



M&PI

Report on public procurement operations conducted by Lebanese administrations In implementation of Public Procurement Law No. 244/2021

From 01/08/2022 to 01/08/2023



General Targets

Urging administrations to follow the highest standards of compliance with the principles of the Public Procurement Law in terms of transparency and integrity.

Enabling citizens to review the announced, canceled and awarded bids conducted by public administrations, establishments and commissions.

Providing equal opportunities for small and medium-sized companies to participate in public procurement operations.

Organizing workshops in all Lebanese regions in cooperation with public procurement experts, with the aim of:

- Empowering the administrative staff to be specialized in performing its tasks and managing public funds.
- Spreading awareness among citizens and civil society organizations and urging them to monitor the performance of public administrations in order to promote accountability.



Information Collection Mechanism



Daily checking the following:

Public Procurement Authority platform

Administrations' websites

Posted announcement

National Gazette (every Thursday)



Following-up on the requests by contacting and visiting administrations to collect data on the winning bidder and the contract value.



Publishing all collected data on Monaqasa platform

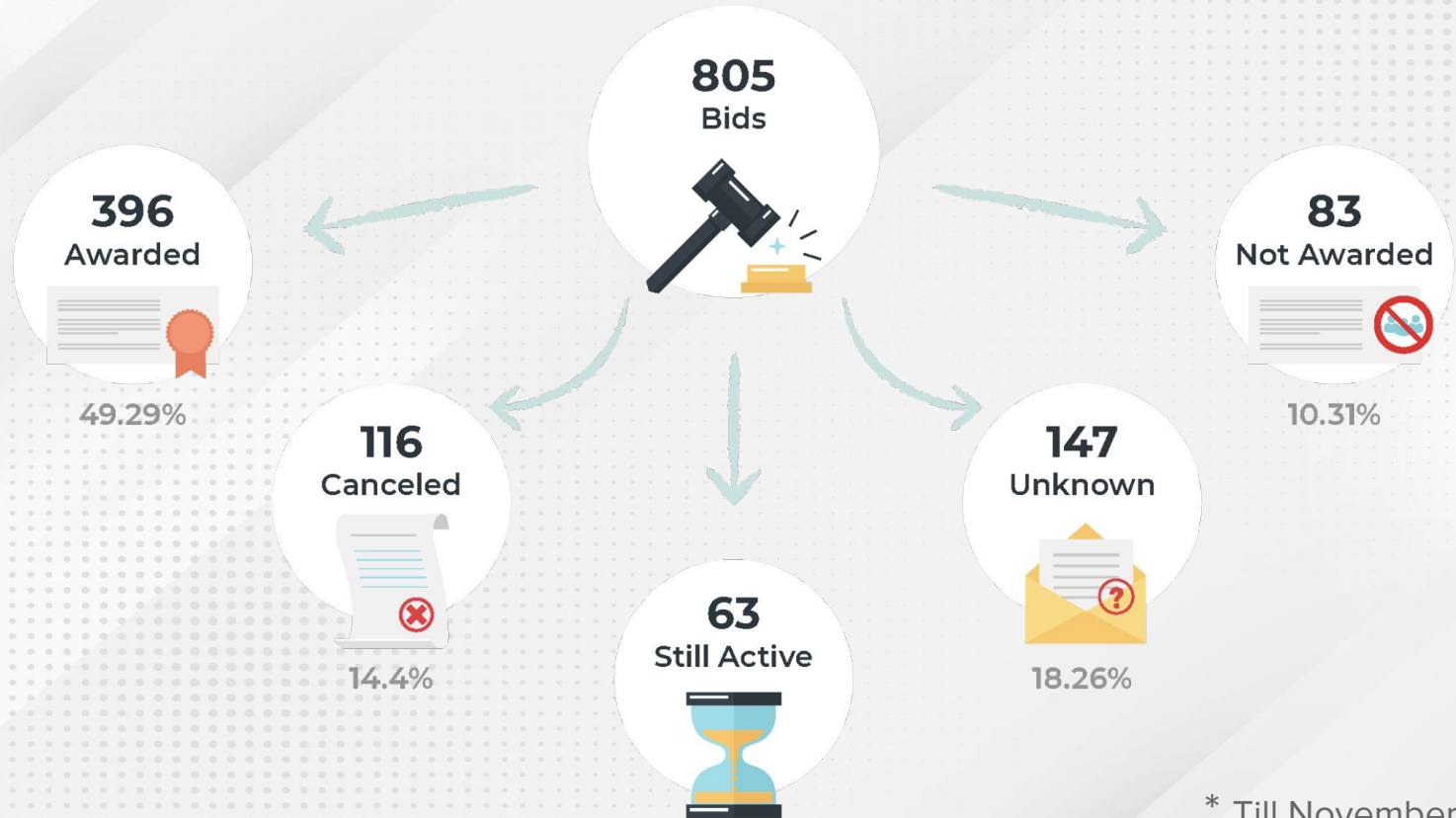


Submitting requests for information in case of any lack of information



Publishing the administrations' responses on Monaqasa platform, including: bidders' names, winning bidder's name, contract value.

Figures



* Till November 2, 2023

Top 5 administrations in terms of announced bids



122



73



64

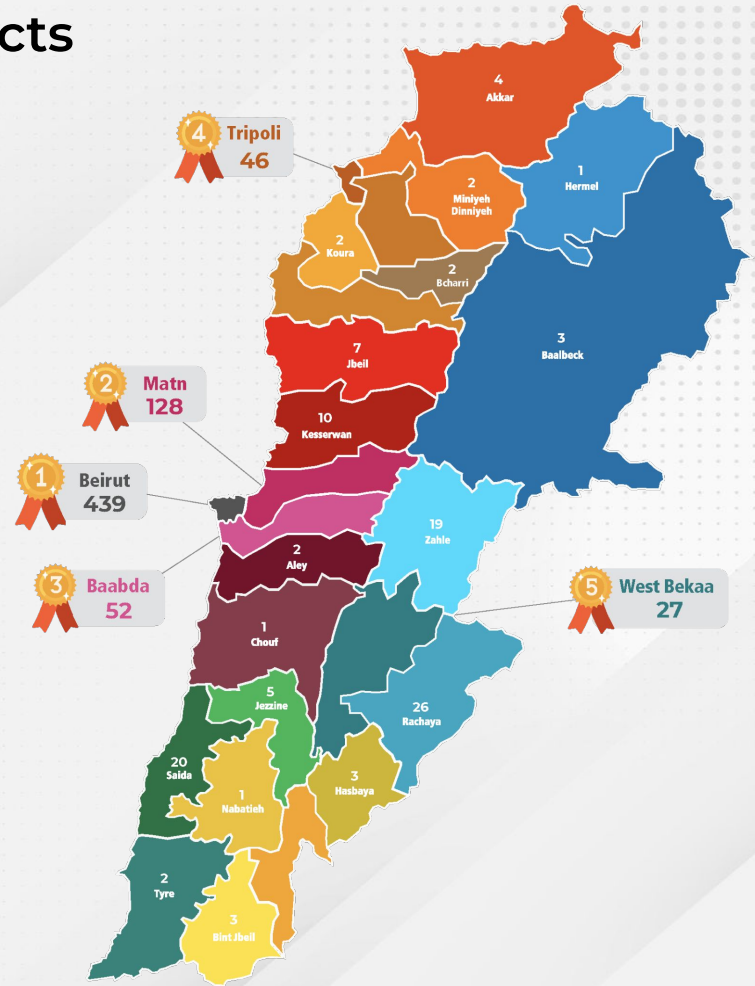
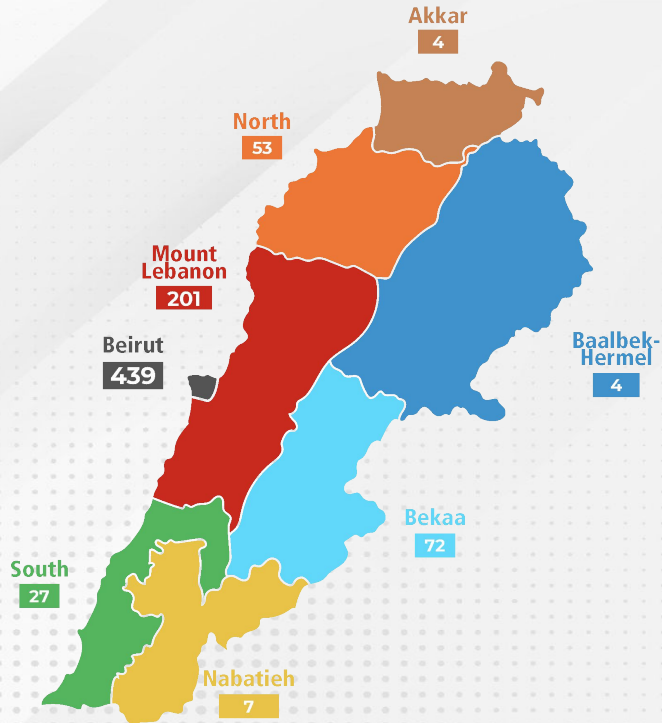


