social Security Fund:**

Purchase of diesel for various centers from Luxury Diesel for 674,877,245 LBP.

#### **South Lebanon Water Establishment:**

Maintenance and installation of Barish 1 well with Afcon for 661,240,000 LBP.

#### **South Lebanon Water Establishment:**

Dismantling and installation of several wells with Arison for 549,000,000 LBP.

#### South Lebanon Water Establishment:

Dismantling and installation of several wells with Obeid Foundation for 549,000,000 LBP.

#### **South Lebanon Water Establishment:**

Purchase of stationery with Hasaduna for 543,473,400 LBP.

#### **South Lebanon Water Establishment:**

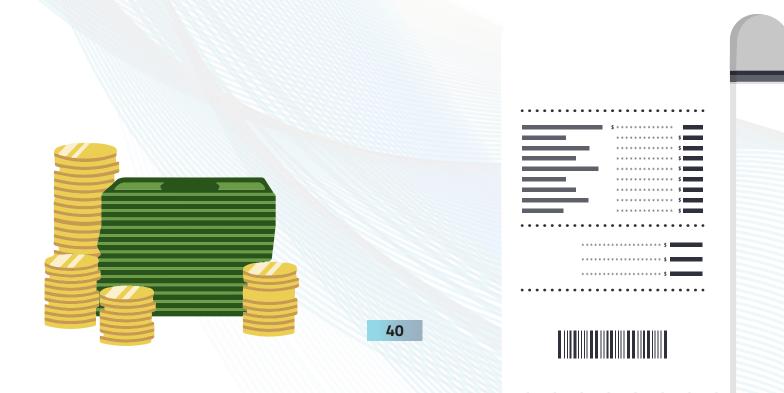
Purchase of money counting machines for collection purposes from BSE for 516,827,258 LBP.

However, this transaction was later canceled.

#### **South Lebanon Water Establishment:**

Purchase of IT equipment from BSE for 512,400,040 LBP.

Upon analyzing the value of these procurements, we noticed that some invoices with the same subject and value were repeated and awarded to the same supplier within the same year. This pattern suggests that the procuring administrations resorted to contract fragmentation to evade oversight by the Court of Audit and to avoid conducting a public tender. Such practices contradict Article 14 of the Public Procurement Law, which explicitly prohibits fragmenting contracts to bypass the law's provisions.

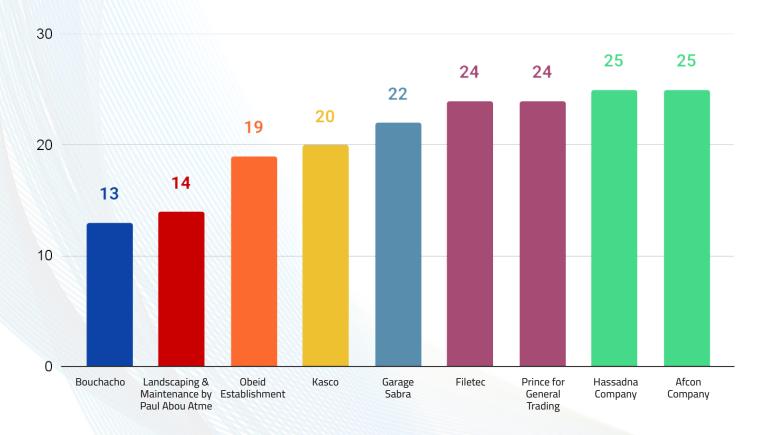


#### **Suppliers Awarded Procurement by Invoice Contracts**

When reviewing the names of the suppliers, we observed that there were no standardized criteria followed by the administrations in choosing these suppliers. Additionally, there was no indication of whether these suppliers were registered in the Commercial Registry or whether they possessed a registration number with the Ministry of Finance for the payment of applicable taxes.

On the other hand, some administrations adhered to the requirement of identifying at least 2 bidders, while others did not mention the names of the bidders or the financial proposals they submitted, instead only specified the subject of the invoice.

The following chart shows the suppliers who won more than 10 procurement by invoice contracts:

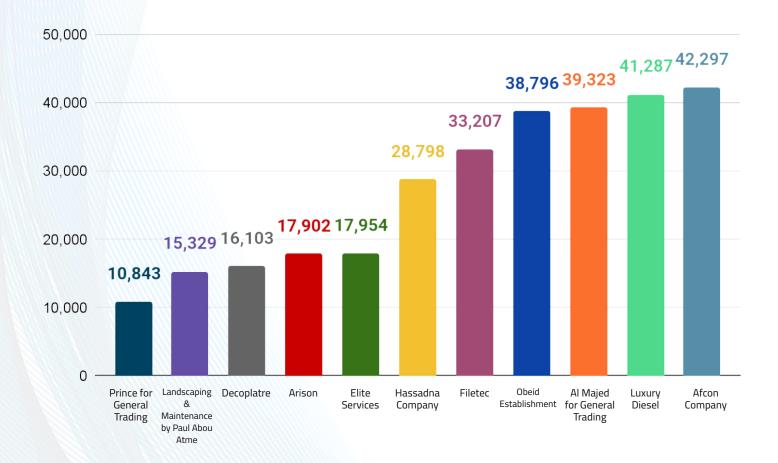


The top rank was held by both Afcon and Hasaduna, each of which won 25 procurements by invoice contracts. In the second place, File Tech and Prince for General Trading stood out, each winning 24 invoice contracts. Following them, Sabra Garage secured 22 contracts, and Casco Company ranked fourth with 20 invoices. In fifth place, Obaid for Pumps Est. won 19 procurements by invoice.

For the sixth rank, it was Paul Abou Atme for Agriculture & Maintenance of Landscaping, which won 14 procurements by invoice, followed by Bouchacho with 13.

Each of the other 288 suppliers won 10 or fewer procurements by invoice.

The following suppliers won the highest-value procurement by invoice contracts:



Afcon ranked first among suppliers who won the highest-value procurement by invoice contracts, with a total of approximately 42,000 USD. In second place, Luxury Diesel secured contracts worth 41,000 USD, followed by Al Majed Trading and Contracting Co. with purchases totaling 39,000 USD.

In fourth place was Obaid for Pumps Est. with a value of 38,000 USD, followed by File Tech in fifth place with contracts worth 33,000 USD.

Hasaduna ranked sixth with procurement by invoice contracts valued at 28,000 USD. Elite Services secured the seventh place with 17,954 USD in purchases, while Arison came in eighth with the same amount, 17,902 USD.

Decoplater ranked ninth with purchases exceeding 16,000 USD, and in tenth place came Paul Abou Atme for Agriculture & Maintenance of Landscaping, which secured contracts worth 15,000 USD. In eleventh place, Prince for General Trading Company won contracts valued at 10,800 USD.



#### Distribution of Bids by Type and Value

#### **Contracts in Lebanese Pounds:**

Type of Bid	No. of Bids	Total Value of Bids/LBP
Direct Contract	92	10,651,503,067,129
Public Tender	108	3,652,806,115,660
Request for Quotations	33	84,491,635,840
Public Auction	35	45,261,000,000
Total	268	14,435,882,218,629

The data presented in the table above reveals that for the second consecutive year, the highest value in Lebanese Pounds was allocated by procuring entities for the conclusion of direct contracts, although the law specifies these contracts as exceptions to the rule and can only be concluded under specific conditions. The figures for the second year of the laws implementation show that an amount of 10.6 trillion LBP (73.8%) was spent on 92 direct contracts.

In second place, 101 public tenders were awarded with a value of 3.6 trillion LBP (25.3%). This was followed by 33 requests for quotations amounting to 84.5 billion LBP (0.6%) and 35 public auctions valued at 45.3 billion LBP (0.31%).

It is worth noting that compared to the first year, public administrations spent a total of 3,076,609,881,836 LBP on 139 contracts, indicating an increase by a factor of 4.7 in the second year.

Although the total value of contracts in Lebanese Pounds appears to be the highest, this amount remains lower than the total value of contracts in U.S. Dollars, due to the rising exchange rate of the Lebanese Pound against the U.S. Dollar and its actual depreciation.







#### Contracts in U.S. Dollars:

Type of Bid	No. of Bids	Total Value of Bids/USD
Public Tender	246	178,156,497.6
Direct Contract	155	51,330,504.21
Request for Quotations	203	6,425,756
Public Auction	22	5,081,116
Tender followed by Framework Agreement	1	777,628
Framework Agreement	1	53
Total	628	241,773,763.8

As for the contracts valued in U.S. Dollars, public tenders ranked first among the contracts concluded in this currency for the second consecutive year, with the value of 246 tenders totaling 178.1 million USD (73.7%). Direct contracts ranked second, similarly to the first year, as 155 contracts amounted to 51.3 million USD (21.2%).

Noting that 203 requests for quotations were awarded with a total value of 6.4 million USD (2.6%), followed by 22 public auctions valued at 5.08 million USD (2.1%). In fifth place, 1 public tender followed by a framework agreement valued at 777.6 thousand USD (0.32%). Lastly, 1 framework agreement worth 53 USD.

In comparison to the first year of the laws implementation, when Gherbal Initiative identified 248 contracts valued at 292,635,710.6 USD, the value decreased by a factor of 1.21 in the second year.







#### **Contracts in Euros:**

Type of Bid	No. of Bids	Total Value of Bids/€
Direct Contract	2	4,324,303
Public Tender	8	2,949,525.5
Request for Proposals	2	229,300
Request for Quotations	2	1,327,328
Total	14	8,830,456.5

According to the data, public tenders ranked first among contracts awarded in Euros in terms of value for the second consecutive year, with 2 tenders valued at 4,324,303 € (49%).

Direct contracts ranked second, similar to the previous year, as 8 contracts amounted to 2,949,525.5 € (33.4%).

Next came the requests for proposals, valued at 229,300 € (2.6%). Finally, requests for quotations, totaling 1,327,328 € (15%).

In comparison to the first year of the law>s implementation, the Lebanese state concluded 9 contracts valued at 18,629,499.7 €, indicating a decrease in the value of these contracts by a factor of 2.1.





#### **Public Administrations: Winning Bidder as well**

Throughout our monitoring of procurement operations, it became clear that some public administrations were awarded direct contracts. In this context, these public administrations shifted from being procuring entities to winning bidders.

#### What is the legality of these contracts?

According to Article 3 of the law, public administrations have the right to participate in competitive tenders for projects announced by other administrations. It is worth noting that both the Ministry of Energy and Water – Directorate General of Oil and the Lebanese Army – Directorate of Geographical Affairs entered into direct contracts with other administrations, based on Circular No. 201997/ issued by the Presidency of the Council of Ministers, which instructs all public administrations, public institutions, and municipalities to rely on the Armys printing presses at the Directorate of Geographical Affairs to print all of their publications and printed materials.

For instance, the Cooperative Fund for Mayors contracted with the Directorate of Geographical Affairs to print the Mayor's stamp and to handle the printing of various documents. Similarly, the Directorate General of Personal Status entered into a direct contract with the aforementioned Directorate to provide individual and family extracts and their labels.

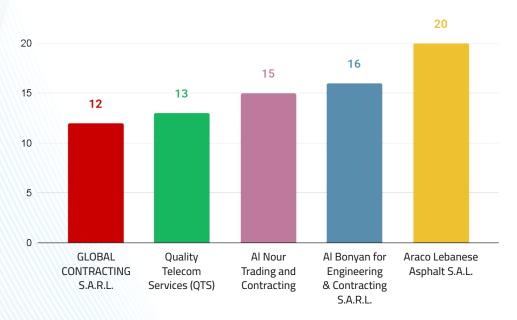
Further, the Ministry of Energy and Water – Directorate General of Oil provided the Directorate General of State Security with gasoline and diesel. The South Lebanon Water Establishment contracted with the Directorate General of Oil – Zahrani Oil Installations through a direct contract to secure green diesel for the operation of generators at the Establishment's stations, with an estimated value of 10 billion LBP.

In another context, Electricity of Lebanon entered into 2 direct contracts with Ogero Commission, through the Ministry of Telecommunications, to secure internet service subscriptions for the private stations of the institution, as well as telephone subscriptions.



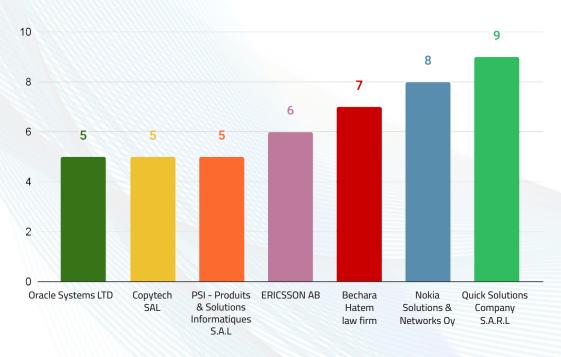
## Top 5 Winning Bidders in Terms of the Number of Bids

The following chart indicates the top 5 winning bidders who were awarded the largest number of bids announced by public administrations within the second year of the law's implementation.



Noting that the other winning bidders have been awarded 10 or fewer bids.

Upon reviewing the winning bidders of direct contracts, we noticed that the following bidders have signed the largest number of such contracts:



Therefore, bidders who have been awarded the largest number of bids vary according to bid type.

#### **Bids awarded in Lebanese Pounds**

We analyzed the awarded contracts in all currencies and here we present data related to contracts signed in Lebanese Pounds: the top 5 administrations that conducted the most contracts, the top 5 administrations that awarded the highest-value contracts in the national currency, as well as the contractors who won the highest number of contracts and those who won the highest-value contracts in Lebanese Pounds. Finally, we will review the highest-value contracts signed in this currency.

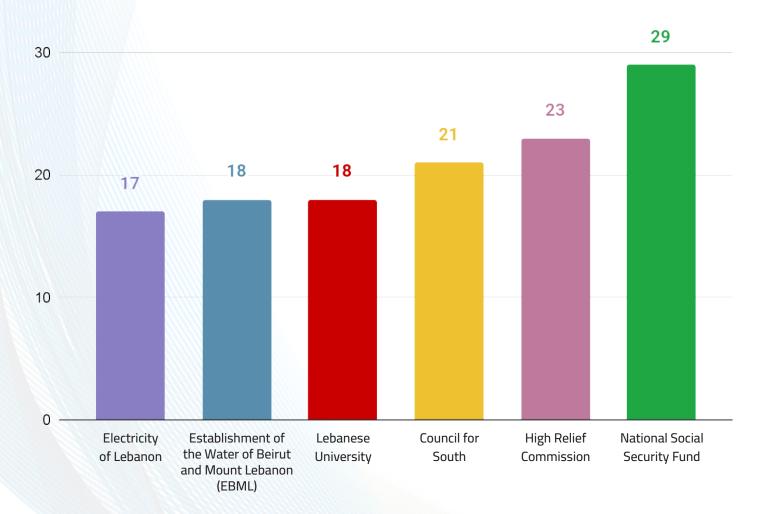
The Directorate General of the Ministry of Defense concluded the highest-value contract with several private hospitals and medical centers, amounting to 8,803,000,000,000 LBP (approximately 9.89 million USD). This bid was conducted through a direct contract to provide healthcare and treatment for eligible individuals under military healthcare for 2024.

On the other hand, the lowest-value contract was signed between the National Social Security Fund and a supplier through a direct contract to provide hospitality services at the director generals office, valued at 12,000,000 LBP (equivalent to approximately 135 USD).



## Top 5 Administrations in Terms of the Number of Bids in Lebanese Pounds

The below chart represents the number of bids conducted by the top 5 administrations in LBP:



The National Social Security Fund ranked first among the administrations that awarded the highest number of contracts in Lebanese Pounds, with a total of 29 bids.

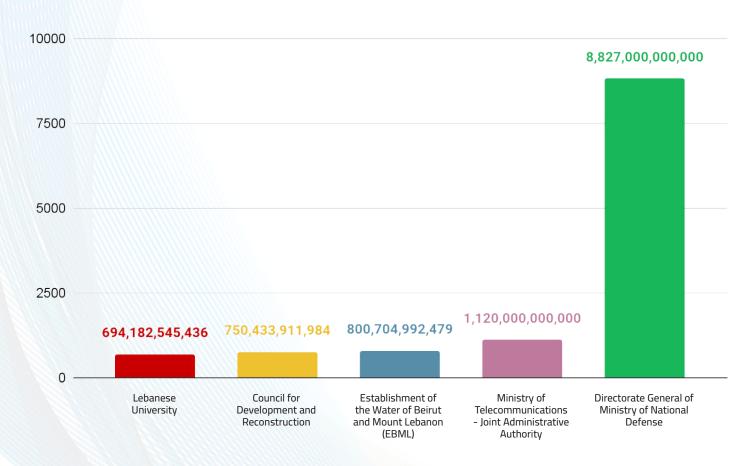
The Higher Relief Commission came in second, as it awarded 23 contracts in LBP. In third place, the South Lebanon Council awarded 21 contracts, followed by the Lebanese University and the Establishment of the Water of Beirut and Mount Lebanon, both of which awarded 18 contracts each. In fifth place, Electricity of Lebanon awarded 17 contracts in the national currency.





#### Top 5 Administrations in Terms of the Value of Bids in Lebanese Pounds

Upon analyzing the amounts paid in Lebanese Pounds, it became evident that the top 5 administrations are different from those who awarded the highest number of bids. The chart below illustrates the total value of awarded contracts by the top 5 administrations:



The Directorate General of the Ministry of National Defense ranked first in terms of the value of contracts awarded in Lebanese pounds, with the value of 5 contracts totaling 8,827,000,000,000 LBP.

In second place, the Ministry of Telecommunications - the Joint Administrative Authority awarded one contract worth 1,120,000,000,000 LBP.

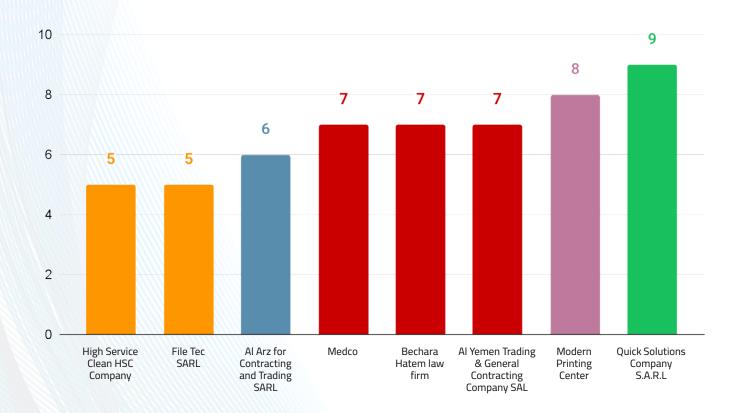
In third place, the Establishment of the Water of Beirut and Mount Lebanon awarded 18 contracts with a total value of 800,704,992,479 LBP.

This was followed by the Council for Development and Reconstruction, which awarded 7 contracts worth 750,433,911,984 LBP. In fifth place, the Lebanese University awarded 18 contracts with a total value of 694,182,545,436 LBP.



## Top 5 Contractors in Terms of the Number of Bids in Lebanese Pounds

The below chart represents the number of bids awarded in LBP to the following top 5 contractors:



Quick Solutions Company SARL ranked first in terms of the number of contracts awarded in Lebanese pounds, with a total of 9 contracts.

In second place, Modern Printing Center won 8 contracts.

The third place was shared by the following companies: Bechara Hatem Law Firm, Al Yemen Trading & General Contracting Company SAL, and MEDCO with each signing 7 contracts.

Al Arz for Contracting and Trading SARL ranked fourth after signing 6 contracts.

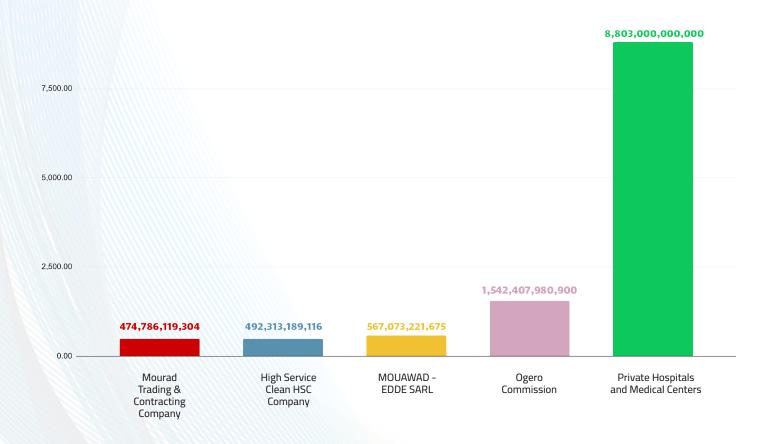
In fifth place, both High Service Clean (HSC) and File Tech SARL were awarded 5 contracts each.



#### Top 5 Contractors in Terms of the Value of Bids in Lebanese Pounds

Upon analyzing the amounts paid in Lebanese Pounds, it became evident that the top 5 companies are different from those who won the highest number of bids.

The following chart represents the total value of contracts awarded to the top 5 companies:



The top rank was held by several private hospitals and medical centers that won a single direct contract signed with the Ministry of National Defense, valued at 8,803,000,000,000 LBP.

In second place, Ogero Commission signed 4 contracts totaling 1,542,407,980,900 LBP.

Following them, Mouawad - Eedde SARL was awarded a single contract valued at 567,073,221,675 LBP.

In fourth place, High Service Clean (HSC) signed 5 contracts with a total value of 492,313,189,116 LBP.

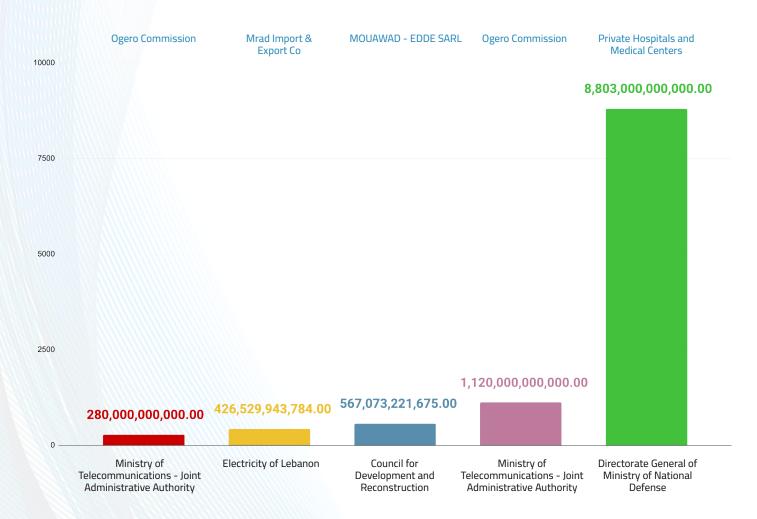
In fifth place, Mrad Import & Export Co. signed contracts valued at 474,786,119,304 LBP.





#### Top 5 Contracts in Terms of Value in Lebanese Pounds

According to the data, the following contracts are of the highest value in Lebanese Pounds:



The Directorate General of the Ministry of Defense concluded the highest-value contract with several private hospitals and medical centers, amounting to 8,803,000,000,000 LBP. This bid was conducted through a direct contract to provide healthcare and treatment for eligible individuals under military healthcare for 2024.

In second place, the Ministry of Telecommunications – the Joint Administrative Authority signed the second-largest contract with Ogero Commission, valued at 1,120,000,000,000 LBP, through a direct contract for the renovation and expansion of facilities, equipment, and the fixed network for 2024.

Mouawad - Edde SARL secured the third-highest value contract in Lebanese Pounds, awarded by the Council for Development and Reconstruction, valued at 567,073,221,675 LBP, through a public tender for the operation and maintenance of the Naameh landfill.

The fourth-highest value contract was signed by Mrad Import & Export Co., valued at 426,529,943,784 LBP with Electricity of Lebanon, through a public tender to provide the institution with supporting labors.

Finally, the fifth-highest value contract in Lebanese Pounds was awarded to Ogero Commission, valued at 280,000,000,000 LBP, through a direct contract for the renovation and expansion of facilities, equipment, and the fixed network for the Ministry of Telecommunications.



## Bids Awarded in U.S. Dollars

We analyzed the contracts awarded in U.S. Dollars, and the data reveals a significant difference between the public administrations and companies winning these contracts compared to those awarded in Lebanese Pounds.