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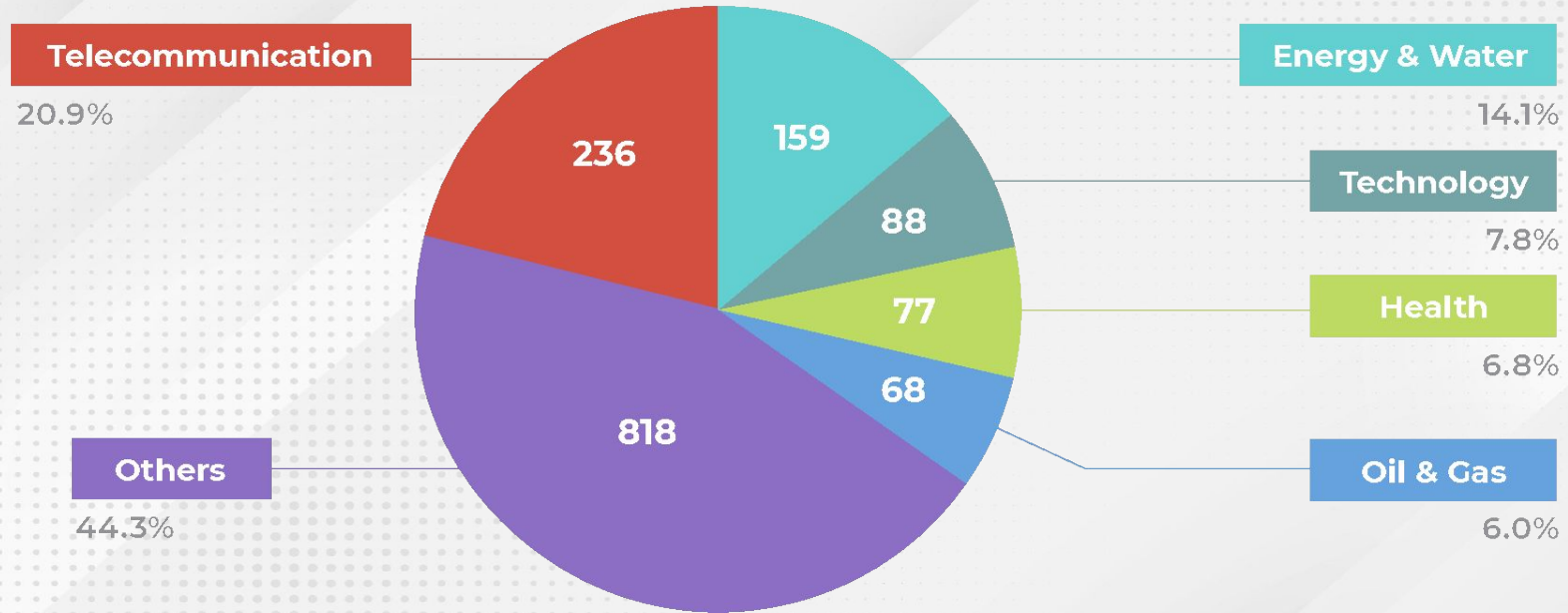
39

Breakdown by Governorates and Districts

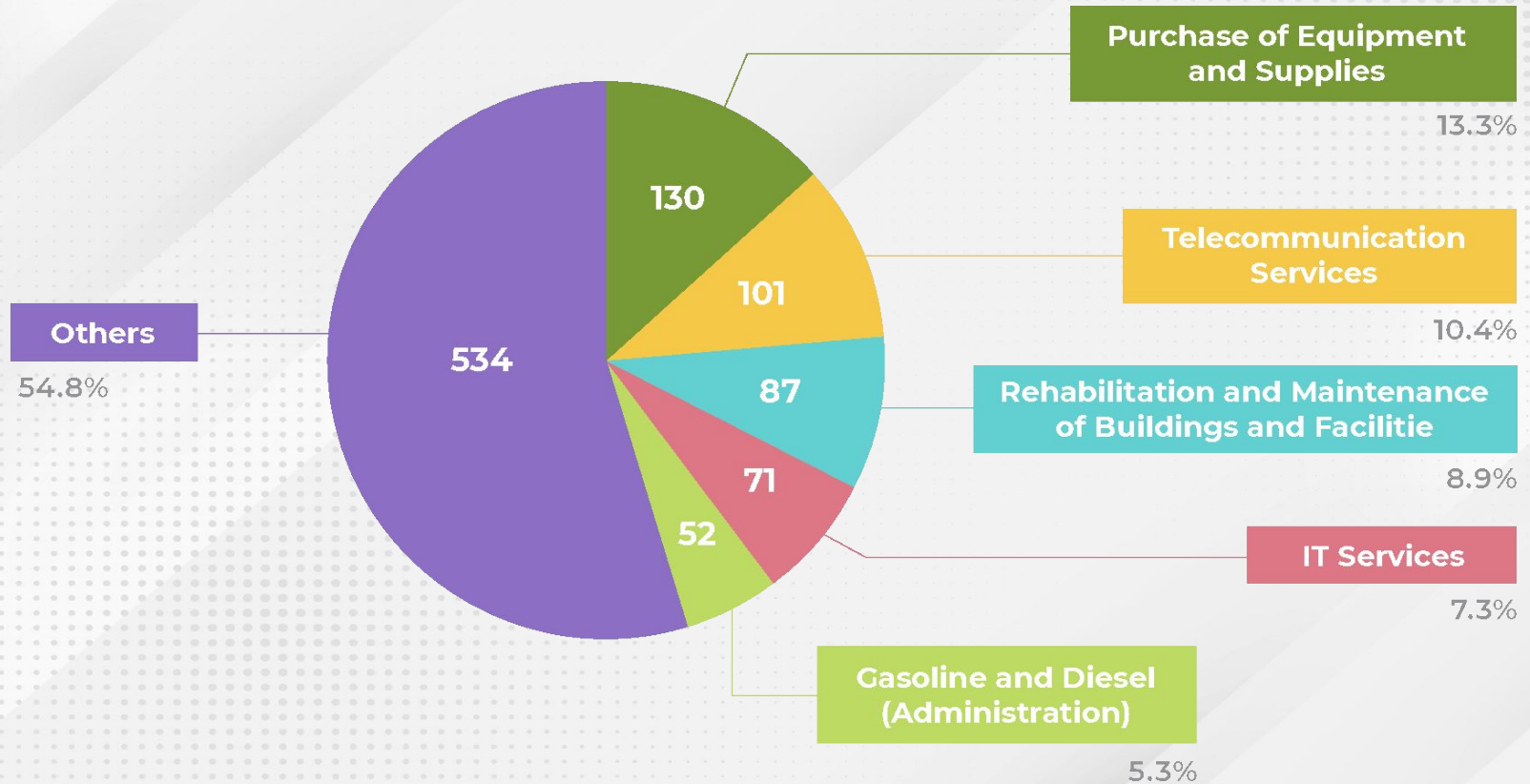


More than half of the bids were conducted in Beirut, as most public administrations are based in the capital