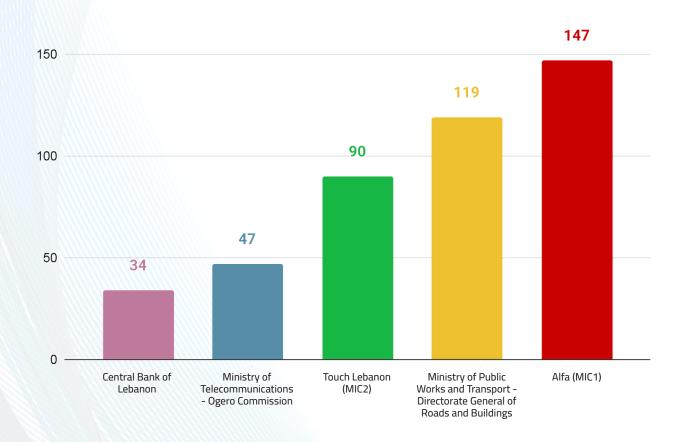
Below are the details related to these contracts: the 5 administrations that awarded the highest number of contracts, the top 5 administrations that awarded the highest-value contracts in U.S. Dollars, as well as the contractors who won the highest number of contracts, and those who won the highest-value contracts in U.S. Dollars. Finally, we will review the highest-value contracts signed in this currency.

The values of these contracts varied between a direct contract not exceeding 100 USD and a public tender held by the Directorate General of Oil, which exceeded 14.9 million USD.



## Top 5 Administrations in Terms of the Number of Bids in U.S. Dollars

The below chart indicates the number of contracts awarded by the top 5 administrations in U.S. Dollars:

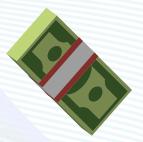


MIC1 ranked first among the administrations that awarded the highest number of contracts in U.S. Dollars, with a total of 147 contracts.

In second place, the Directorate General of Roads and Buildings awarded 119 contracts in U.S. Dollars. MIC2 ranked third with 90 awarded contracts, then Ogero Commission with 47 contracts in fourth place.

In fifth place, the Central Bank of Lebanon awarded 34 contracts in U.S. Dollars.

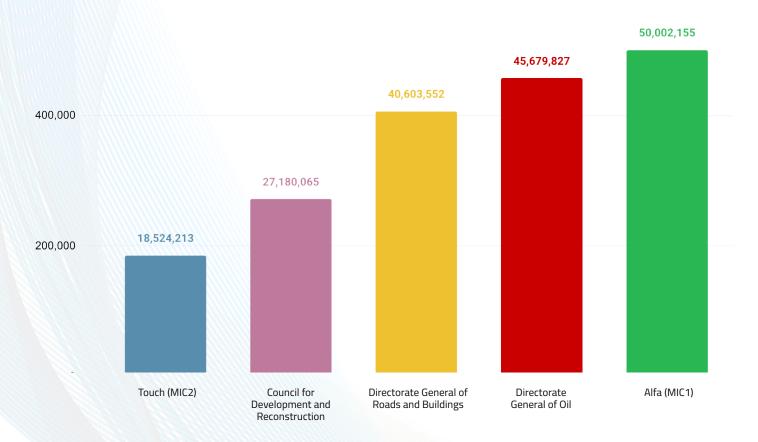
It is worth noting the significant difference in the number of contracts awarded by the above-mentioned administrations compared to other administrations, whose number of contracts awarded in U.S. Dollars ranges between just 1 and 20 contracts.



#### Top 5 Administrations in Terms of the Value of Bids in U.S. Dollars

Upon analyzing the amounts paid in U.S. Dollars, it became evident that the top 5 companies are different from those who won the highest number of bids.

The following chart represents the total value of contracts awarded to the top 5 companies:



MIC1 ranked first in terms of the value of contracts awarded in U.S. Dollars, with 147 contracts totaling 50,002,155 USD.

In second place, the Directorate General of Oil awarded 20 contracts valued at 45,679,827 USD.

In third place, the Ministry of Public Works and Transport – Directorate General of Roads and Buildings awarded 119 contracts valued at 40,603,552 USD.

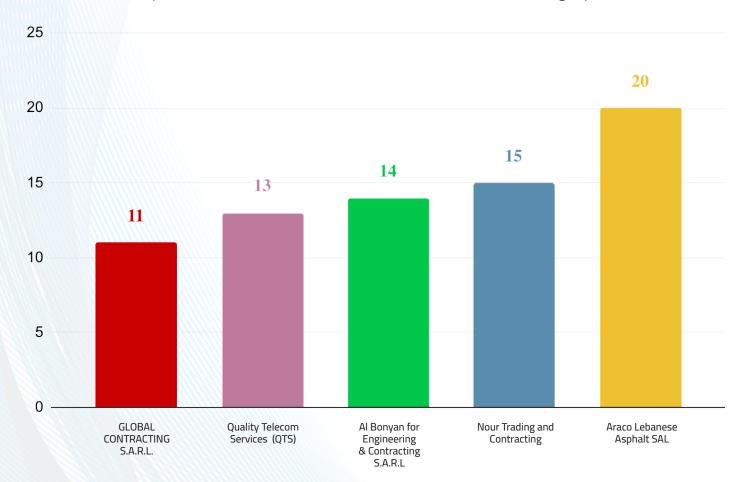
Following them, the Council for Development and Reconstruction awarded 33 contracts valued at 30,739,826.89 USD.

Finally, MIC2 awarded 90 contracts totaling 18,524,213 USD.



## Top 5 Contractors in Terms of the Number of Bids in U.S. Dollars

The below chart represents the number of bids awarded in USD to the following top 5 contractors:



Araco Lebanese Asphalt SAL ranked first in terms of the number of contracts awarded in U.S. Dollars, with a total of 20 contracts.

In second place, Nour Trading and Contracting won 15 contracts, followed by Al Bonyan for Engineering & Contracting SARL with 14 contracts.

Then came Quality Telecom Services (QTS) with 13 contracts.

In fifth place, Global Contracting Company stood out, signing 11 contracts.



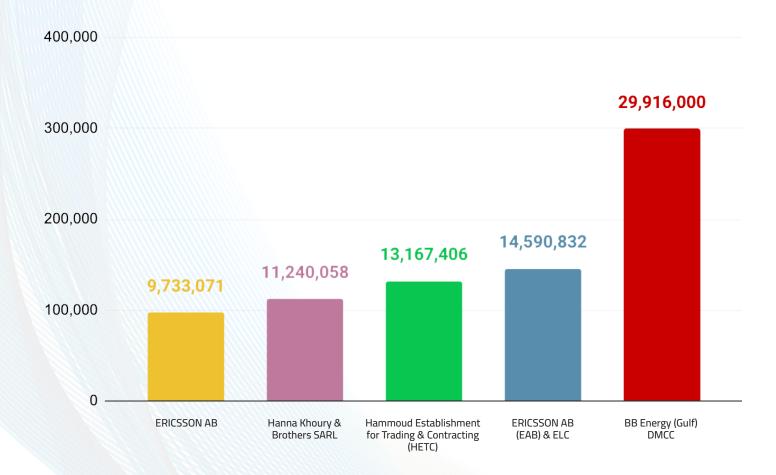




#### Top 5 Contractors in Terms of the Value of Bids in U.S. Dollars

Upon analyzing the amounts paid in U.S. Dollars, it became evident that the top 5 companies are different from those who won the highest number of bids.

The following chart represents the total value of contracts awarded to the top 5 companies:



BB Energy (Gulf) DMCC ranked first in terms of value, as it signed 3 bids worth 29,916,000 USD.

Ericsson AB (EAB) & ELC ranked second with 3 contracts amounting to 14,590,8320 USD, followed by Hammoud Establishment for Trading & Contracting (HETC) which signed 5 bids valued at 13,167,406 USD.

In third place, Hanna Khoury & Brothers SARL won 2 bids worth 11,240,058 USD. and in the last rank, Ericsson AB concluded 6 contracts at a value of 9,733,071 USD.

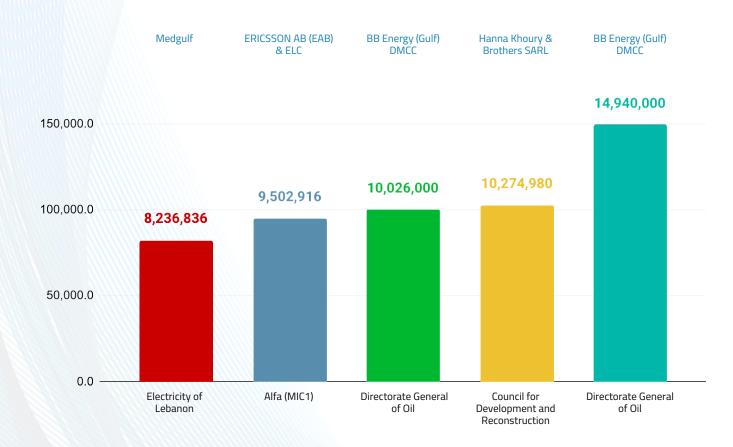






## Top 5 Contracts in Terms of Value in U.S. Dollars

According to the data, the following contracts are of the highest value in U.S. Dollars:



The Directorate General of Oil awarded the highest-value contract in U.S. Dollars to BB Energy (Gulf), valued at 14,940,000 USD, through a public tender for the purchase of gas oil during February and March 2024 to meet the needs of the Electricity of Lebanon. The Council for Development and Reconstruction signed the second highest-value contract with Hanna Khoury & Brothers SAL for 10,274,980 USD, resulting from a public tender for the remaining works on the sewage network expansion project in Zahle and its suburbs.

The third-largest contract in U.S. Dollars also went to BB Energy (Gulf), awarded by the Directorate General of Oil for 10,026,000 USD, through a public tender for the purchase of gas oil and diesel fuel with a maximum sulfur content of 10.00 during December 2023, meeting the needs of the Electricity of Lebanon and the Ministry of Telecommunications.

The fourth-largest contract, valued at 9,502,916 USD, was awarded to Ericsson AB and ELC by MIC1, through a direct contract for support and SSPS services. Lastly, the fifth-largest contract, valued at 8,236,836 USD, was signed between Electricity of Lebanon and Medgulf Insurance and Reinsurance SAL, through a public tender aimed to provide healthcare coverage for the institution's workers, wage-earners and contractual employees, their families, in addition to previous workers affiliated with the special system for additional social services and their families.

## **Bids Awarded in Euros**

We analyzed contracts awarded in Euros, which highlighted significant differences in the public administrations and companies involved compared to those engaged in contracts awarded in Lebanese Pounds and U.S. Dollars.

The data reveals the top 5 public administrations that awarded the highest number of contracts in Euros, as well as those that awarded the highest-value contracts in this currency.

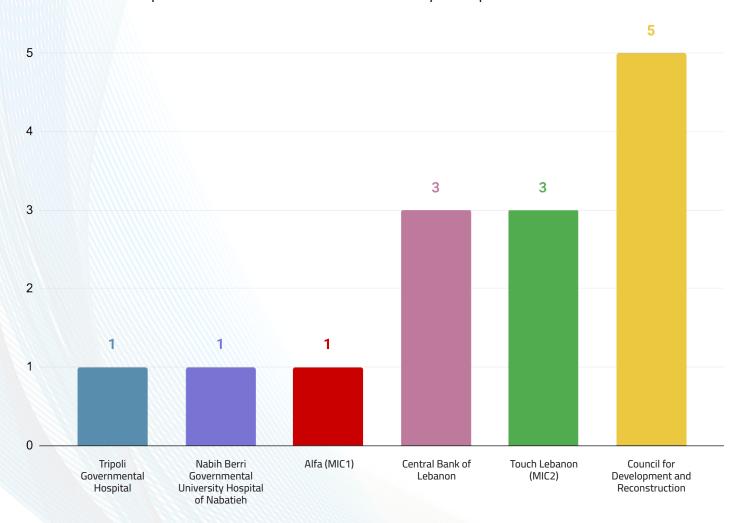
Additionally, the analysis identifies the contractors who signed the largest number of contracts and those who won the highest-value contracts in Euros. Finally, the review includes details about the contracts with the highest values in this currency.