Top 5 sectors in terms of the number of bids



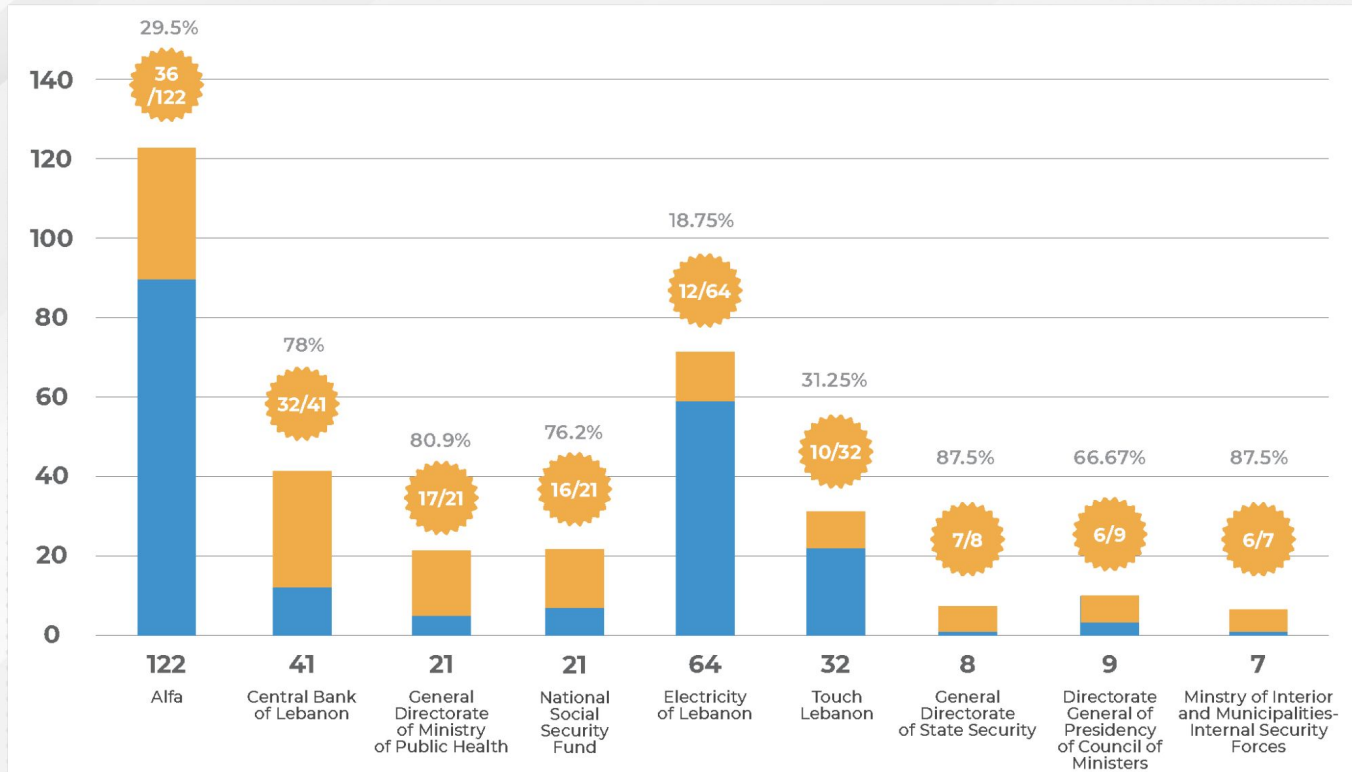
Top 5 services in terms of the number of bids



Breakdown by Type

Type	Announced Bids	Number of Awarded Bids	Bid value
Request for Quotations	254	108	54.2 million USD
Public Tender	216	76	192.2 million USD
Direct Contracting	206	174	42 million USD
Public Auction	50	18	54.4 million USD
Request for Proposals	48	8	5.7 million USD
Procurement by Invoice	15	11	8.8 thousand USD
Framework Agreement	6	-	-
Request for Consultancy Services	4	-	-
Limited Tender	3	-	-
Request for Quotations followed by Direct Contracting	3	1	11.4 thousand USD
Total	805	396	348.5 million USD

Number of direct contractings out of the total number of bids conducted by the top 10 administrations



■ Direct contracting
■ Total number of bids

Breakdown by Type and value in LBP

Procurement by Invoice	48,784,200
Request for proposals	2,192,092,000
Request for quotations	217,664,738,400
Tender	227,493,543,718
Auction	1,132,704,350,000
Direct Contracting	1,496,506,373,518

- 3 procurements by invoice $\approx 2.16\%$
- 2 requests for proposals $\approx 1.43\%$
- 32 requests for quotations $\approx 23.02\%$
- 19 tenders $\approx 13.67\%$
- 5 auctions $\approx 3.6\%$
- 78 direct contractings $\approx 56.11\%$

Total

3.1 trillion LBP

139

Direct Contractings ranked first among the bids concluded in LBP, while Auctions ranked second.

Breakdown by Type and value in USD

Procurement by Invoice	8,293.14
Request for quotations followed by direct contracting	11,400
Request for proposals	5,705,088
Auction	41,145,672
Request for quotations	51,633,219.5
Direct Contracting	23,699,708.28
Tender	169,012,329.68

→ 8 procurements by invoice ≈ 3.24%

→ 1 request for quotations followed by direct contracting ≈ 0.4%

→ 5 requests for proposals ≈ 2.02%

→ 13 auctions ≈ 5.26%

→ 75 requests for quotations ≈ 30.36%

→ 90 direct contractings ≈ 36.44%

→ 55 tenders ≈ 22.27%

Total

292.6 million USD

247

Public Tenders ranked first among the bids concluded in this currency, while Direct Contractings ranked second.

Breakdown by Type and value in Euro

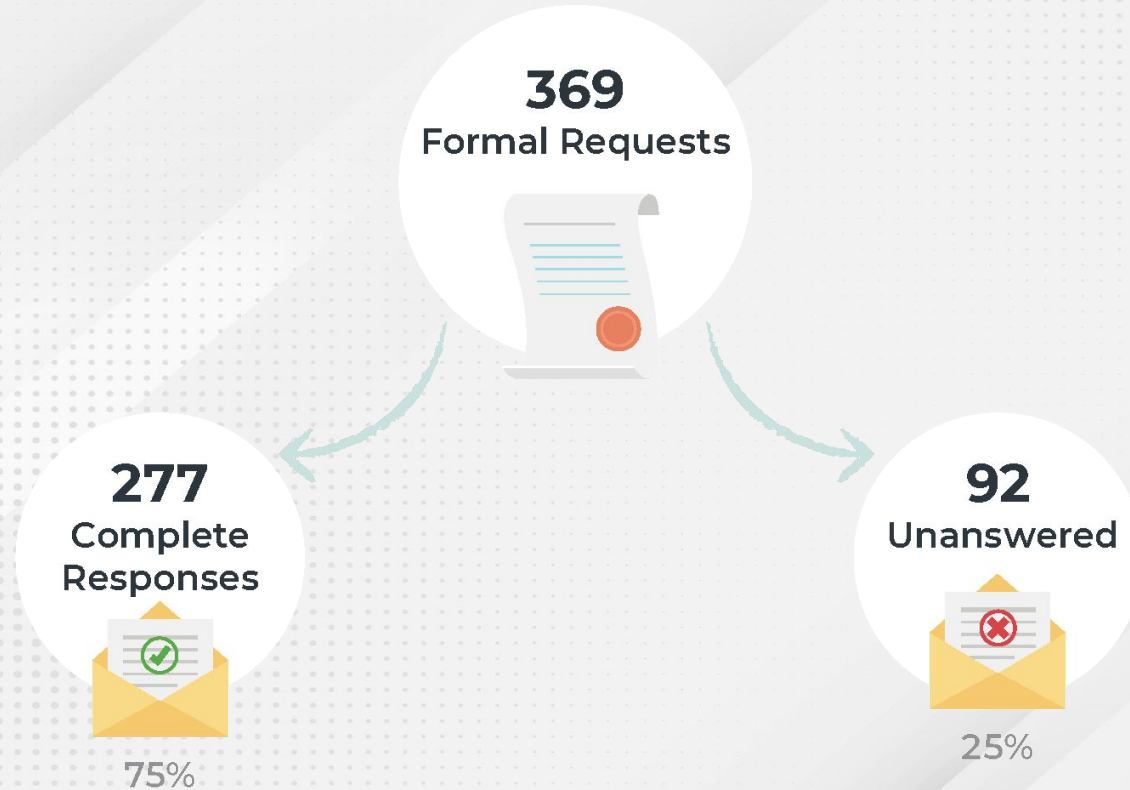
Request for quotations	1,542
Request for proposals	16,960
Direct contracting	710,997.7
Tender	17,900,000

- 1 request for quotations
≈ 11.1%
- 1 request for proposals
≈ 11.1%
- 6 direct contracting
≈ 66.6%
- 1 tender
≈ 11.1%

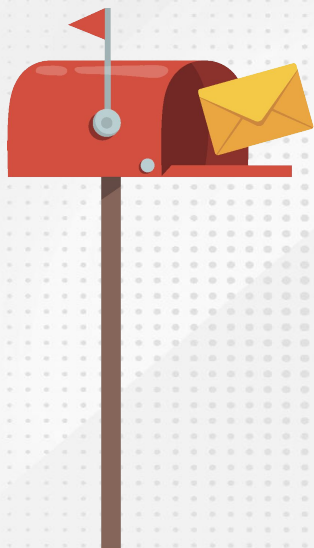


Public Tenders ranked first among the bids concluded in Euro, while Direct Contractings ranked second.