## Top 5 Administrations in Terms of the Number of Bids in Euros

The below chart represents the number of bids conducted by the top 5 administrations in Euros:

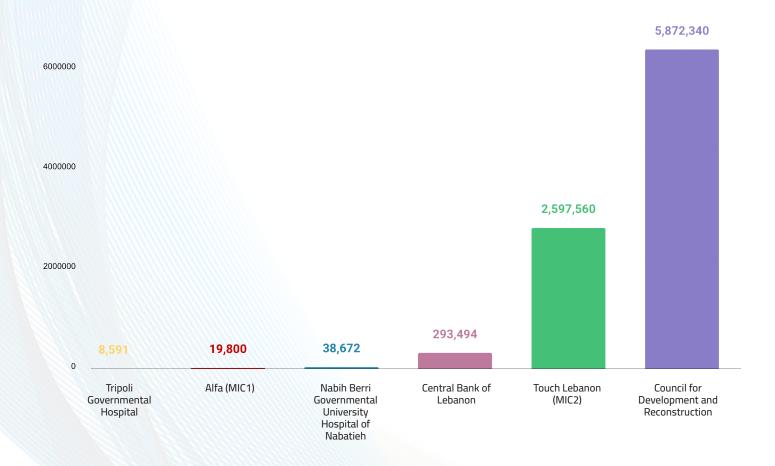


The Council for Development and Reconstruction secured the first rank among administrations awarding contracts in Euros, with a total of 5 contracts. MIC2 and the Central Bank of Lebanon shared the second rank, each awarding 3 contracts in Euros. In third place, MIC1, Nabih Berri Governmental University Hospital in Nabatieh, and Tripoli Governmental Hospital each awarded 1 contract in Euros.



## Top 5 Administrations in Terms of the Value of Bids in Euros

Given that the number of contracts awarded in Euros did not exceed 13, the analysis of the data based on the amounts paid revealed the following values:



The Council for Development and Reconstruction ranked first among administrations in terms of the value of contracts awarded in Euros, with 5 contracts amounting to 5,872,340 €.

In second place was MIC2, which awarded 3 contracts valued at 2,597,559.5 €.

The Central Bank of Lebanon followed in third place, awarding 3 contracts worth 293,494 €. Nabih Berri Governmental Hospital in Nabatieh ranked fourth with a single contract valued at 38,672 €, while MIC1ranked fifth with a single contract worth 19,800 €.

Finally, Tripoli Governmental Hospital concluded the list, awarding one contract valued at 8,591 €.



## Top 5 Contractors in Terms of the Number of Bids in Euros

The below chart represents the number of bids awarded in Euros to the following top 5 contractors:

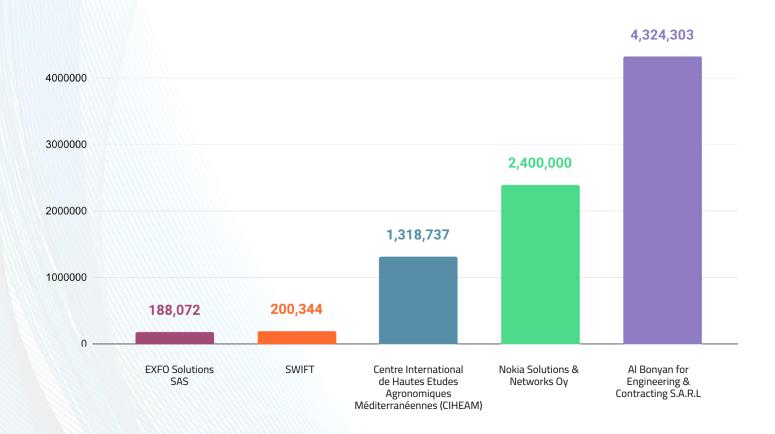


Al Bonyan for Engineering & Contracting SARL ranked first in terms of the number of contracts, signing 2 contracts in Euros. Meanwhile, each of the remaining 12 companies secured a single contract in this currency.



## Top 5 Contractors in Terms of the Value of Bids in Euros

The below chart indicates the value of contracts awarded in Euros to the following contractors:



Al Bonyan for Engineering & Contracting SARL ranked first in terms of the value of the contracts, with a total value of 4,324,303 € for 2 contracts. In second place, Nokia Solutions and Networks won a single contract valued at 2,400,000 €.

This was followed by the Centre International de Hautes Etudes Agronomiques Méditerranéennes (CIHEAM), which concluded a single contract valued at 1,318,737 €. Next, Swift ranked fourth, winning a contract worth 200,344€.

Finally, Exfo Solutions SAS ranked fifth, securing a single bid valued at 188,072 €.





#### Requests for Information Submitted to Public Administrations, and their Responses

The approach for submitting requests for information involves monitoring and tracking the outcomes of contracts through the Public Procurement Authority's platform for 2 weeks from the bid-opening date. This applies when contracts are publicly disclosed on the Authority's platform. If results are not published, Gherbal Initiative sends official requests to the relevant administrations, seeking details on the number and names of bidders, the winning bidder, and the contract value. Through these requests, Gherbal Initiative has successfully encouraged administrations to disclose contract results, either by updating information on the Public Procurement Authority's platform or providing written responses directly to the Initiative, thereby reinforcing adherence to the law.

Gherbal Initiative submitted 596 requests for information within a year (more than 2 requests a day) to 139 public administrations and institutions, and private companies managing public utilities, including 4 municipal unions and 67 municipalities, in order to collect data on bidders, the winning bidder and the contracts value.

Note that 73 administrations responded to these requests, although several administrations replied to some of the requests but did not respond to others. In total, the Initiative received 364 responses, 5 of which were from the South Lebanon Water Authority, which voluntarily provided the Initiative with the results of 5 contracts without sending a request.



## The Number of Requests Submitted Each Month

The chart below represents the number of requests submitted by Gherbal Initiative each month to public administrations, to obtain clarifications regarding the contracts whose results were not published on the websites of the Public Procurement Authority or the competent administration.



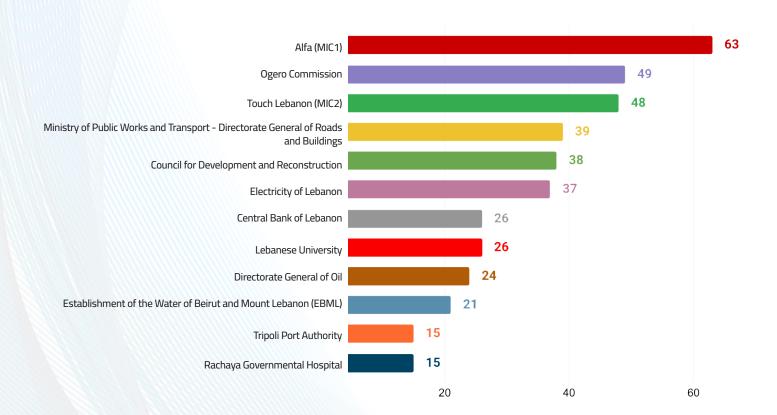
<sup>\*</sup>The requests submitted during August and September 2024 pertain to contracts for which proposals were set to be submitted before these months or these dates were subsequently extended.

This is because certain administrations requested the Initiative to send the requests for information approximately one month after the bid-opening date, to allow sufficient time for completing all procurement procedures.



# Top 10 Administrations in Terms of the Number of Received Requests for Information

The below chart shows the number of requests submitted to the top 10 administrations in this regard:



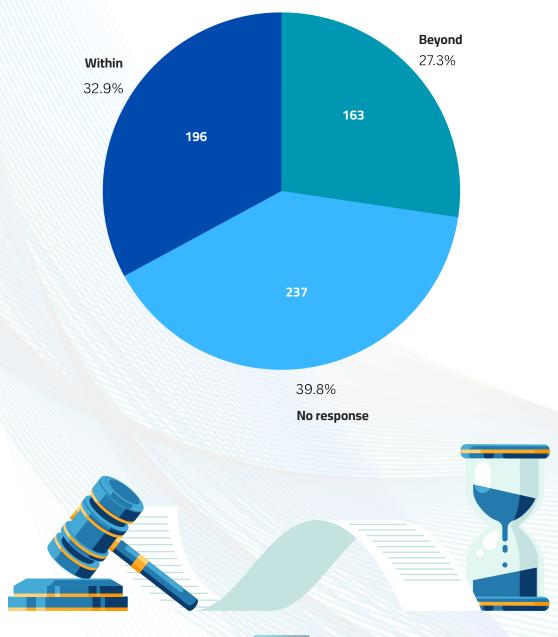


# Responses to Request for Information

# **Compliance with the Legal Time Limit**

Of the 359 requests submitted by Gherbal Initiative, 196 responses were provided within the 15-working-day legal time limit stipulated by the Public Procurement Law. This is a positive indicator of the compliance of some administrations with this law.

Conversely, 163 responses were received beyond the legal time limit, while 237 requests remained unanswered as of this report's preparation date.







# **Number of Requests Vs. Number of Responses**

The table below indicates the number of responses provided by administrations to requests for information compared to the total number of requests submitted to each administration:

Administration	No. of Requests	No. of Responses	%
South Lebanon Water Establishment	13	17	130.77*
Central Fund for the Displaced	5	5	100
Cooperative of Government Employees	1	1	100
Council for South	2	2	100
Directorate General of Presidency of Council of Ministers	2	2	100
High Relief Commission	1	1	100
Ministry of Agriculture - Directorate of Agricultural Wealth	2	2	100
Ministry of Agriculture - Lebanese Agricultural Research Institute	5	5	100
Ministry of Energy & Water - Directorate General of Water and Electrical Resources	1	1	100
Litani River Authority (LRA)	1	1	100
Ministry of Environment - Directorate General of Environment	3	3	100
Higher Council of Customs	5	5	100
Ministry of Foreign Affairs and Emigrants - General Secretariat	2	2	100
Tripoli Port Authority	15	15	100
Municipal Union of Baalbek	1	1	100
Municipal Union of Jbeil	1	1	100
Municipality of Aghmid	1	1	100
Municipality of Aaramta	1	1	100
Municipality of Ain Dara	2	2	100
Municipality of Bmohray	1	1	100
Municipality of Chekka	2	2	100
Municipality of Chwaya	1	1	100
Municipality of Dmit	1	1	100
Municipality of Ebel El Saqi	1	1	100
Municipality of El Mina	1	1	100
Municipality of El Monsef	1	1	100
Municipality of Falougha - Khalwat Falougha	2	2	100
Municipality of Fardis	1	1	100
Municipality of Fih	1	1	100
Municipality of Haitoura	1	1	100
Municipality of Hebbarieh	1	1	100
Municipality of Houla	1	1	100
Municipality of Jbaa	1	1	100
Municipality of KfarSelwan	1	1	100
Municipality of Kfarhim	1	1	100

Municipality of Kfeir	1	1	100
Municipality of Khalwat	1	1	100
Municipality of Maaser El Chouf	1	1	100
Municipality of Majdelyoun	1	1	100
Municipality of Mimess	1	1	100
Municipality of Qaitouli	1	1	100
Municipality of Qornayel	1	1	100
Municipality of Rachaya Al Foukhar	1	1	100
Municipality of Raiit	2	2	100
Municipality of Roum	1	1	100
Municipality of Sabbah	1	1	100
Municipality of Saida	3	3	100
Municipality of Terbol	1	1	100
Municipality of Zahle - Maalaka - Taanayel	2	2	100
Rachid Karami International Fair - Tripoli	1	1	100
Turkish Trauma and Emergency Hospital	1	1	100
Lebanese University	26	25	96.15
Touch Lebanon (MIC2)	48	46	95.83
Directorate General of Oil	24	21	87.5
North Lebanon Electricity Company- Qadisha	10	8	80
Alfa (MIC1)	63	49	77.78
Ogero Commission	49	33	67.35
Beirut Port Investment and Management	6	4	66.67
Municipality of Kfar Hamam	3	2	66.67
Ministry of Agriculture - Directorate General of Agriculture	12	7	58.33
Electricity of Lebanon	37	21	56.76
Central Bank of Lebanon	26	14	53.85
Center for Educational Research and Development	6	3	50
Ministry of Public Works and Transport - Railway and Public Transportation Authority	2	1	50
Municipality of Hasbaya	2	1	50
Ministry of Finance - Directorate of Public Finance	10	4	40
Directorate General for Customs	8	3	37.5
Ministry of National Defense - Directorate General of Ministry of National Defense	3	1	33.33
National Social Security Fund	6	2	33.33
Rachaya Governmental Hospital	15	5	33.33



Ministry of Education and Higher Education - Directorate General of Education and Higher Education	4	1	25
Ministry of Public Works and Transport - Directorate General of Roads and Buildings	39	5	12.82
Establishment of the Water of Beirut and Mount Lebanon (EBML)	21	2	9.52
Council for Development and Reconstruction	38	0	0
General Directorate of Ministry of Public Health	4	0	0
Lebanese Petroleum Administration	1	0	0
Ministry of Information - Directorate General of Ministry of Information	3	0	0
Radio Lebanon	1	0	0
Directorate General of General Security	1	0	0
Traffic, Trucks, and Vehicles Management Authority	1	0	0
Municipal Union of Saida - Zahrani	1	0	0
Municipality of Ablah	1	0	0
Municipality of Arabsalim	1	0	0
Municipality of Bkassine	1	0	0
Municipality of Jdeideh-Bauchrieh-Sed	1	0	0
Municipality of Marj	1	0	0
Municipality of Mayfadoun	1	0	0
Municipality of Zalka Amaret Chalhoub	2	0	0
Rafic Hariri University Hospital	2	0	0
Tebnine Governmental Hospital	13	0	0
Tele Liban	1	0	0
Total	596	364	63.12

<sup>\*</sup>South Lebanon Water Establishment provided Gherbal with 5 results without submitting a request.



In contrast, the 5 lowest percentages of responses to the requests for information submitted by Gherbal were as follows:

Council for Development and Reconstruction: 0 responses to 38 requests

**Tebnine Governmental Hospital:** 0 responses to 13 requests

Ministry of Public Health - Directorate General of Public Health: 0 responses to 4 requests

Ministry of Information - Directorate General of the Ministry of Information: 0 responses to 3 requests

Rafic Hariri University Hospital: 0 responses to 2 requests

Municipality of Zalka-Amaret Chalhoub: 0 responses to 2 requests



#### Noting that 18 administrations did not respond to any of the submitted requests.

When comparing the 5 administrations to which Gherbal Initiative submitted the highest number of requests for information, the response rates differed as follows:

MIC1: 31 responses to 63 responses (49.2%)

**Ogero Commission:** 22 responses to 49 requests (44.9%)

MIC2: 36 responses to 48 (75%)

Ministry of Public Works and Transport - Directorate General of Roads and Buildings: 2 responses to

39 requests (5.1%)

**Council for Development and Reconstruction:** 0 responses to 38 requests (0%)



#### **Average Response Duration**

We calculated the average response duration for all the requests answered by the public administrations. It was found that, among the 73 administrations that responded to our requests, the response duration varied considerably. Certain administrations responded within a few days, while others took up to nearly 6 months before responding.

Below, we present the key average response durations (the number of days taken by the administrations to respond to each request divided by the total number of submitted requests):

Administration	No. of Responded Requests	Average Response Duration
MIC1	49	21 days
MIC2	46	31 days
Ogero Commission	33	16 days
Lebanese University	25	47 days
Directorate General of Oil	21	29 days
Electricity of Lebanon	21	26 days
Tripoli Port Authority	15	82 days
Central Bank of Lebanon	14	20 days
South Lebanon Water Establishment	12	14 days
North Lebanon Electricity Company- Qadicha	8	55 days



#### **Legal Violations**

Gherbal Initiative seeks to highlight various legal violations observed between 2022 and 2024. These breaches were identified during the Initiative's routine work, which focuses on monitoring procurement processes from the announcement phase to the awarding stage.

The Initiative focused on monitoring the following aspects:

- 1. The number of bidders responding to requests for quotations.
- 2. The legally stipulated timeframe granted to bidders to submit their proposals from the date of the bid announcement.
- 3. The legally stipulated timeframe granted to bidders to submit their proposals from the date of the request for quotations announcement.
- 4. Public auctions, specifically in terms of setting the opening price and awarding contracts at a higher price.

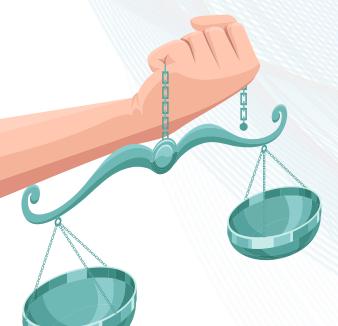
Through this monitoring, the Initiative seeks to promote transparency and accountability in the implementation of the Public Procurement Law, contributing to combating corruption and improving public financial management.

#### 1.1 Number of Bidders for 2022-2023:

Article 58 of the Public Procurement Law outlines the procedures for requesting quotations, stating in paragraph 3 that the number of invited bidders must not be fewer than 3.

Similarly, Article 60 of the said law specifies that the procuring entity must request quotations for procurement by invoice from as many suppliers or contractors as practically possible, provided that **at least 2 proposals are submitted**. If it is not possible to present an invoice, a signed statement from the rightful parties detailing the services, supplies, or works will suffice.

Additionally, in cases where obtaining 2 proposals is not feasible, reliance on a single invoice is permissible.



Article 25 of the same law stipulates that the procuring entity must cancel the procurement and/or any of its procedures **if only one proposal is accepted**, regardless of the procurement type. However, the entity may decide, with justification, to contract with the sole acceptable bidder if all the following conditions are met:

- A The principles and provisions of this law are applied, and the sole proposal is not the result of exclusive conditions included in the procurement project's specific terms of reference.
- B The need is essential and urgent, and the proposed price aligns with the estimated value.
- C The decision by the procuring entity to accept the winning bid (temporary awarding) explicitly states that this was the only submitted proposal and that there is an intention to contract with the sole bidder.

The table below highlights the 7 administrations that violated the Public Procurement Law by failing to adhere to the required number of bidders:

Administration	Type of Bid	Violation
	1 Request for Quotations	Sole bidder - No justification
Central Fund for the Displaced	1 Request for Quotations	Sole bidder - No justification
Directorate General of the Presidency of the Lebanese Republic	1 Request for Quotations	2 instead of 3 bidders
	2 Public Tenders	Sole bidder - No justification
MIC1	1 Request for Quotations	Sole bidder - No justification
	2 Requests for Quotations	2 instead of 3 bidders
Council for Development and Reconstruction	2 Requests for Quotations	2 instead of 3 bidders
	2 Procurements by Invoice	Sole bidder - No justification
Ogero Commission	6 Requests for Quotations	Sole bidder - No justification
	5 Public Tenders	Sole bidder - No justification
Tripoli Port Authority	3 Public Tenders	Sole bidder - No justification
Directorate General of Oil	1 Public Tender	Sole bidder - No justification
	1 Request for Quotations	Sole bidder - No justification

The above table illustrates the Initiative>s observations between 2022 and 2023 regarding:

- 15 requests for quotations that violated the requirement for a minimum number of bidders. Fewer than 3 bidders were accepted, thus the procuring entity should have cancelled the procurement, but instead proceeded with the process.
- 11 public tenders in which the procuring entities failed to comply with the minimum number of required bidders.
- 3 procurement by invoice operations where only 1 bidder participated, which constitutes a violation of the law. These cases should have been cancelled as they lacked proper justification.

#### 1.2 Number of Bidders for 2023-2024:

The table below highlights the 17 administrations that violated the Public Procurement Law by failing to adhere to the required number of bidders. Noting that these administrations did not provide any justification for accepting the limited number of bidders.

Administration	Type of Bid	Violation
South Lebanon Water Establishment	3 Public Tenders	Sole bidder - No justification
South Lebanon Water Establishment	1 Request for Quotations	2 instead of 3 bidders
Municipal Union of Jbeil	1 Public Tender	Sole bidder - No justification
Turkish Trauma and Emergency Hospital	1 Public Tender	Sole bidder - No justification
Municipality of Aramta	1 Public Auction	Sole bidder - No justification
Municipality of Qaitouli	1 Public Auction	Sole bidder - No justification
MICA	1 Public Tender	Sole bidder - No justification
MIC1	3 Requests for Quotations	2 instead of 3 bidders
MIC2	5 Requests for Quotations	2 instead of 3 bidders
North Lebanon Electricity Company- Qadicha	2 Public Tenders	Sole bidder - No justification
Council for Davidson and Davidson	1 Request for Quotations	Sole bidder - No justification
Council for Development and Reconstruction	2 Requests for Quotations	Sole bidder - No justification
Central Bank of Lebanon	3 Requests for Quotations	2 instead of 3 bidders
	2 Public Tenders	Sole bidder - No justification
Ogero Commission	2 Requests for Quotations	Sole bidder - No justification
	3 Requests for Quotations	2 instead of 3 bidders
	1 Public Tender	Sole bidder - No justification
Beirut Port Investment and Management	1 Request for Quotations	2 instead of 3 bidders
Ministry of Public Works and Transport - Directorate General of Roads and Buildings	1 Public Tender	Sole bidder - No justification
Tripoli Port Authority	1 Public Tender	Sole bidder - No justification
Lebanese University	1 Public Tender	Sole bidder - No justification
Ministry of Agriculture - Lebanese Agricultural Research Institute	1 Request for Quotations	Sole bidder - No justification
Directorate General of Oil	1 Request for Quotations	Sole bidder - No justification
Sirectorate deficial of oir	1 Request for Quotations	2 instead of 3 bidders

The table above reflects the Initiative>s observations between 2022 and 2023 regarding:

- 16 public tenders in which procuring entities failed to meet the required number of bidders.
- 22 requests for quotations that violated the requirement for a minimum of 3 bidders, with fewer than 3 being accepted and no justification provided. These cases should have led to the cancellation of the procurement, but the procuring entities completed the processes.
- 2 public auctions where only 1 bidder participated, constituting a violation of the law. These cases should also have been cancelled as they lacked proper justification.

### 2.1 The Legal Timeframe Granted to Bidders to Submit Their Proposals Starting from the Date of Tender Announcement for 2022-2023

Article 12 of the Public Procurement Law specifies the procedures for announcing procurement operations, particularly in paragraph 2, which states that the announcement period must be determined based on the importance and complexity of the procurement project. However, **this period must not be less than 21 days from the final legal time limit for submitting proposals**.

The announcement period may be reduced to **15 days in exceptional circumstances**, where it is practically impossible to follow the general rule. In such cases, the procuring entity must issue a reasoned decision outlining the nature of these circumstances, which must be documented in the procurement procedures register.

Gherbal Initiative monitored the administrations that violated the legal announcement period for public tenders during the first year of the law's implementation. The results can be classified as follows:

Administrations that Announced Public Tenders	Timeframe between the tender announcement and the proposal submission deadline	No. of Violating Tenders
Lebanese University	18 days	1
Directorate General of the Presidency of the Council of Ministers	20 days	1
	14 days	1
MIC1	15 days No justification	6
	16 days	1
	18 days	2
	19 days	1
MIC2	8 days	1
	14 days	2

Establishment of the Water of Beirut and Mount Lebanon	19 days	1
South Lebanon Water Establishment	16 days	1
South Lebanon Water Establishment	18 days	2
Daiwit Dark Investment and Management	13 days	1
Beirut Port Investment and Management	15 days No justification	1
Onere Commission	14 days	1
Ogero Commission	16 days	1
Ministry of Agriculture - Directorate General of the Ministry of Agriculture	20 days	2
Ministry of Finance - Directorate of Public Finance	19 days	1
	6 days	1
	7 days	1
	10 days	1
Ministry of Energy and Water - Directorate	13 days	1
General of Oil	15 days No justification	7
	16 days	2
	17 days	1
Total: 41 Public Tenders violated the announcement period		

The table above indicates the administrations that violated the announcement period:

Directorate General of Oil: 14 violations

MIC1: 11 violations

MIC2 and South Lebanon Water Establishment: 3 violations each

Beirut Port Investment and Management, Ogero Commission, and Ministry of Agriculture – Directorate General of the Ministry of Agriculture: 2 violations each

Lebanese University, Presidency of the Council of Ministers – Directorate General of the Presidency of the Council of Ministers, Establishment of the Water of Beirut and Mount Lebanon, and Ministry of Finance – Directorate of Public Finance: 1 violation each.

The purpose of the announcement is to inform bidders about the timing of the procurement, enabling them to prepare and participate in the process while promoting fair competition and equal opportunities to ensure the best value for money. Therefore, the announcement period must be sufficient to allow bidders to prepare their proposals in accordance with the nature and complexity of the procurement.

It is worth noting that the legal minimum announcement period is 21 days; however, some procurements may require longer periods to allow for proper proposal preparation. Additionally, reducing the announcement period to 15 days is an exceptional measure permitted only in cases of necessity, requiring justification, and should not be adopted as a standard practice.