The Percentage of administrations that responded to requests for information

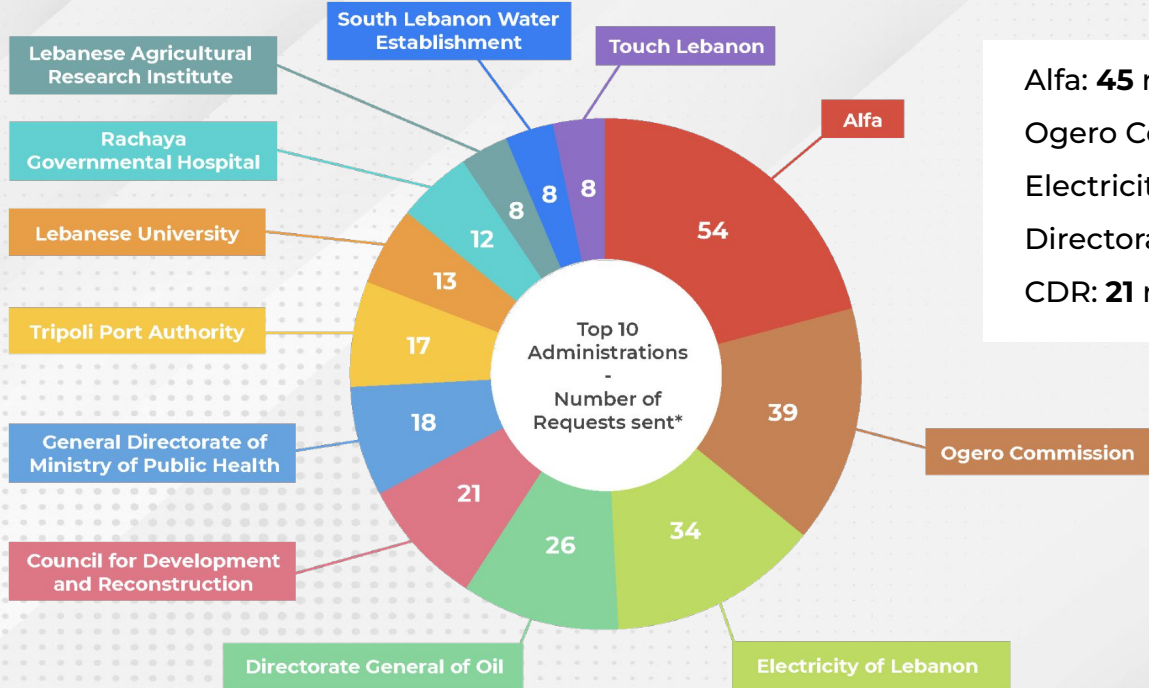


Number of requests for information submitted each month



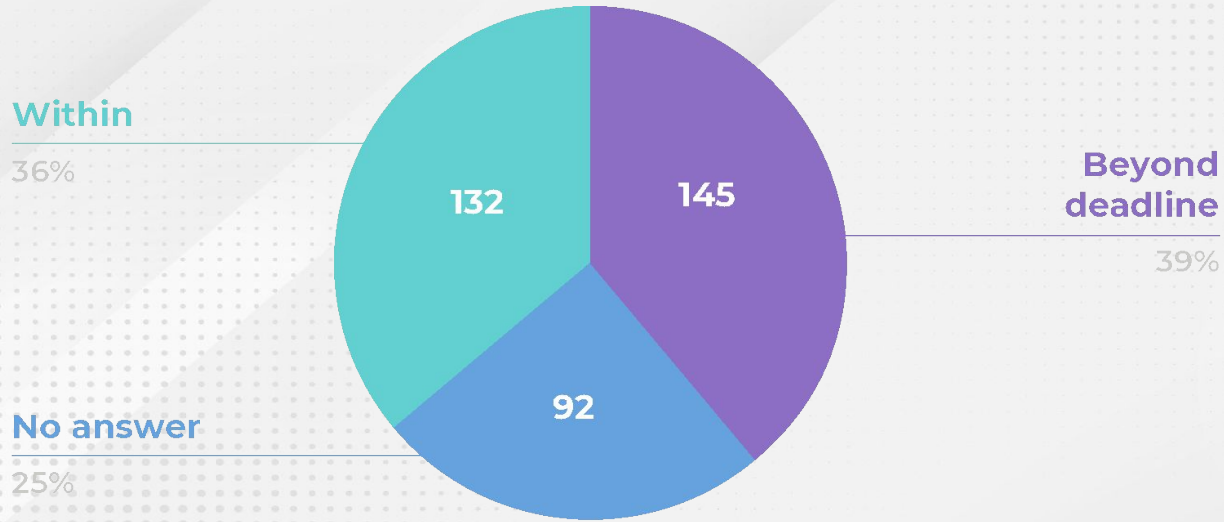


Top 5 administrations in terms of submitted requests for information



Alfa: **45** requests
Ogero Commission: **39** requests
Electricity of Lebanon: **34** requests
Directorate General of Oil: **26** requests
CDR: **21** requests

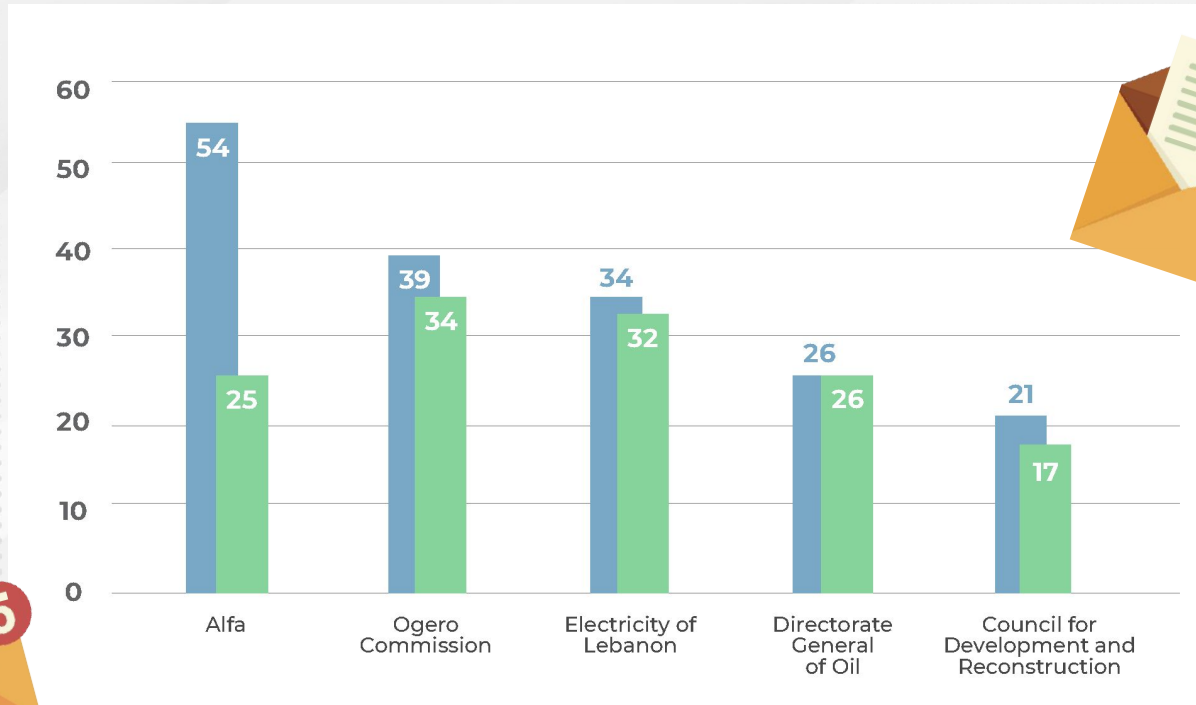
52 out of 68 public administrations, establishments, and companies managing public facilities responded to **369** requests for information:



277
responses

132 responses **within** the legal time limit
145 responses **beyond** the legal time limit
92 requests with **no** responses

The response rate of the top 5 administrations compared to the number of submitted requests for information