# 2.2 The Legal Timeframe Granted to Bidders to Submit Their Proposals Starting from the Date of Tender Announcement for 2023-2024

Gherbal Initiative monitored the administrations that violated the legal announcement period for public tenders during the second year of the law's implementation. These violations can be classified as follows:

Administrations that Announced Public Tenders	Timeframe between the tender announcement and the proposal submission deadline	No. of Violating Tenders
Center for Educational Research and Development	20 days	1
	5 days	1
	15 days No justification	2
Directorate General of Oil	17 days	1
	20 days	2
High Relief Commission	20 days	2
	14 days	5
	15 days No justification	2
MIC1	16 days	1
	17 days	1
	19 days	1
	20 days	1
MIC2	19 days	1
Establishment of the Water of Beirut and	15 days No justification	1
Mount Lebanon	16 days	1
	14 days	1
Rachaya Governmental Hospital	15 days No justification	1
Ministry of Public Works and Transport -	7 days	1
Directorate General of Roads and Buildings	15 days No justification	1
	20 days	10
Ministry of Information	20 days	1
Total: 38 Public Tenders violated the announcement period		

The table above indicates the administrations that violated the announcement period:

Ministry of Public Works and Transport - Directorate General of Roads and Buildings: 12 violations

MIC1: 11 violations

Directorate General of Oil: 6 violations

High Relief Commission, Establishment of the Water of Beirut and Mount Lebanon and Rachaya

**Governmental Hospital:** 2 violations each

Center for Educational Research and Development, MIC2 and the Ministry of Information: 1 violation each.

#### Comparison Between 2022-2023 and 2023-2024

The following observations were made regarding violations of the legal announcement period for public tenders:

- The number of violations by the Directorate General of Oil decreased from 14 to 4, a reduction by a factor of 3.5.
- MIC1 recorded the same number of violations, totaling 11.
- The number of violations by MIC2 decreased from 3 to 1, a reduction by a factor of 3.
- The number of violations by the Establishment of the Water of Beirut and Mount Lebanon increased from 1 to 2, doubling in number.
- In contrast, the following entities committed no violations during the second year of the law's implementation concerning the announcement period and setting the deadline for submitting proposals: South Lebanon Water Establishment, Beirut Port Investment and Management, Ogero Commission, Ministry of Agriculture Directorate General of the Ministry of Agriculture, Lebanese University, Presidency of the Council of Ministers Directorate General of the Presidency of the Council of Ministers, and Ministry of Finance Directorate of Public Finance.
- However, the following entities violated the legal requirements during the second year: Ministry of Public Works and Transport Directorate General of Roads and Buildings, High Relief Commission, Center for Educational Research and Development, and Ministry of Information.



### 3.1 The Legal Timeframe Granted to Bidders to Submit Their Proposals Starting from the Date of Request for Quotations Announcement for 2022-2023

The legislator has allowed procuring entities to use less competitive methods than public tenders when contracting with third parties, due to considerations related either to the nature of the procurement or the estimated financial ceiling of the project. Since requesting quotations is one of these methods, it is considered an exception to the public tender process. To safeguard the public interest, the legislator has established a set of rules and regulations to govern this process.

According to the Public Procurement Law, Article 58, and more precisely paragraph 4, the announcement period for requests for quotations must be sufficiently long to allow bidders to prepare their proposals in accordance with the importance and complexity of the procurement. This period must not be less than **10 days** from the final deadline for submitting proposals. The announcement period may be reduced to **5 days with a reasoned decision** in cases of justified urgency, with the justification recorded in the procurement procedures register.

Gherbal Initiative monitored the administrations that violated the legal announcement period for requests for quotations during the first year of the Public Procurement Laws implementation. The violations can be classified as follows:

Administrations that Announced Request for Quotations	Timeframe between the request for quotations announcement and the proposal submission deadline	No. of Violating Request for Quotations
Directorate General of the Presidency of the Lebanese Republic	9 days	1
Directorate General of Oil	8 days	1
Litani River Authority	6 days	1
	7 days	1
Municipality of El Mina	4 days	1
MIC2	7 days	2
Rachaya Governmental Hospital	9 days	1
gero Commission	6 days	1
	5 days	1
ALCA	6 days	2
MIC1	7 days	3
	8 days	2

The table above indicates the administrations that violated the announcement period:

MIC1: 8 violations

MIC2 and the Litani River Authority: 2 violations each

Presidency of the Republic – Directorate General of the Presidency of the Republic, Directorate General of Oil, Municipality of El Mina, Rachaya Governmental Hospital, and Ogero Commission: 1 violation each

### 3.2 The Legal Timeframe Granted to Bidders to Submit Their Proposals Starting from the Date of Request for Quotations Announcement for 2023-2024

Gherbal Initiative monitored the administrations that violated the legal announcement period for requests for quotations during the second year of the law's implementation. These violations can be classified as follows:

Administrations that Announced Request for Quotations	Timeframe between the request for quotations announcement and the proposal submission deadline	No. of Violating Request for Quotations
	2 days	1
MIC1	5 days	2
	7 days	1
	9 days	1
	6 days	1
MICO	7 days	3
MIC2	8 days	4
	9 days	4
Municipality of El Mina	4 days	1
High Relief Commission	3 days	1
Litani River Authority	7 days	1
Tripoli Governmental Hospital	7 days	3
	7 days	1
Rachaya Governmental Hospital	8 days	1
	9 days	1
	2 days	10
Ministry of Public Works and Transport - Directorate General of Roads and Buildings	3 days	9
	6 days	38
Total: 83 Requests for Quotations violated the announcement period		

The table above indicates the administrations that violated the announcement period:

Ministry of Public Works and Transport - Directorate General of Roads and Buildings: 57 violations

**MIC2:** 12 violations **MIC1:** 5 violations

Tripoli Governmental Hospital and Rachaya Governmental Hospital: 3 violations each

Litani River Authority, Higher Relief Commission, and Municipality of El Mina: 1 violation each.

#### Comparison Between 2022-2023 and 2023-2024

The following observations were made regarding violations of the legal announcement period for requests for quotations:

- The number of violations by MIC1 decreased from 8 to 5, a reduction by a factor of 1.6
- The number of violations by the Litani River Authority decreased from 2 to 1
- The Municipality of El Mina recorded only 1 violation, similar to the previous year
- The number of violations by MIC2 increased from 2 to 12, an increase by a factor of 6.
- The number of violations by Rachaya Governmental Hospital increased from 1 to 3, an increase by a factor of 3.
- In contrast, the following entities committed no violations during the second year of the laws implementation concerning the announcement period and setting the deadline for submitting proposals: Directorate General of the Presidency of the Lebanese Republic, Directorate General of Oil, and Ogero Commission.





## 4.1 Public Auctions: Indicating the Opening Prices and Awarding Contracts at Higher Prices

Gherbal Initiative has monitored public procurement operations that violated the provisions of the Public Procurement Law, including public auctions. However, it is noteworthy that the Public Procurement Law does not explicitly address auctions or their procedures. This gap prompted the Public Procurement Authority to issue Memorandum No. 7/PPA/2022, clarifying the applicability of the law to direct contracts, requests for proposals, and public auctions.

The memorandum concluded that all procurement operations conducted through direct contracts, requests for proposals, and public auctions are subject to the provisions of the Public Procurement Law. Therefore, the procuring entity must specify the opening price in the bidding documents and invite bidders to submit proposals exceeding the stipulated value. Failure to determine an opening price constitutes a legal violation and undermines the principles of transparency, publicity, and equal opportunity.

Administration	No. of Violations	Violations
Lebanese University	2	Auction was awarded below the opening price
Municipality of Rayfoun	1	Opening price was declared confidential
Municipality of Ain Dara	1	Opening price not indicated
Municipality of Falougha-Khalwet Falougha	1	Opening price not indicated
Municipality of Qornayel	1	Opening price not indicated
Municipality of Qaitouli	1	Auction was awarded below the opening price
MIC1	2	Opening price not indicated
Municipality of Kfarhim	1	Opening price not indicated
Municipality of KfarSelwan	1	Opening price not indicated
Municipality of Maaser El Chouf	1	Opening price not indicated
MIC2	1	Opening price not indicated
South Lebanon Water Establishment	1	Opening price not indicated
Tyre Port Authority	1	Opening price not indicated

The figures represented in the table above show that 12 public auctions were announced without specifying an opening price. Additionally, 3 auctions were awarded at prices below the specified opening price.

## 4.2 The Legal Timeframe Granted to Bidders to Submit Their Proposals Starting from the Date of Public Auction Announcement for 2022-2023

Public auctions are subject to the same procedures applied to public tenders, requiring an announcement period of 21 days, which may be reduced to 15 days if the reduction is explicitly declared and justified. Gherbal Initiative monitored the entities that violated the legal announcement period for public auctions during the first year of implementing the Public Procurement Law. The violations can be classified as follows:

Administrations that Announced Public Auctions	Timeframe between the public auction announcement and the proposal submission deadline	No. of Violating Auctions
Litani River Authority	18 days	1
Municipality of Arkey - Saida District	14 days	1
Municipality of Mansoura	16 days	1
Municipality of Bkassine	18 days	1
Municipality of Jeb Jannine	18 days	1
Municipality of Rayfoun	9 days	1
Municipality of Falougha-Khalwet Falougha	7 days	1
Ministry of Agriculture - Directorate General of the Ministry of Agriculture	19 days	1
Total: 8 Public Auctions violated the announcement period		

The table above indicates that 8 entities violated the procedures for public auctions concerning the announcement period.



## 4.3 The Legal Timeframe Granted to Bidders to Submit Their Proposals Starting from the Date of Public Auction Announcement for 2023-2024

Gherbal Initiative monitored the administrations that violated the legal announcement period for public auctions during the second year of the law's implementation. These violations can be classified as follows:

Administrations that Announced Public Auctions	Timeframe between the public auction announcement and the proposal submission deadline	No. of Violating Auctions
Municipal Union of Baalbek	11 days	1
Municipality of Marj	19 days	1
Municipality of Barsa	20 days	1
Municipality of Sabbah	20 days	1
Municipality of Ain Dara	1 day	1
	17 days	1
Municipality of Qaitouli	15 days	1
Municipality of Kfarhim	18 days	1
Municipality of KfarSelwan	18 days	1
Municipality of Maaser El Chouf	15 days	1
Municipality of Mayfadoun	15 days	1
MIC1	17 days	1
Rachaya Governmental Hospital	19 days	1
Rachaya Governmental Hospital 19 days 1  Total: 13 Public Auctions violated the announcement period		

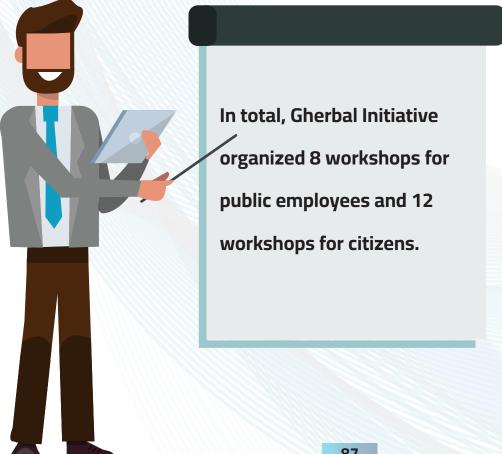
The table above indicates that 13 entities violated the procedures for public auctions concerning the announcement period.

### **Workshops Organized by Gherbal:**

In collaboration with MEPI and Institut des Finances Basil Fuleihan (IOF), Gherbal conducted a series of 20 workshops across Lebanon. These workshops aim to raise awareness and cultivate both citizens and public sector employees about the new Public Procurement Law. The workshops were held in all Lebanese governorates.

Gherbal was supposed to organize 2 workshops in each governorate: one for public employees to enhance their understanding of the new law and promote compliance, and another for residents (citizens, CSOs, and SMEs) to encourage their participation in public affairs, thus fostering accountability. However, the months-long strike by public employees prevented the Initiative from inviting them to attend 3 workshops designated for them. These workshops were dedicated instead to citizens.

As for towns, the state of war and Israeli aggression posed a significant obstacle, preventing the Initiative from organizing the designated workshops in Jezzine, Marjeioun, Hasbaya, and Tyre. Consequently, these workshops were exceptionally relocated to Beirut.



Between November 2022 and August 2024, the Initiative held 20 workshops across various towns, with a total of 515 participants.

Tripoli (27 participants) Saida (17 participants) Beirut 1 (21 participants) Bekaa (35 participants) Baalbek (35 participants) Jbeil (31 participants) Beirut 2 (31 participants) Zahle (36 participants) Zgharta (38 participants) Tripoli 2 (41 participants) Nabatieh (31 participants) Metn (20 participants) Akkar (37 participants) Keserwan (18 participants) Chouf 2 (32 participants) Beirut 3 (11 participants) Beirut 4 (14 participants) Beirut 5 (19 participants) Beirut 6 (12 participants)



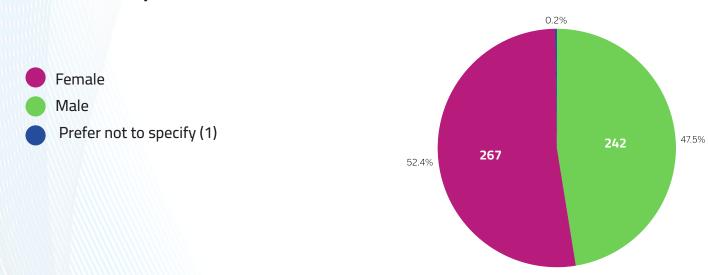
Out of the total 515 participants, 510 completed the pre- and post-workshop evaluation tests. This enabled Gherbal Initiative to assess the effectiveness of the workshops in enhancing participants' knowledge and equipping them with valuable information and insights.



Note: All data collected and analyzed in the following sections of the report are based on the information provided by participants in the aforementioned tests.

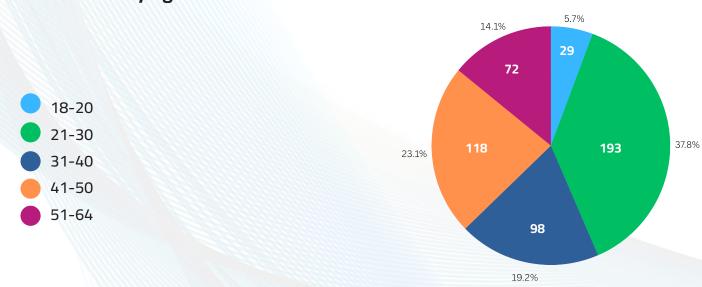
# Distribution of the 20 Workshops Attendees According to their Gender, Age, and Background

#### 1. Breakdown by Gender



A total of 267 females, 242 males, and one person who preferred not to specify their gender participated in these workshops. Despite a slight difference in the number of males and females, the female participation rate exceeded 50% of the number of attendees, indicating women's interest and desire to engage in public affairs.

### 2. Breakdown by Age

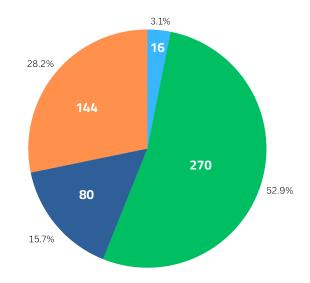


This chart reflects the ages of the workshop>s attendees. It shows that the most represented age group was 21-30 years, amounting to 37.8% of the participants. This figure indicates the enthusiasm of young Lebanese people for effective monitoring and accountability through participation in workshops that allow them to understand reform laws and their implementation mechanism, and equip them with the tools needed to perform their oversight duties to achieve necessary reforms and promote integrity and accountability in public financial management.

The chart also shows that the second most represented age group was 41-50 years, comprising 23.1% of the total attendees. This age group includes many public sector employees who have extensive experience in managing bids and public accounting.

#### 3. Breakdown by Background





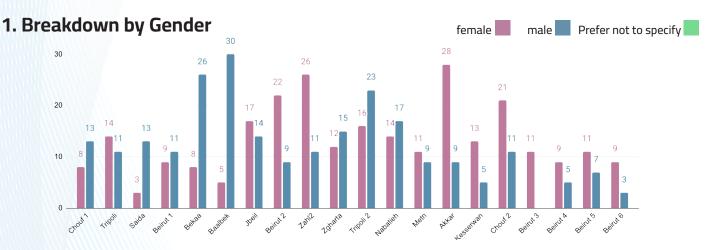
We note that the 20 workshops were divided between 8 workshops for the public sector and 12 others for citizens, civil society organizations and small and medium-sized enterprises.

The majority of attendees were public sector employees, who represented more than half of the total participants, accounting for 53% of the total. As for the "Other" category, it mostly included university students who wish to expand their knowledge of the new Public Procurement Law.

Civil society organizations ranked third with 80 participants, or 15.7% of the total, which is due to their focus on involving youth in such discussions, thus developing their ability to contribute to necessary reforms and preparing them for future responsibilities in this field.

Regarding small and medium-sized enterprises, the law encourages their involvement and provides incentives to boost local production. The Public Procurement Law is an important step in strengthening these businesses in the Lebanese economy, which requires efforts to ensure its success.

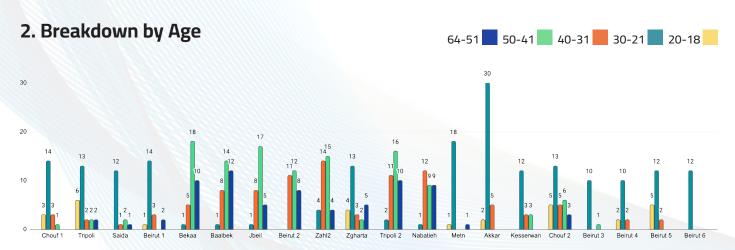
# Distribution of Each Workshops Attendees According to their Gender, Age, and Background



The chart above shows the distribution of attendees by gender, highlighting clear differences between regions. In both Bekaa and Baalbek, 35 people participated; however, only 9 females attended in Bekaa, constituting 25% of the total, and 6 females attended in Baalbek, accounting for 17%. These gender gaps are not only due to the differences in the Lebanese citizens´ interests but are also influenced by the gender distribution of employees in the public sector, where older male employees hold the majority of positions. As a result, the gender disparity is more obvious in these regions.

On the other hand, female attendees dominated the workshops held in Beirut, Zahle, and Akkar. In the second workshop organized in Beirut, 22 females participated out of 31 attendees, accounting for 80% of the participants. Similarly, 26 females participated in Zahle out of 37 attendees, which is 70% of the total. Additionally, in Akkar, 28 females attended out of 37, which constitutes 75%.

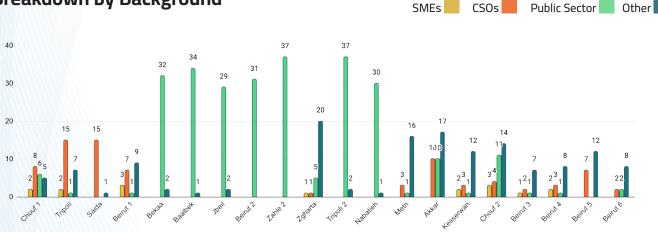
Notably, 11 female participants attended the third workshop in Beirut, which constituted 100% of participants.



The data shows that the workshops attracted a diverse group of participants, with a notable focus on middle-aged groups.

In terms of age distribution, the 21-30 age group was the most represented overall in most regions where workshops were organized for citizens, civil society, and small and medium-sized businesses. On the other hand, the 31-40 and 41-50 age groups were the most represented in most regions where the workshops were targeted at public sector employees.

### 3. Breakdown by Background



According to the data, Beirut (second workshop), Baabda, and Zahle recorded the highest participation rates from public sector employees. This indicates the interest of administrations, municipalities, and public entities in these areas in attending workshops related to the new Public Procurement Law. This interest seems to be linked to the administrative centralization in these regions.

In contrast, remote areas like Akkar, Tripoli, and Saida showed greater diversity in participant categories. Civil society organizations (CSOs) and the "Other" category, which mainly includes university students, made up a significant portion of the participants in these areas. This reflects the growing activity of civil society in these regions, where these organizations play a vital role in developing local communities.

Participation from small and medium-sized enterprises (SMEs) was relatively low in most regions, indicating that private sector involvement in the workshops remains limited compared to other groups, particularly public sector employees and civil society organizations.

It is also worth noting that the last 4 workshops were held in Beirut between late March and late August 2024. This coincided with the onset of the Israeli aggression on the country, which explains the decrease in participation, as attending workshops was no longer a priority during this period.

We can draw the following conclusions from the above charts:

- 1. Public Sector Participation: There is a clear trend of higher participation from the public sector in regions with centralized administrative aspects. Meanwhile, rural areas rely more heavily on civil society organizations and other diverse groups. Small and medium-sized enterprises (SMEs) remain underrepresented in the workshops, highlighting the need to encourage their involvement in the future.
- 2. Average Age in the Public Sector: The average age of public sector employees in areas such as Bekaa, Baalbek, Tripoli, and Nabatieh tends to be higher than in other regions. In contrast, younger generations have started joining public administrations in Beirut and Zahle.
- 3. Gender Disparities: Gender disparities favor males more prominently in regions like Bekaa and Baalbek, whereas participation tends to favor females in Beirut, Zahle, and Akkar.
- 4. In terms of age groups, the youngest age group is the most represented in workshops dedicated to citizens and civil society organizations, while the older age group accounts for the highest percentage in workshops targeting the public sector.

To assess the impact of the workshops on attendees, Gherbal Initiative created pre and post-tests to evaluate the gained knowledge. The evaluation consists of 16 questions related to the new Public Procurement Law. These questions covered various aspects of the law, including the principles of public procurement, procurement procedures, announcements and deadlines, clarification requests, awarding and acceptance methods, and other relevant information.

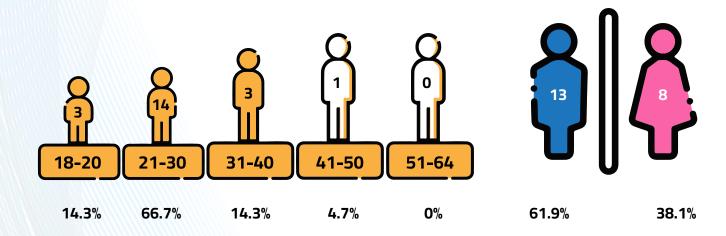
### **Attendees Answers According to Evaluation Tests**

### 1. Chouf Workshop (1)

**Target audience:** citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Saturday, November 5, 2022, from 9:30 AM to 4:30 PM.

Location: Chehim Hall - Chouf.



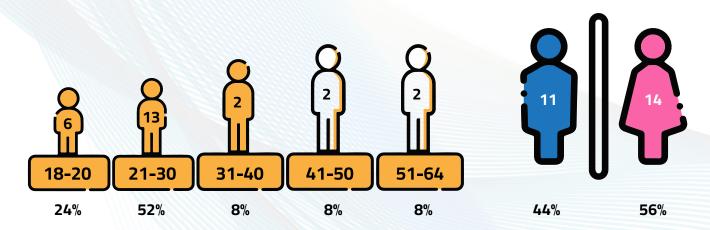
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 20%.

### 2. Tripoli Workshop (1)

**Target audience:** citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Saturday, December 10, 2022, from 9:30 AM to 4:30 PM.

Location: Dar El Qamar Restaurant - Tripoli



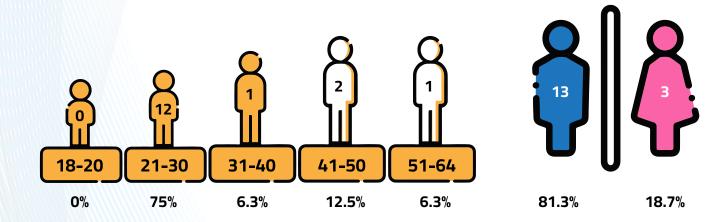
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 42%.

#### 3. Saida Workshop

**Target audience:** citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Saturday, January 21, 2023, from 9:30 AM to 4:30 PM.

Location: Al Moltaga - Saida



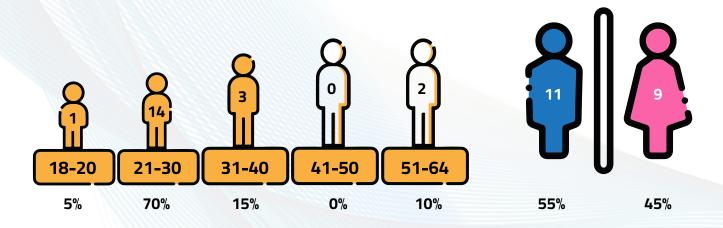
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 22.2%.

### 4. Beirut Workshop (1)

**Target audience:** citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Saturday, February 11, 2023, from 9:30 AM to 4:30 PM.