■ Requests Sent
■ Answers Received

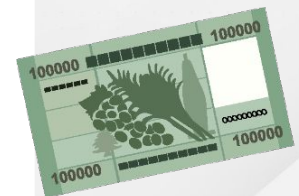
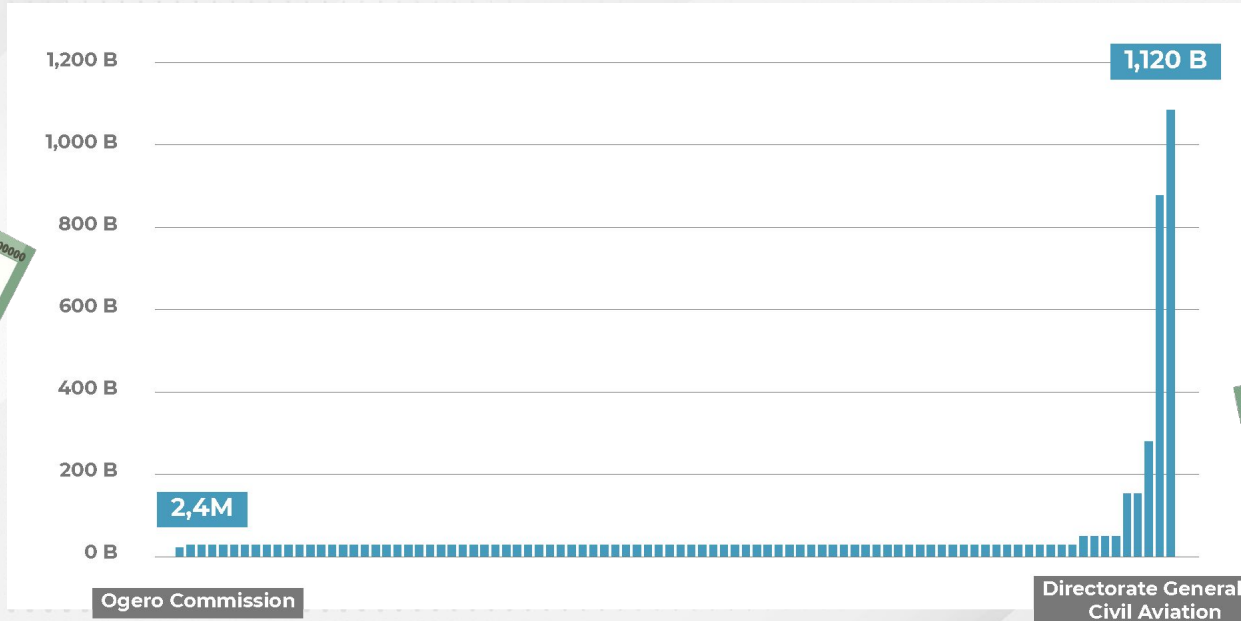
Top winning bidders of contracts concluded with public administrations



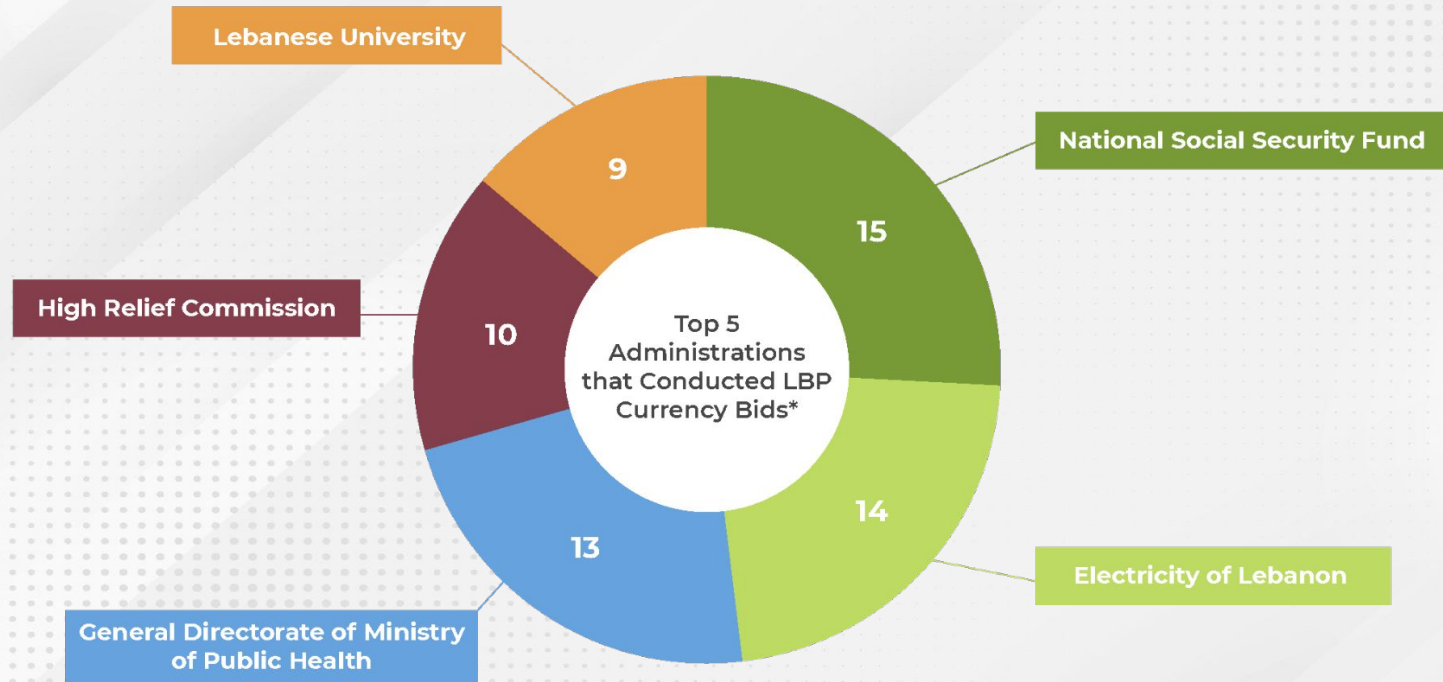
Value of awarded bids in LBP

The bid with the lowest value amounted to **2.4 million LBP**, while the that of the **highest value** amounted to **1.12 trillion LBP**.

Among the bids that Gherbal was able to monitor their values, **139 bids** were awarded in LBP, amounting to **3 trillion LBP**.