Location: Nahnoo - Furn El Chebbak



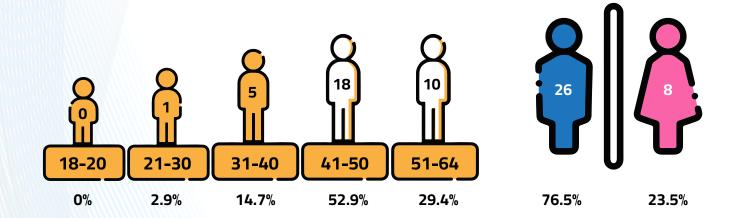
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 53.3%.

#### 5. Bekaa Workshop

Target audience: public employees.

Date and time: Saturday, February 25, 2023, from 9:30 AM to 4:30 PM.

Location: Domaine De Chouchène - Qab Elias



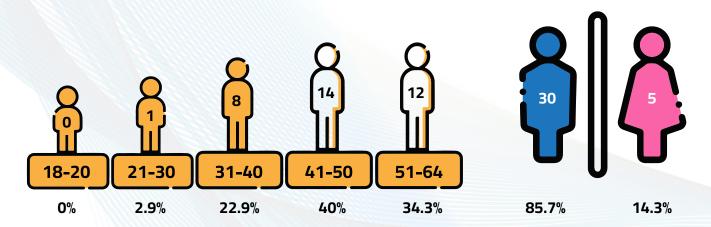
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 28.2%.

#### 6. Baalbek Workshop

Target audience: public employees.

Date and time: Saturday, March 18, 2023, from 9:30 AM to 4:30 PM.

Location: Kanaan Group Hotel - Ras El Ain - Baalbek



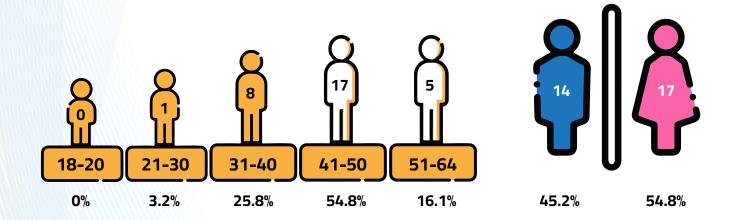
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 28.5%.

### 7. Jbeil Workshop

Target audience: public employees.

Date and time: Wednesday, March 29, 2023, from 9:30 AM to 4:30 PM.

**Location:** Maximus Hotel - Jbeil



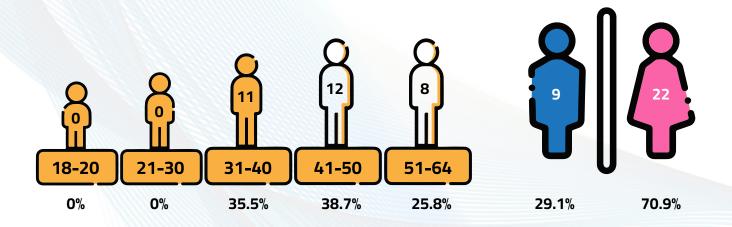
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 35.6%.

#### 8. Beirut Workshop (2)

Target audience: public employees.

Date and time: Thursday, April 13, 2023, from 9:30 AM to 4:30 PM.

Location: Fabrika - Achrafieh - Beirut



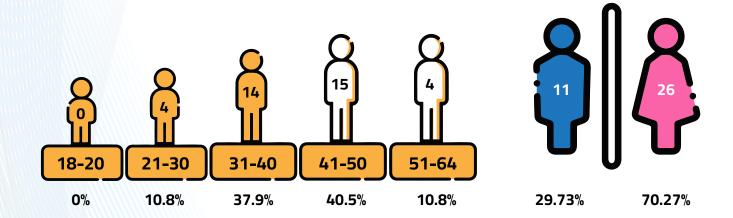
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 19%.

### 9. Zahle Workshop

Target audience: public employees.

Date and time: Thursday, April 20, 2023, from 9:30 AM to 4:30 PM.

Location: Grand Kadri - Zahle



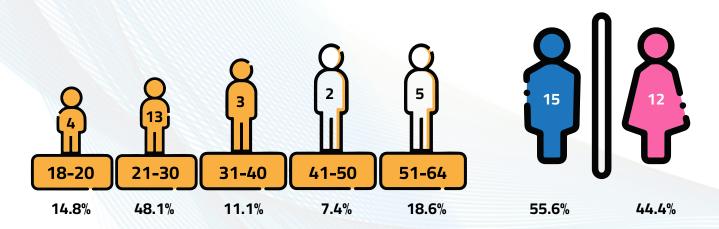
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 37.67%.

#### 10. Zgharta Workshop

**Target audience:** citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Monday, June 3, 2023, from 9:30 AM to 4:30 PM.

Location: Osos - Zgharta



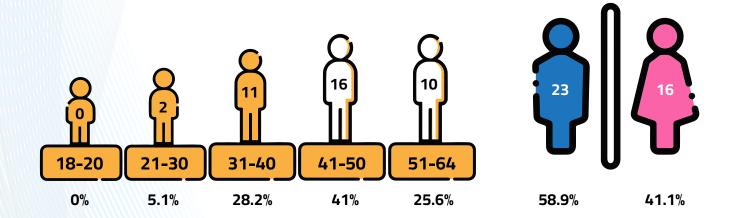
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 27.6%.

### 11. Tripoli Workshop (2)

Target audience: public employees.

Date and time: Monday, June 19, 2023, from 9:30 AM to 4:30 PM.

Location: Dar El Qamar Restaurant - Tripoli



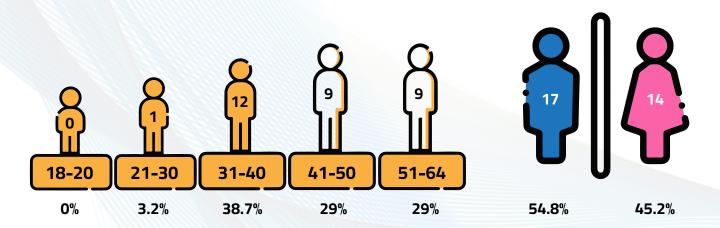
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 20%.

#### 12. Nabatieh Workshop

**Target audience:** public employees.

**Date and time:** Tuesday, July 25, 2023, from 9:30 AM to 4:30 PM.

Location: Lendario Hotel - Nabatieh



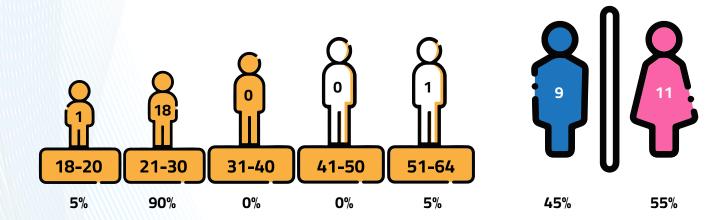
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 23%.

#### 13. Metn Workshop

Target audience: citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Saturday, August 19, 2023, from 9:30 AM to 4:30 PM.

Location: Le Crayon Hotel - Broummana



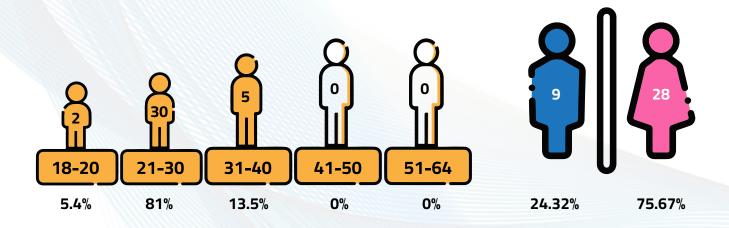
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 29.38%.

#### 14. Akkar Workshop

**Target audience:** citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Saturday, August 26, 2023, from 9:30 AM to 4:30 PM.

Location: Sarnay Restaurant - Akkar



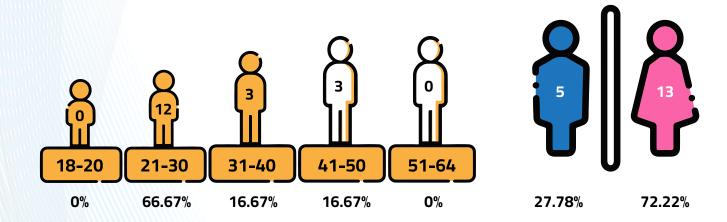
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 41.39%.

#### 15. Kesserwan Workshop

Target audience: citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Saturday, September 16, 2023, from 9:30 AM to 4:30 PM.

Location: Madisson Hotel - Jounieh



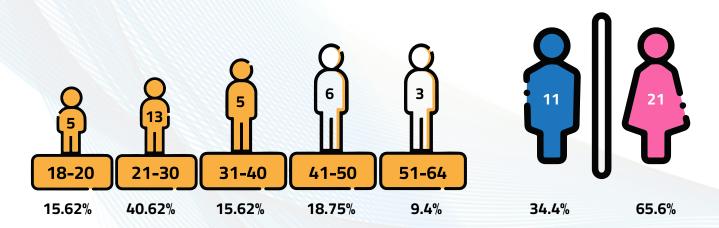
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 36.46%.

#### 16. Chouf Workshop (2)

**Target audience:** citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Saturday, October 28, 2023, from 9:30 AM to 4:30 PM.

Location: Park Innovation - Chouf



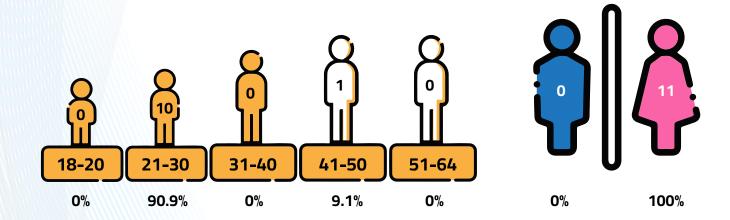
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 44.14%.

### 17. Beirut Workshop (3)

Target audience: citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Saturday, March 16, 2024, from 9:30 AM to 4:30 PM.

Location: Gherbal initiative - Badaro - Beirut



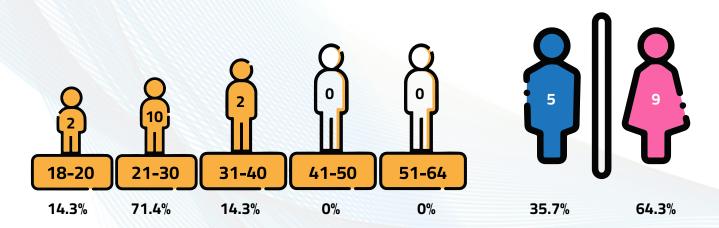
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 27.84%.

#### 18. Beirut Workshop (4)

Target audience: citizens, civil society organizations, and small and medium-sized enterprises.

**Date and time:** Saturday, May 18, 2024, from 9:30 AM to 4:30 PM.

**Location:** Royal Tulip Hotel - Achrafieh



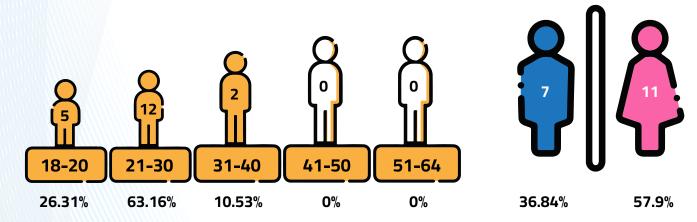
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 32.14%.

#### 19. Beirut Workshop (5)

Target audience: citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Saturday, August 3, 2024, from 9:30 AM to 4:30 PM.

**Location:** Royal Tulip Hotel - Achrafieh



1 Prefer not to specify (5.26%)

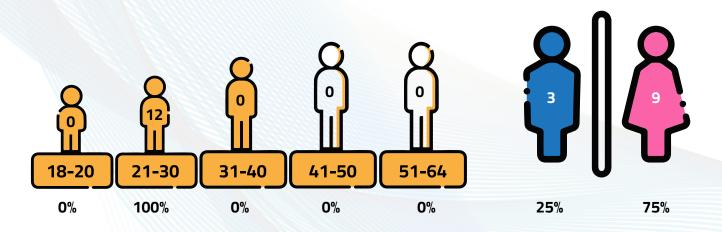
By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 29.61%.

### 20. Beirut Workshop (6)

**Target audience:** citizens, civil society organizations, and small and medium-sized enterprises.

Date and time: Saturday, August 31, 2023, from 9:30 AM to 4:30 PM.

Location: Royal Tulip Hotel - Achrafieh



By analyzing the answers on the pre- and post-tests we can conclude that the average percentage of correct answers for the 16 questions has improved by 21.35%.