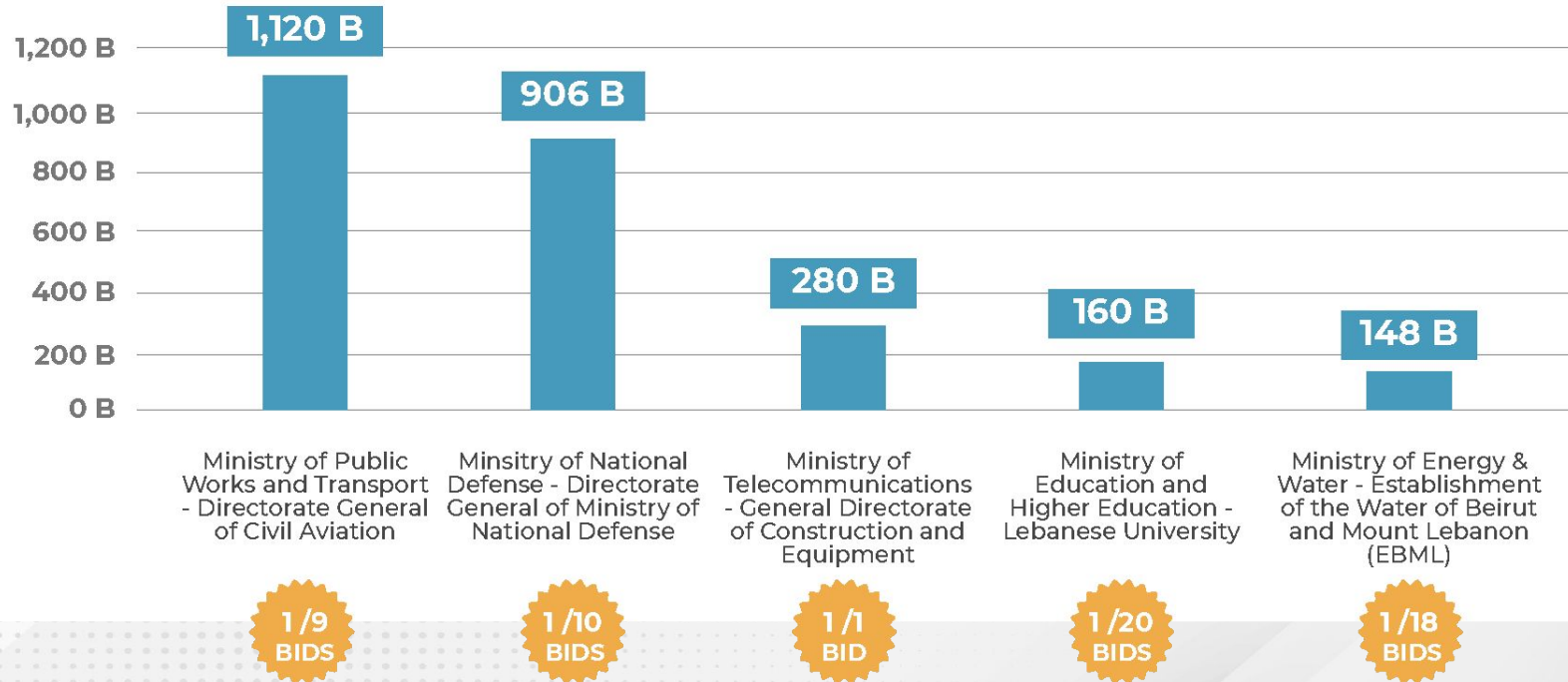


Top 5 administrations in terms of the number of bid conducted in LBP



*Remaining 39 Administrations

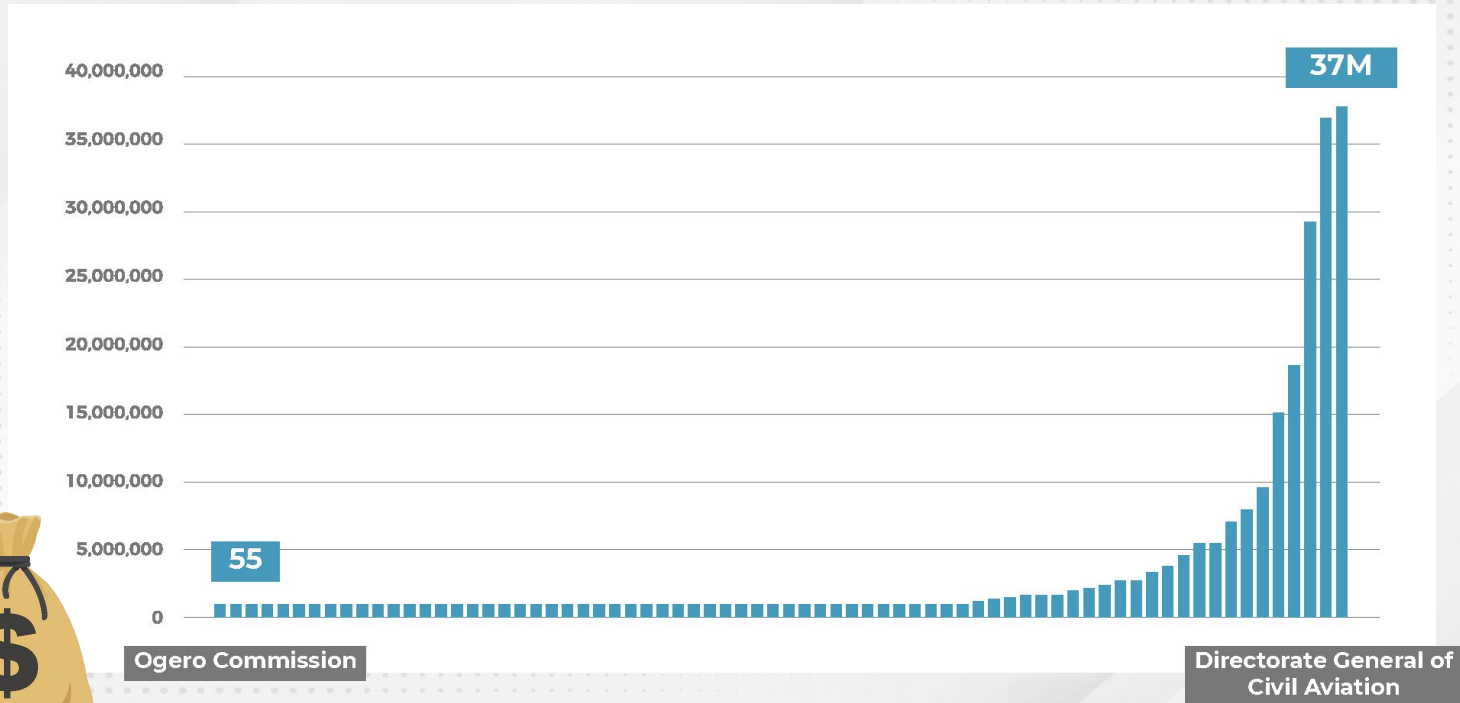
Top 5 contracts in terms of value in LBP



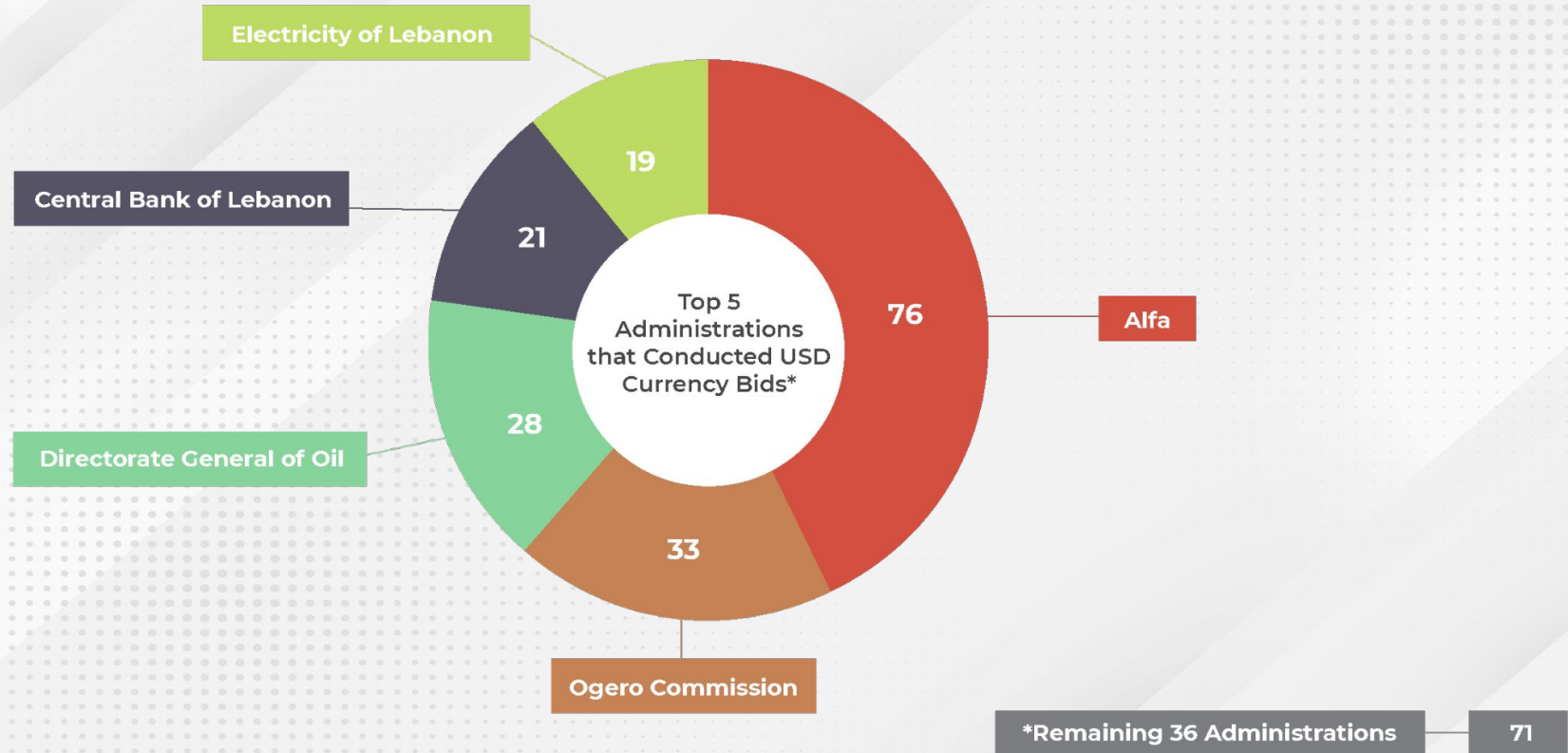
Value of bids in USD

Contracts' value ranged between **55 USD** and **37 million USD**.

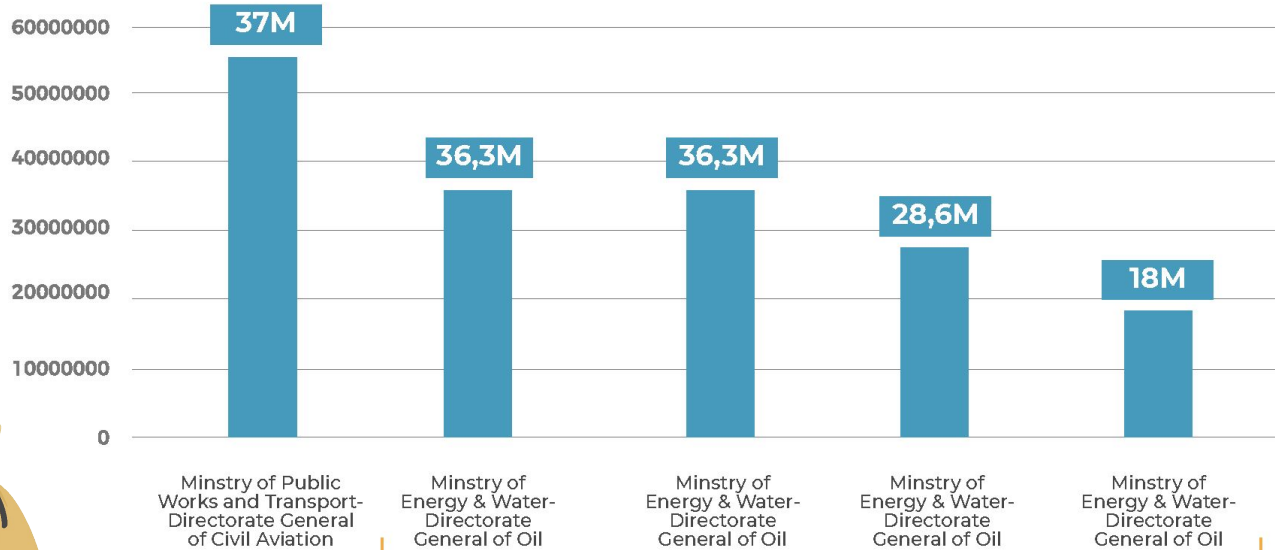
Gherbal was able to monitor the values of **248** bids which amounted to **292,6 million USD**.



Top 5 administrations in terms of the number of bids in USD



Top 5 contracts in terms of value in USD



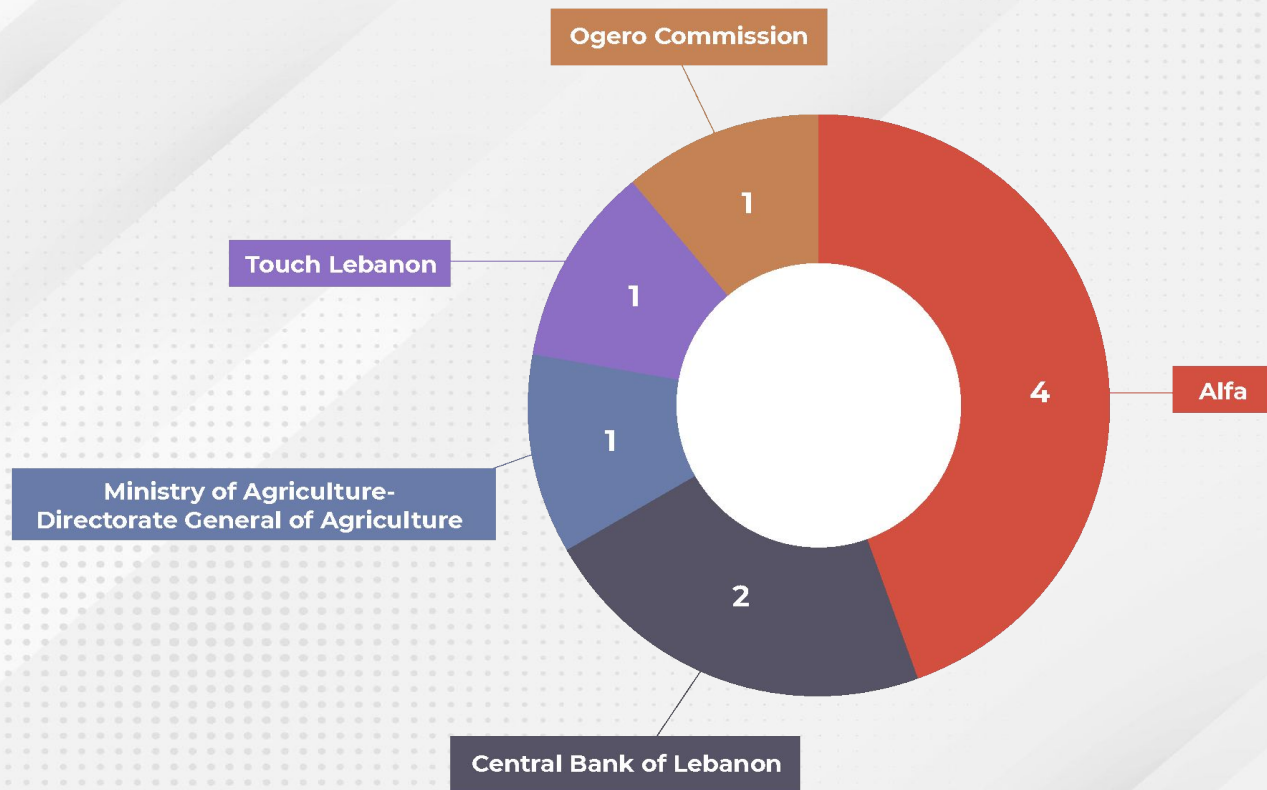
1/9
BIDS

4/39
BIDS

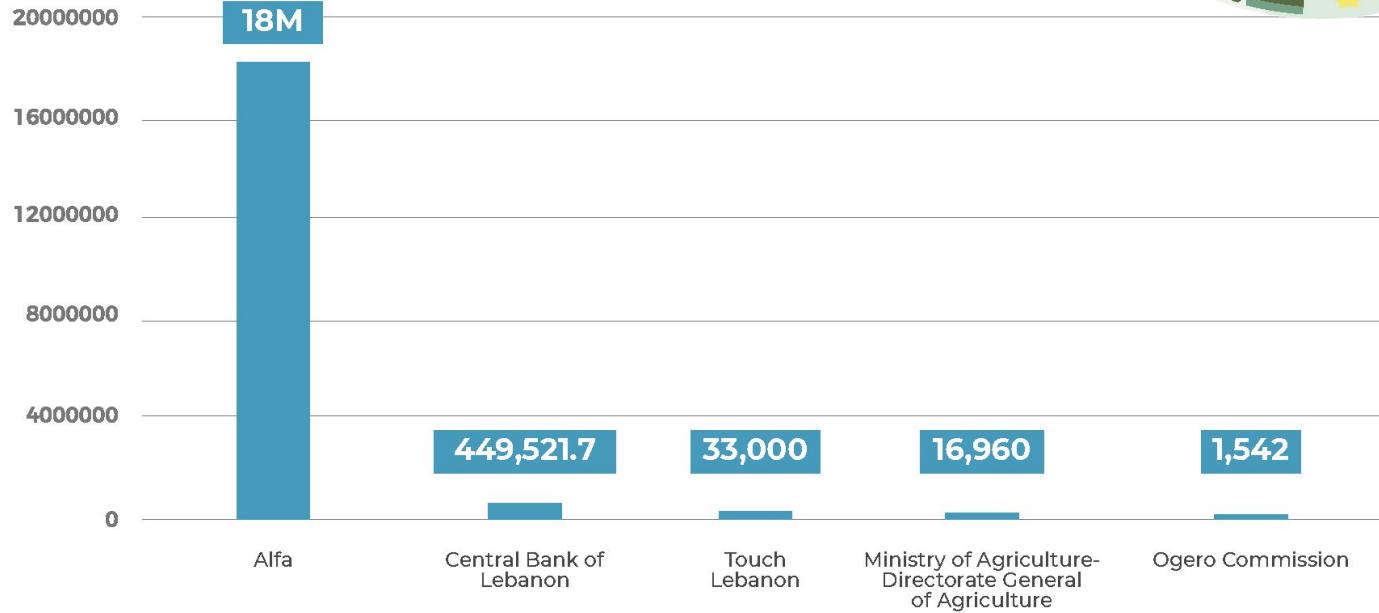
The Directorate General of Oil conducted the **second, third, fourth and fifth** highest-value bids in USD.



Top 5 administrations in terms of the number of bids in Euro



Top 5 contracts in terms of value in Euro



1 / 122
BIDS

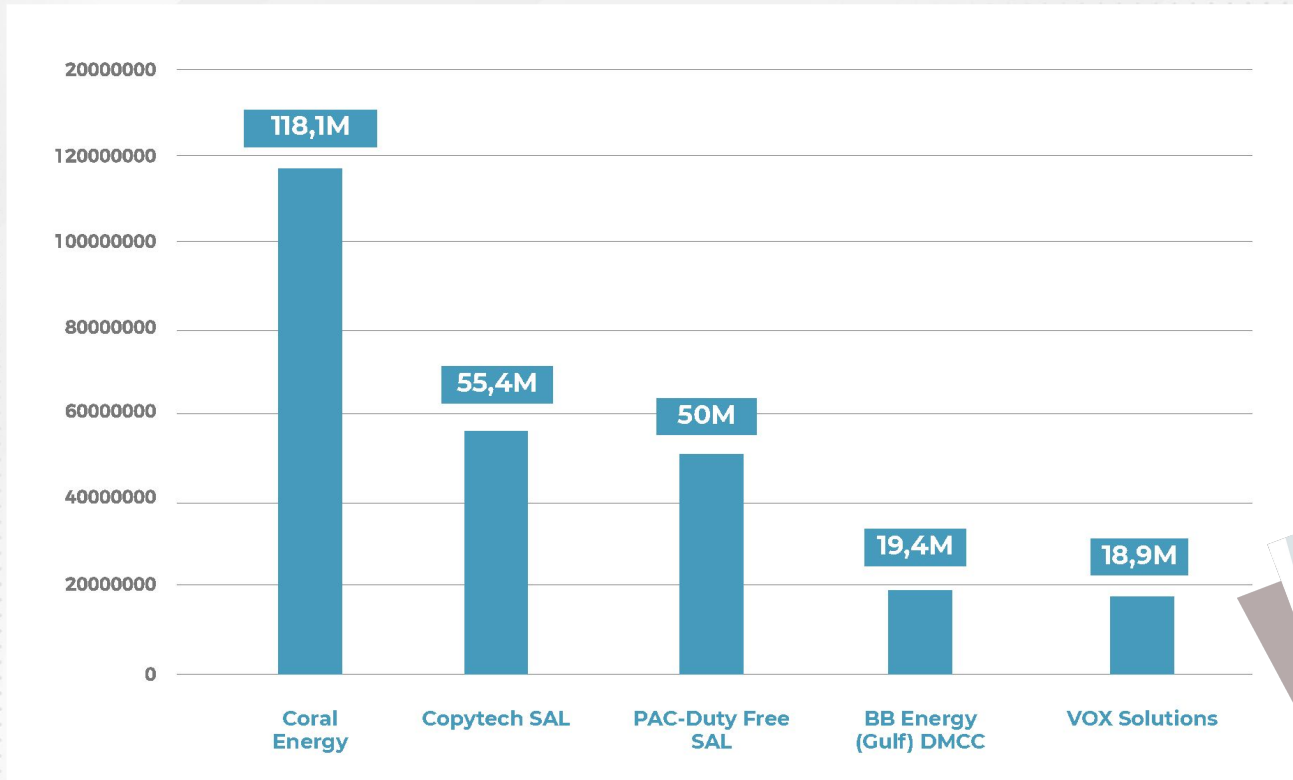
1 / 41
BIDS

1 / 32
BIDS

1 / 10
BIDS

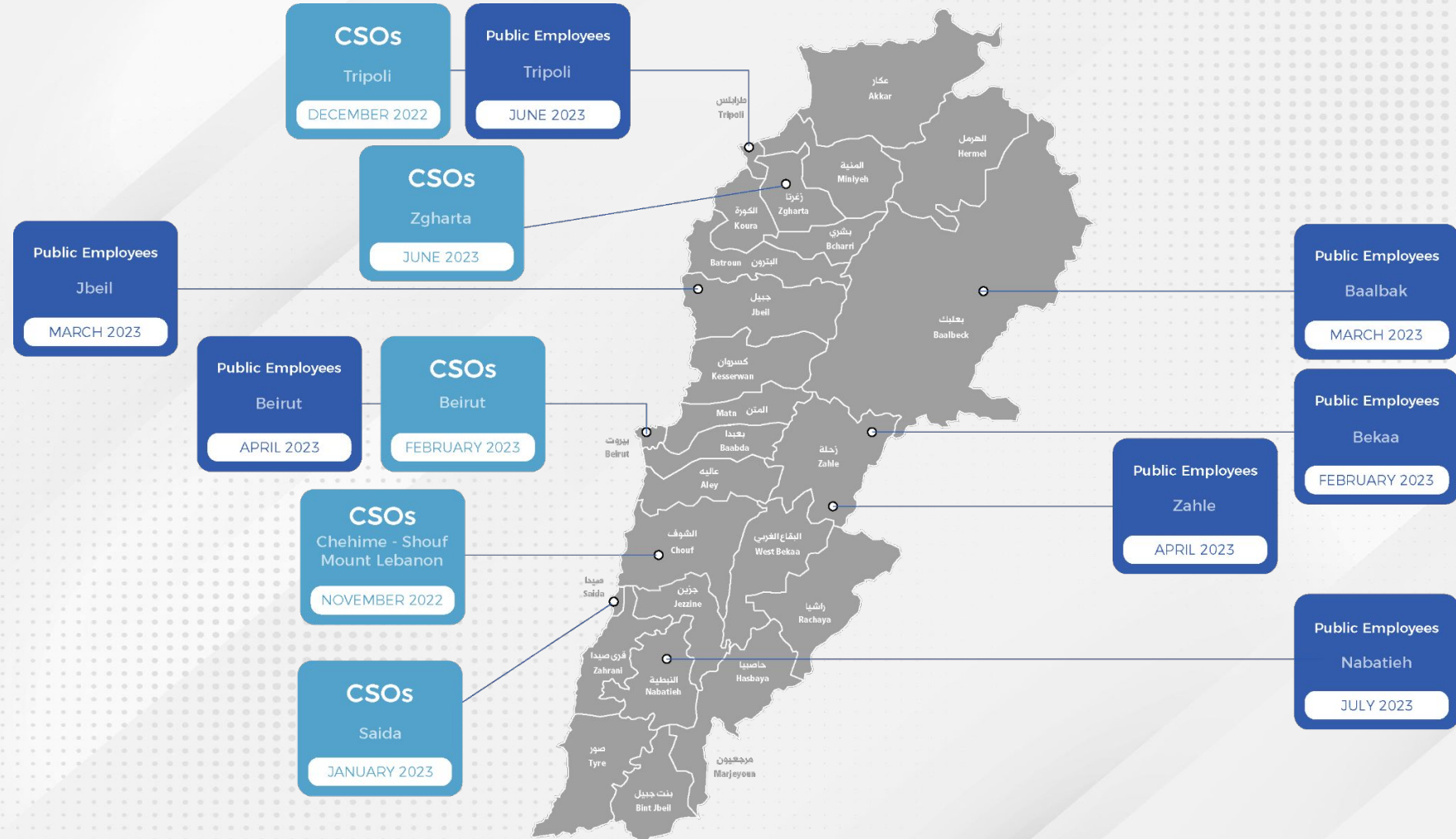
1 / 72
BIDS

Top 5 contractors in terms of contracts value



- Till August 1, 2023, Gherbal Initiative has organized **12** workshops, targeting **354** people.
- According to the data of the questionnaires filled out by the participants at the beginning of each workshop, the average correct answers reached **157** answers (**48.93% of the total**), which indicates the urgent need for awareness and education on the new law.
- After attending the workshops, the number of correct answers increased to **230** (**71.69% of the total**).
- Upon comparing these numbers, Gherbal Initiative noted that the participants answers improved by **22.76%** after the workshops.





**Thank
you!**

